Proposed NU Business Name: KHANDOKAR ELECTRONIC



Project identification and prepared by:Md: Nurul Islam , Kaliakair Unit, Gazipur

Project verified by: MD. Siddiqur Rahoman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD: SHARIF KHANDOKAR			
Age	:	05/04/1988 (29 Y <i>ears</i>)			
Education, till to date	:	Class Seven			
Marital status	:	Unmarried			
Children	:	Not Applicable			
No. of siblings:	:	2 Brothers, 3 Sisters.			
Address	:	Vill: Botmill P.O: Sohopipur P.S: Kaliakair, Dist: Gazipur.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MASURA BEGUM MD: FIROJ KHANDAKAR Branch: Mouchak,kaliakair, Centre # 03 (Female), Member ID: 1358, Group No: 06 Member since: 10/02/20001 (16 Years) First loan: BDT 6,000 /-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Last loan :50,000 Outstanding loan: 2,700 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes (House rent)
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01922-547275
Family's Contact No.	:	01710-913713
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MASURA BEGUM joined Grameen Bank since 16 years ago. At first she took BDT 6,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

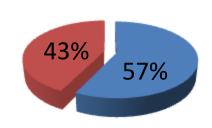
Proposed Nobin Udyokta Business Info				
Business Name	:	KHANDOKAR ELECTRONIC		
Location	:	Botmill bazar ,Kaliakair, Gazipur.		
Total Investment in BDT	:	BDT 1,87,000/-		
Financing	:	Self BDT 1,07,000/- (from existing business) 57%		
		Required Investment BDT 80,000/- (as equity) 43 %		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 10 ft= 100 square ft		
Security of the shop	:	:Nill		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rimot,balb,bod,suigie, etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is wonerd. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Rimot,balb,bod,suigie, etc.	2,500	75,000	900,000		
Total Sales (A)	2,500	75,000	900,000		
Less. Variable Expense					
Rimot,balb,bod,suigie, etc.	2,000	60,000	720,000		
Total variable Expense (B)	2,000	60,000	720,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		300	3,600		
Transportation		500	6,000		
Mobile Bill		200	2,400		
Entertainment		200	2,400		
Salary		0	0		
Salary (self)		5,000	60,000		
Gard		100	1,200		
Genator		200	2,400		
Total fixed Cost (D)		6,500	78,000		
Net Profit (E) [C-D)		8,500	102,000		

Investment Breakdown						
Particulars	Q	Unit (P)	Existing	Q	Proposed	Proposed Total
Rimot	150	40	6,000	50	2,000	8,000
Bord	8	400	3,200	6	2,400	5,600
Braker	20	280	5,600	0	0	5,600
Dul braker	10	400	4,000	0	0	4,000
Balb	30	268	8,040	20	5,360	13,400
Enargy balb	40	250	10,000	25	6,250	16,250
Gang rod	42	120	5,040	10	1,200	6,240
Gang suige	30	250	7,500	12	3,000	10,500
Holder	140	50	7,000	50	2,500	9,500
Soceket	125	40	5,000	50	2,000	7,000
Fan	5	1800	9,000	25	45,000	54,000
Tar	5	1920	9,600	4	7,680	17,280
Security	0	0	0	0	0	C
Others	0	0	27,020	0	2,610	29,630
Total			107.000		80.000	187.000

Source of Finance





Financial Projection (BDT)					
Revenue (sales)	Daily	Monthly	1 St Year	2 nd Year	
Rimot,balb,bod,suigie, etc.	3,200	96,000	1,152,000	1,209,600	
Total Sales (A)	3,200	96,000	1,152,000	1,209,600	
Less. Variable Expense					
Rimot,balb,bod,suigie, etc.	2,560	76800	921600	967680	
Total variable Expense (B)	2,560	76,800	921,600	967,680	
Contribution Margin (CM) [C=(A-B)	640	19,200	230,400	241,920	
Less. Fixed Expense					
Rent		0	0	0	
Electricity Bill		300	3,600	3,600	
Transportation		500	6,000	6,000	
Mobile Bill		200	2,400	2,400	
Entertainment		200	2,400	2,400	
Salary		0	0	0	
Salary (self)		5,000	60,000	60,000	
Gard		100	1200	1,200	
Genator		200	2,400	2,400	
Total Fixed Cost		6,500	78,000	78,000	
Net Profit (E) [C-D)		12,700	152,400	163,920	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	152,400	163,920	
1.3	Depreciation (Non cash item)	0	0	
1.4	Opening Balance of Cash Surplus		104,400	
	Total Cash Inflow	232,400	268,320	
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr.	49 000	49 000	
2.5	Fee)	48,000	48,000	
	Total Cash Outflow	128,000	48,000	
3	Net Cash Surplus	104,400	220,320	

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Botmill bazar ,Kliakor,Gazipur Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures













FAMILY PICTURE

