Proposed NU Business Name: RAYWAN FASHION & FEBRICS



Project identification and prepared by: Md. Abu Bakkar Siddique,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	NURJAHAN AKTER			
Age	:	12-07-1983 (34 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	01Douther 01 Son			
No. of siblings:	:	02Brothers 01 Sisters			
Address	:	Vill: 441 ,Askona P.O Haji Camp, P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Mazeda Begum Late Hai Boxs Branch: Dakshinkhan, Centre # 89 (Female), Member ID: 9701, Group No: 09 Member since: 03-02-2014(03 Years) First loan: BDT 15,000 /-			
Further Information:	 -	Outstanding loan: 14,670/-			
(v) Who pays GB loan installment	:	Self			
(vi) Mobile lady (vii) Grameen Education Loan	:	No No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences & Skill	:	03years of business experience.
Own Business and	:	03 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.	:	01680-728901
Family's Contact No.	:	01612-172410
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

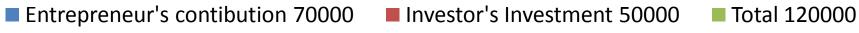
Mazeda joined Grameen Bank since03years ago. At first she took BDT 15,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

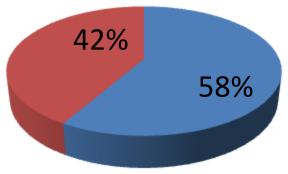
Proposed Nobin Udyokta Business Info						
Business Name	:	RAYWAN FASHION & FEBRICS				
Location	:	441,Askona east para, Dakshinkhan,Dhaka				
Total Investment in BDT	:	BDT 120,000/-				
Financing	:	Self BDT 70,000/- (from existing business) 58% Required Investment BDT 50,000/- (as equity) 42%				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	16 ft x 16 ft= 256 square ft				
Security of the shop	:	BDT 50,000				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Three pice, Shirt, Babe Set etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing One employee. The shop is rented. Collects goods from Islampur, Dhaka. Agreed grace period is 3 months. 				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
T-Shirt,Three pice etc	1,000	30,000	360,000			
sweing & Training	550	16,500	198,000			
Total Sales (A)	1,550	46,500	558,000			
Less. Variable Expense						
T-Shirt,Three pice etc	800	24,000	288,000			
Total variable Expense (B)	800	24,000	288,000			
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000			
Less. Fixed Expense						
Rent		4,000	48,000			
Electricity Bill		1000	12,000			
Transportation		1,200	14,400			
Mobile Bill		500	6,000			
Entertainment		300	3,600			
Salary (sttaf)		6,000	72,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		18,000	216,000			
Net Profit (E) [C-D)		4,500	54,000			

Investment Breakdown								
Particulars		Existing	3	Particulars		Proposed		
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
T-Shirt	60	40	2400	T-Shirt	120	40	4,800	7,200
Soweater	70	100	7000	Soweater	0	0	0	7,000
One Pice	15	300	4500	One Pice	25	300	7,500	12,000
Borkha	9	400	3600	Borkha	20	400	8,000	11,600
Three pice	8	800	6400	Three pice	15	800	12,000	18,400
Orna	10	140	1400	Orna	20	140	2,800	4,200
Hijab	12	180	2160	Hijab	20	180	3,600	5,760
Baby Set	12	100	1200	Baby Set	20	100	2,000	3,200
Machinaries			22000				0	22,000
Others			19340	Others			9,300	28,640
Total			70,000				50,000	120,000

Source of Finance





Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)	<u> </u>				
T-Shirt,Three pice etc	2,000	60,000	720,000	756,000	793,800
sweing & Training	600	18,000	216,000	226,800	238,140
Total Sales (A)	2,600	78,000	936,000	982,800	1,031,940
Less. Variable Expense					
T-Shirt,Three pice etc	1,600	48,000	576,000	604,800	635,040
Total variable Expense (B)	1,600	48,000	576,000	604,800	635,040
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Rent		4,000	48,000	48,000	48,000
Electricity Bill	<u> </u>	1050	12,600	13,230	13,892
Transportation		1,320	15,840	16,632	17,464
Mobile Bill	<u> </u>	600	7,200	7,560	7,938
Entertainment		300	3,600	3,780	3,969
Salary (sttaf)		9,000	108,000	113,400	119,070
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item					
Depreciation		367	4,400	4,400	4,400
Total Fixed Cost	<u> </u>	21,637	259,640	267,002	274,732
Net Profit (E) [C-D)		8,363	100,360	110,998	122,168
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	100,360	110,998	122,168
1.3	Depreciation (Non cash item)	4,400	4,400	4,400
1.4	Opening Balance of Cash Surplus		84,760	180,158
	Total Cash Inflow	154,760	200,158	306,726
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	20.000	20,000	20,000
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	84,760	180,158	286,726

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 03Years

Own Business: 03Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



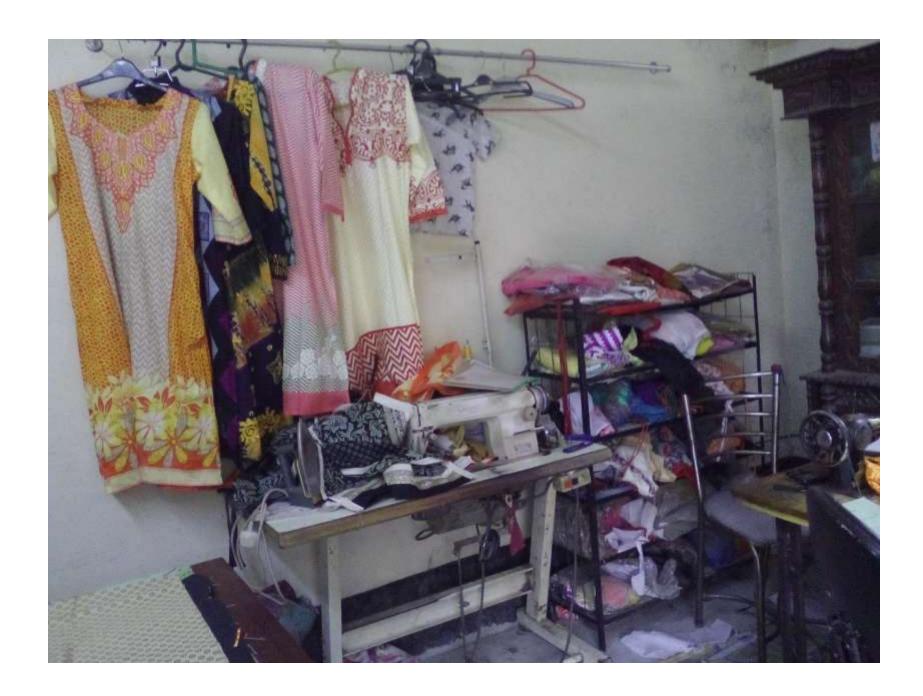












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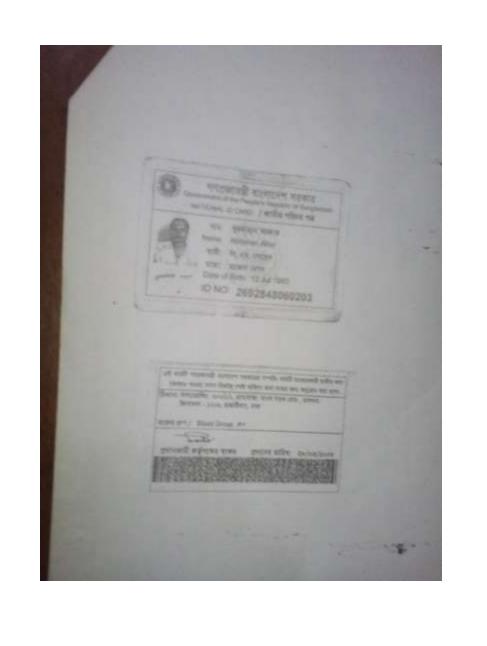
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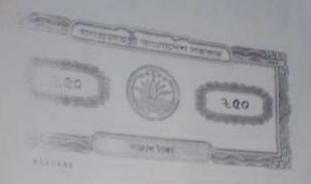
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 লাকে কালকে। একটি লেকট কৃতি কোনা কালে এক কালি বংলাকৈ কালে কালে কালেই বাংলাকৈ
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- का अवस्थित क्या समाप्ति हुनै स्था राजारे कुन संबंधित तरल स्थात ।
- র। মারি কোনে কোনেই কুলে অপ্রত্যাপুরে ১০ (বর্ণ) কর প্রক্রেটর বাবকে বরে।
- ত। সেনাই বিভাগ,বিভিতা নেনাই ভূল বুলিয়াৰ পৰিচালকা কৰা আৰু বুটট পানবলৈও বেপিল চনটি প্ৰাকৃত বুলী কৰ ভালে পালাচাৰ। একেনাই বুলামৰ ৪০ কৰা মানুষ্ঠিই পালাম মান এক পানিস্কানৰ নিন্দিৰ মানোনাৰ কৰ্ত্ব ক্ৰমিপুত্ৰ ভালে কৰিব।
- ৪১ সিলার বাংশারেশ পিঃ লেনাই এর নিজেবাদ, বাটিং বই () ট), এব্যারাকী বই (১টি), নিজার ও এইশার কর্মবার প্রথম করকে এবং লেনাই এর মালল সাইক্রম অবশুই ব্যালনাই এবং নিজ্যাল অনুকর্মী বহিংগার হকে।
- ব। সেনাই শিক্ষাবিদ্যাল কোপাট্ডের্ড একশিক কটি এর এন্ডেরটা বই বেনাই ছান্ত্রটানে করে নির্ভিত মুক্ত বিশ্বত করেন এবং নির্ভিত্তে নিরম্ভ নির্ভিত স্থানিক।

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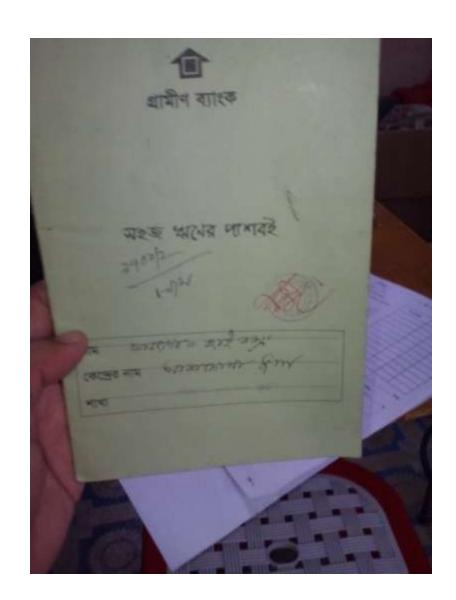
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FAMILY PICTURE

