

Proposed NU Business Name: **MA BON MEDICAL HALL**



Project identification and prepared by: Md. Shehab Uddin ,
Bashon Unit, Gazipur
Project verified by: Md. Kazem Uddin



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SAYDUL ISLAM
Age	:	29-01-1990(27 Years)
Education, till to date	:	H.S.C
Marital status	:	Single
Children	:	N/A
No. of siblings:	:	1 Brother & 1 Sister
Address	:	Vill: Palarpara; P.O: Chandana ;P.S: Gazipur Sadar ;Dist: Gazipur
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SHUFIA
(iii) Father's name	:	EYER UDDIN
(iv) GB member's info	:	Branch: Bashon , Centre # 63(Female), Member ID: 4741, Group No: 05 Member since: 03-03-1998 (18Years) First loan: BDT 5,000/- ; Last Loan : 15000
Further Information:		Outstanding loan: Nil
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	3 years experience in running business. He has 1 year training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714667240
Family's Contact No.	:	01674121261
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHUFIA joined Grameen Bank since 18 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

Proposed Nobin Udyokta Business Info

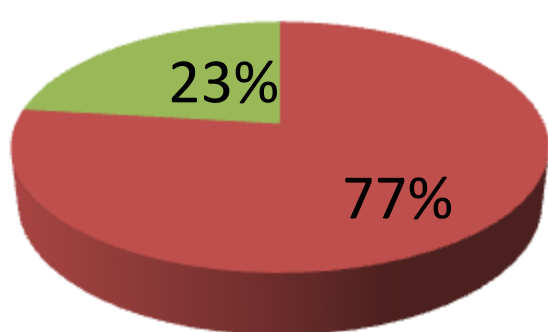
Business Name	:	MA BON MEDICAL HALL
Location	:	Palarpara ,Gazipur
Total Investment in BDT	:	BDT 2,60,000/-
Financing	:	Self BDT 2,00,000/- (from existing business) 77% Required Investment BDT 60,000/- (as equity) 23%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	13 ft x 12 ft= 156 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none"> ▪The business is planned to be scaled up by investment in existing goods ,Calbo-500,B-50 Forte,Tofen,Rolac,Inflam,Finix-20, xinc Syrup,Cortan-20,Anti Ulcerent,Napa500 etc . ▪Average15% gain on sales. ▪The business is operating by entrepreneur. Existing no employee. ▪After getting equity fund no employee will be appointed. ▪The shop is Rent. ▪Collects goods from Chowrasta, Gazipur. ▪Agreed grace period is 3 months.

Exesting

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Pharmacy	3500	105000	1260000
Total Sales(A)	3500	105000	1260000
Less Variable Expense (B)			0
Pharmacy	2975	89250	1071000
Total Variable Expense	2975	89250	1071000
Contributon Margin (CM) [C=(A-B)]	525	15750	189000
Less Fixed Expense			
Rent		800	9600
Electric Bill		300	3600
Transportaion		200	2400
Salary (Self)		5000	60000
Intertainment		200	2400
Mobil Bill		200	2400
Total Fixed Cost (D)		6700	80400
Net Profit (E)= [C-D]		9050	108600

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Calbo500	50	400	20000	50	400	20000	40000
B-50 Forte	60	326	19560	0	0	0	19560
Tofen	55	500	27500	0	0	0	27500
Rolac	40	500	20000	3	500	1500	21500
Inflan	50	200	10000	20	200	4000	14000
Finix20	60	500	30000	0	35	0	30000
Xinc Syrup	60	35	2100	0	630	0	2100
Cortan 20	30	310	9300	0	0	0	9300
Anti Ulcerent	50	300	15000	10	400	4000	19000
Napa 500	50	350	17500	20	350	7000	24500
Ciproxcin500	0	3000	0	10	1,500	15000	15000
Others	1	29040	29040	1	13,500	8500	37540
	506	35461	200,000	114	17,515	60,000	260,000



- Entrepreneur's Contribution 200,000
- Investor's Investment 60,000
- Total 260,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Pharmacy	4000	120000	1440000	1512000	1587600
Total Sales(A)	4000	120000	1440000	1512000	1587600
Less Variable Expense (B)					
Pharmacy	3400	102000	1224000	1285200	1349460
Total Variable Expense	3400	102000	1224000	1285200	1349460
Contributon Margin (CM) [C=(A-B)]	600	18000	216000	226800	238140
Less Fixed Expense					
Rent		800	9600	9600	9600
Electric Bill		300	3600	3900	4200
Transportaion		200	2400	2520	2646
Salary (Self)		5000	60000	60000	60000
Entertainment		200	2400	2400	2400
Mobil Bill		200	2400	2500	2600
Total Fixed Cost (D)		6700	80400	80920	81446
Net Profit (E)= [C-D]		11300	135600	142380	149499
Investment Pay Back			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	135,600	142380	149499
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		111600	229980
	Total Cash Inflow	195,600	253,980	379,479
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	111,600	229,980	355,479

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 others:0
Experience & Skill : 03 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures







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