Proposed NU Business Name: **SHAHIDUL STORE**



Project identification and prepared by:Md: Nurul Islam , Kaliakair Unit, Gazipur

Project verified by: MD. Siddiqur Rahoman



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD: SHOHIDUL ISLAM					
Age	:	08/01/1998 (19Y <i>ears</i>)					
Education, till to date	:	S.S.C					
Marital status	:	Unmarried					
Children	:	Not applicable					
No. of siblings:	:	2 Brothers and 1 sister.					
Address	:	Vill: Sodorchala P.O: Mouchak P.S: Kaliakair, Dist: Gazipur.					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father JULAKHA BEGUM MD: MOFIJ UDDIN Branch: Mouchak, kaliakair, Centre # 68 (Female), Member ID: 8744, Group No: 04 Member since: 13/03/2004 (13 Years) First loan: BDT 5,000 /-					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Last loan :1,50,000 Outstanding loan: 1,01,500 Father No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences and	••	3 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Yes (house rent)
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	•	01923-820870
Family's Contact No.	•	01980-508411
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JULAKHA BEGUM joined Grameen Bank since 13 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHAHIDUL STORE			
Location	:	Shopipur Bazar ,Kaliakair, Gazipur.			
Total Investment in BDT	:	BDT 2,30,000/-			
Financing	:	Self BDT 1,50,000/- (from existing business) 65%			
		Required Investment BDT 80,000/- (as equity) 35 %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 12 ft= 120 square ft			
Security of the shop	:	: Nill			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soft drinks, sop, oil etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is wonerd. Collects goods from Company. Agreed grace period is 3 months. 			

Exesting					
Particular	Daily	Monthly	Yearly		
Revnue (Sale)					
Kevnue (Saie)					

Soft drink, biskit, balb, milk etc.

Soft drink, biskit, balb, milk etc.

Contributon Margin (CM) [C=(A-B)]

Less Variable Expense (B)

Total Variable Expense

Less Fixed Expense

Electric Bill

Transportaion

Intertainment

Total Fixed Cost (D)

Net Profit (E)= [C-D]

Salary (Self)

Total Sales(A)

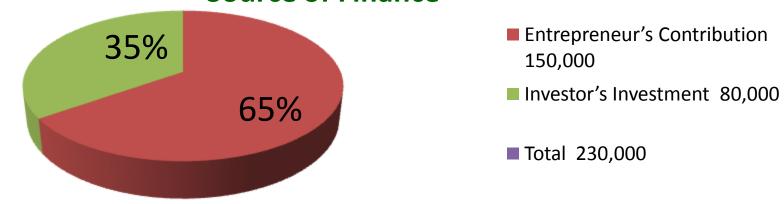
Investment Breakdown

Dropocod

Evicting

Existing					Proposed			
	,				Amount			
Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	(BDT)	Proposed Total		
19	2100	39,900	10	2,100	21,000	60900		
17	1200	20,400	12	. 1,200	14,400	34800		
4	3500	14,000	2'	3,500	7,000	21000		
4	3300	13,200	2'	3,300	6,600	19800		
40	100	4,000	50	100	5,000	9000		
32	140	4,480	40	140	5,600	10080		
30	150	4,500	20	150	3,000	7500		
8	150	1,200	10	150	1,500	2700		
120	45	5,400	50	45	2,250	7650		
140	45	6,300	40	45	1,800	8100		
50	50	2,500	40	50	2,000	4500		
40	150	6,000	40	150	6,000	12000		
		28,120	<u>o'</u>	<u>/ </u>	3,850	31970		
504	10930	150,000	316	10,930	80,000	230,000		
	Qty. 19 17 4 4 40 32 30 8 120 140 50 40	Qty. Unit Price 19 2100 17 1200 4 3500 4 3300 40 100 32 140 30 150 8 150 120 45 140 45 50 50 40 150	Qty. Unit Price Amount (BDT) 19 2100 39,900 17 1200 20,400 4 3500 14,000 4 3300 13,200 40 100 4,000 32 140 4,480 30 150 4,500 8 150 1,200 120 45 5,400 140 45 6,300 50 5,500 2,500 40 150 6,000 28,120 28,120	Qty. Unit Price Amount (BDT) Qty. 19 2100 39,900 10 17 1200 20,400 12 4 3500 14,000 2 4 3300 13,200 2 40 100 4,000 50 32 140 4,480 40 30 150 4,500 20 8 150 1,200 10 120 45 5,400 50 140 45 6,300 40 50 50 2,500 40 40 150 6,000 40 28,120 0 0	Qty. Unit Price Amount (BDT) Qty. Unit Price 19 2100 39,900 10 2,100 17 1200 20,400 12 1,200 4 3500 14,000 2 3,500 40 100 4,000 50 100 32 140 4,480 40 140 30 150 4,500 20 150 8 150 1,200 10 150 120 45 5,400 50 45 140 45 6,300 40 45 50 50 2,500 40 50 40 150 6,000 40 150 40 150 6,000 40 150	Qty. Unit Price Amount (BDT) Qty. Unit Price (BDT) Amount (BDT) 19 2100 39,900 10 2,100 21,000 17 1200 20,400 12 1,200 14,400 4 3500 14,000 2 3,500 7,000 4 3300 13,200 2 3,300 6,600 40 100 4,000 50 100 5,000 32 140 4,480 40 140 5,600 30 150 4,500 20 150 3,000 8 150 1,200 10 150 1,500 120 45 5,400 50 45 2,250 140 45 6,300 40 45 1,800 50 50 2,500 40 50 2,000 40 150 6,000 40 150 6,000 40 150 6,000 3		





Financial Projection (BDT) Daily Monthly Year

Particular	Dally	iviontniy	Year -1	Year-2	Year-3
Revenue(Sales)					
Soft drink,biskit,balb,milk etc.	4200	126000	1512000	1587600	1666980
Total Sales(A)	4200	126000	1512000	1587600	1666980
Less Variable Expense (B)					
Soft drink,biskit,balb,milk etc.	3360	100800	1209600	1270080	1333584
Total Variable Expense	3360	100800	1209600	1270080	1333584

32,000

32,000

32,000

Contributon Margin (CM) [C=(A-B)]

Less Fixed Expense

Electric Bill

Transportaion

Entertainment

Total Fixed Cost (D)

Net Profit (E)= [C-D]

Investment Pay Back

Salary (Self)

	Cash flow projection on business plan (rec. & Pay)								
T #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)					
1	Cash Inflow			, ,					
	Investment Infusion by								
1	Investor	80,000							
2	Net Profit	204,000	214200	224910					
3	Depreciation (Non cash item)								
	Opening Balance of Cash								
4	Surplus		172000	354200					
	Total Cash Inflow	284,000	386,200	579,110					
2	Cash Outflow								

80,000

32000

112,000

172,000

32000

32,000

354,200

32000

32,000

547,110

2.1

2.2

2.3

3

Purchase of Product

Payment of GB Loan

Investment Pay Back

Total Cash Outflow

Net Cash Surplus

(Including Ownership Tr. Fee)

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Shopipur Bazar ,Kliakoir,Gazipur Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















FAMILY PICTURE

