#### **Proposed NU Business Name: ATIK STUDIO**



Project identification and prepared by: Md.Sahabuddin, Mohanpur Unit,Rajshahi

Project verified by: Md. Abdul Mannan Talukder



| Brief Bio of The Proposed Nobin Udyokta  |       |  |  |  |
|--|-------|--|--|--|
| Name   | :     | MD. ATIK HASAN   |  |  |
| Age  | :     | 18-05-1997(20 Years)   |  |  |
| Education, till to date  | :     | S.S.C  |  |  |
| Marital status   | :     | Married  |  |  |
| Children   | :     | Nill   |  |  |
| No. of siblings:   | :     | 01 Brothers, 01 Doughter   |  |  |
| Address  | :     | Vill: Toshopara, P.O: Jahanabad , P.S:Mohanpur , Dist: Rajshahi  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                 | : :   | Mother Fathe  MOST. ABEDA BIBI  MD. ABDUL MANNAN MONDOL  Branch: Rayghati Mohanpur Centre 121 (Female),  Member ID: 11366, Group No: 01  Member since :20-08-2007 (10 Years)  First loan: BDT 10,000 |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii)Any other loan like GB, BRAC ASA etc | : : : | Existing Loan: BDT 160000 Outstanding loan:Nill/ No No No No No  |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) |    | Nil  |
|---|----|--|
| Business Experiences and  | •• | 4 years experience in running business.                      |
| Training Info   | :  | He has No training.  |
| Other Own/Family Sources of Income  |    | Agriculture  |
| Other Own/Family Sources of Liabilities   |    | None   |
| Entrepreneur Contact No.  | :  | 01735-123506   |
| Mother's Contact No.  | :  | 01791-450895   |
| NU Project<br>Source/Reference  | :  | Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi |

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST. ABEDA BIBI** joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

| Proposed Nobin Udyokta Business Info              |   |   |  |  |  |  |
|---|---|---|--|--|--|--|
| Business Name                                     | : | ATIK STUDIO   |  |  |  |  |
| Location  | : | Jahanabad Bazar, Mohanpur, Rajshahi   |  |  |  |  |
| Total Investment in BDT                           | : | BDT 70,000/-  |  |  |  |  |
| Financing   | : | Self BDT 20,000/-(from existing business) 29%   |  |  |  |  |
|   |   | Required Investment BDT 50,000/-(as equity) 71%   |  |  |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000/-   |  |  |  |  |
| Proposed Salary                                   | : | BDT 5,000/-   |  |  |  |  |
| Size of shop                                      | : | 10ft x 10ft = 100 sft   |  |  |  |  |
| Implementation                                    | : | <ul> <li>The business is planned to be scaled up by investment in existing; Stashonari, Studio, Photocopy item etc.</li> <li>Average 50% gain on sale.</li> <li>The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.</li> <li>The shop is No Rent</li> <li>Collects goods from Mohanpur.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |  |  |

| Existing Business (BDT)            |       |         |          |  |  |  |
|------------------------------------|-------|---------|----------|--|--|--|
| Particular                         | Daily | Monthly | Yearly   |  |  |  |
| Revenue (sales)                    |       |         |          |  |  |  |
| Stashonari, Studio, Photocopy Item | 800   | 24,000  | 2,88,000 |  |  |  |
| Total Sales (A)                    | 800   | 24,000  | 2,88,000 |  |  |  |
| Less. Variable Expense             |       |         |          |  |  |  |
| Stashonari, Studio, Photocopy Item | 400   | 12,000  | 1,44,000 |  |  |  |
| Total variable Expense (B)         | 400   | 12,000  | 1,44,000 |  |  |  |
| Contribution Margin (CM) [C=(A-B)  | 400   | 12,000  | 1,44,000 |  |  |  |
| Less. Fixed Expense                |       |         |          |  |  |  |
| Rent                               |       |         |          |  |  |  |
| Electricity Bill                   |       | 500     | 6,000    |  |  |  |
| Mobile Bill                        |       | 150     | 1,800    |  |  |  |
| Salary (self)                      |       | 5,000   | 60,000   |  |  |  |
| Guard                              |       | 150     | 1,800    |  |  |  |
| Transportation                     |       | 500     | 6,000    |  |  |  |
| Entertainment                      |       | 200     | 2,400    |  |  |  |
| Kitnashok                          |       |         |          |  |  |  |
| Bank service Charge                |       |         |          |  |  |  |
| Total fixed Cost (D)               |       | 6,500   | 78,000   |  |  |  |
| Net Profit (E) [C-D)               |       | 5,500   | 66,000   |  |  |  |

| Investment Breakdown |          |        |          |     |       |        |          |  |
|----------------------|----------|--------|----------|-----|-------|--------|----------|--|
| E                    | Existing |        | Proposed |     |       |        |          |  |
| Particulars          | Qty.     | Unit   | Amount   | Qty | Unit  | Amount | Proposed |  |
|                      |          | Price  | (BDT)    |     | Price | (BDT)  | Total    |  |
| Stashonari Item      | -        | -      | 20,000   | _   | -     | 50,000 | 70,000   |  |
| Photocopy Meshine    | 1        | 30000  | 30,000   | -   | -     | -      | 30,000   |  |
| Computer             | 1        | 20,000 | 20,000   | _   | -     | -      | 20,000   |  |
| Camera               | 2        | 10000  | 20,000   | _   | -     | -      | 20,000   |  |
|                      |          |        |          |     |       |        |          |  |
|                      |          |        |          |     |       |        |          |  |
|                      |          |        |          |     |       |        |          |  |
|                      |          |        |          |     |       |        |          |  |
|                      |          |        |          |     |       |        |          |  |
| Total                |          |        | 20,000   |     |       | 50,000 | 70,000   |  |

### **Source of Finance**



| Financial Projection (BDT)         |       |         |          |          |                      |
|------------------------------------|-------|---------|----------|----------|----------------------|
| Particular                         | Daily | Monthly | 1st Year | 2nd year | 3 <sup>rd</sup> Year |
| Revenue (sales)                    |       |         |          |          |                      |
| Stashonari, Studio, Photocopy Item | 1,200 | 36,000  | 4,32,000 | 4,53,600 | 4,76,280             |
| Total Sales (A)                    | 1,200 | 36,000  | 4,32,000 | 4,53,600 | 4,76,280             |
| Less. Variable Expense             |       |         |          |          |                      |
| Stashonari, Studio, Photocopy Item | 600   | 18,000  | 2,16,000 | 2,26,800 | 2,38,140             |
| Total variable Expense (B)         | 600   | 18,000  | 2,16,000 | 2,26,800 | 2,38,140             |
| Contribution Margin (CM) [C=(A-B)  | 600   | 18,000  | 2,16,000 | 2,26,800 | 2,38,140             |
| Less. Fixed Expense                |       |         |          |          |                      |
| Rent                               |       |         |          |          |                      |
| Electricity Bill                   |       | 600     | 7,200    | 7,500    | 8,000                |
| Mobile Bill                        |       | 400     | 4,800    | 5,500    | 6,000                |
| Salary (self)                      |       | 5,000   | 60,000   | 60,000   | 60,000               |
| Transportation                     |       | 1000    | 12,000   | 13,000   | 15,000               |
| Entertainment                      |       | 400     | 4,800    | 5,500    | 6,000                |
| Salary (staff)                     |       |         |          |          |                      |
| Guard Bill                         |       | 150     | 1,800    | 1,800    | 1,800                |
| Bank service Charge                |       | 100     | 1,200    | 1,200    | 1,200                |
| Total Fixed Cost                   |       | 7,650   | 91,800   | 94,500   | 98,000               |
| Net Profit (E) [C-D)               |       | 10,350  | 1,24,200 | 1,32,300 | 1,40,140             |
| Investment Payback                 |       |         | 20,000   | 20,000   | 20,000               |

### Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars                     | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|---------------------------------|--------------|--------------|--------------|
| 1   | Cash Inflow                     |              |              |              |
| 1.1 | Investment Infusion by Investor | 50,000       |              |              |
| 1.2 | Net Profit                      | 1,24,200     | 1,32,300     | 1,40,140     |
|     |                                 |              |              |              |
| 1.3 | Depreciation (Non cash item)    |              | _            |              |
| 1.4 | Opening Balance of Cash Surplus |              | 1,04,200     | 2,16,500     |
|     | Total Cash Inflow               | 1,74,200     | 2,36,500     | 3,56,640     |
| 2   | Cash Outflow                    |              |              |              |
| 2.1 | Purchase of Product             | 50,000       |              |              |
| 2.2 | Payment of GB Loan              |              |              |              |
|     | Investment Pay Back (Including  |              |              |              |
| 2.3 | Ownership Tr. Fee)              | 20,000       | 20,000       | 20,000       |
|     | Total Cash Outflow              | 70,000       | 20,000       | 20,000       |
| 3   | Net Cash Surplus                | 1,04,200     | 2,16,500     | 3,36,640     |

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 4 Years Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

