Proposed NU Business Name: **JAHANGIR ENTERPRICE**

Project identification and prepared by: Md. Shihab Uddin,
Bashon Unit, Gazipur

Project verified by: MD. Kazem Uddin



Brief Bio of The Proposed Nobin Udyokta					
Name	:	JAHANGIR			
Age	:	01-02-1987 (30 Years)			
Education, till to date	:	Class Ten			
Marital status	:	Married			
Children	:	N/A			
No. of siblings:	:	2 Brathers & 2 Sisters			
Address	:	Vill: Borabo P.O: Shakashor ;P.S: Kaliyakor ;Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father HAJIRA BUGUM LATE . RAHAM ALI Branch: Konabari, Centre # 39(Female), Member ID: 3721, Group No: 01 Member since: 04-02-1999(18 Years) First loan: BDT 3,000/- Last Loan : 40,000			
Further Information: (v) Who pays GB loan installment		Outstanding loan: Nil Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Nil
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713545447
Family's Contact No.	:	01973545447
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

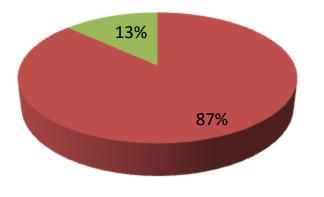
HAJIRA BUGUM joined Grameen Bank since 18 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	JAHANGIR ENTERPRICE		
Location	:	Konabari, Gazipur		
Total Investment in BDT	:	BDT 6,07,000/-		
Financing	:	Self BDT 5,27,000/- (from existing business) 84% Required Investment BDT 80,000/- (as equity) 16%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 08 ft = 96 square ft		
Security of the shop	:	2,00,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile, Mobile Display, Baterry, Head Phone, Memoriy Card, Charger fan, Tabile fan, saling fan etc. Average 15% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund no employee will be appointed. The shop Is Rent. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Electric Item	5500	165000	1980000
	0	0	0
Total Sales (A)	5500	165000	1980000
Less Variable Expense			
Electric Item	4675	140250	1683000
Total variable Expense (B)	4,675	140250	1683000
Contribution Margin (CM) [C=(A-B)	825	24750	297000
Less Variable Expense			
Rent		8,000	96000
Electricity bill		550	6600
Transportation		1,000	12000
Salary (self)		5000	60000
Salary(Staff)		0	0
Entertainment		300	3600
Guard		0	0
Generator		500	6000
Bank charge		0	0
Mobile bill		600	7200
Total fixed cost (D)		15,950	191400
Net Profit (E)= [C-D]		8,800	105600

		Investm	nent Brea	kdown			
	Existing				Pro	pposed	
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)]		(BDT)	Total
	0	0	0	0	400	0	0
Mobile	50	3000	150,000	10	3,000	30,000	180,000
Mobile Display	30	300	9,000	0	20,000	0	9,000
Bettery	50	200	10,000	30	200	6,000	16,000
Table Fan	40	1200	48,000	15	1,200	18,000	66,000
Charger Fan	30	2500	75,000				75,000
Selling Fan	20	1350	27,000	10	1,350	13,500	40,500
Head Phone	100	80	8,000	0	0	0	8,000
Charger Light	0	0	0	30	200	6,000	6,000
	0	0	0	0	0	0	0
	0	0	0	0	0	0	0
Scurity	1	200000	200,000	0	0	0	200,000
others	0	0	0	1	1	6,500	6,500
	0	0	0	0	0	0	0
Total	321	0	527,000	104	0	80,000	607,000



■ Entrepreneur's Contribution 527,000

■ Investor's Investment 80,000

■ Total 607,000

Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Electric Item	7000	210000	2520000	2646000	2778300
	0	0	0	0	(
Total Sales (A)	7000	210000	2520000	2646000	2778300
Less Variable Expense			0		
Electric Item	5950	178500	2142000	2249100	2361555
			0		
Total variable Expense (B)	5,950	178500	2142000	2249100	2361555
Contribution Margin (CM) [C=(A-B)	1,050	31500	378000	396900	416745
Less Variable Expense			0		
Rent		8,000	96000	96,000	96000
Electricity bill		550	6600	7100	7600
Transportation		1,500	18000	18,500	19000
Salary (self)		5000	60000	60000	60000
Salary(Staff)		0	0	0	(
Entertainment		350	4200	4200	4200
Guard		0	0	0	(
Generator		550	6600	6600	6600
Bank charge		0	0	0	(
Mobile bill		600	7200	7300	7400
Total fixed cost (D)		16,550	192,000	193,100	194200
Net Profit (E)= [C-D]		14950	179400	203,800	222545
Investment Payback			32,000	32,000	32,000

Cash flow projection	on business	plan (rec. & F	Pay)

	cash now projection	<u> </u>	pian (rest an	ay,
SR#	Particulars	Vegr 1 (RDT)	Year 2 (BDT)	Year 3 (BDT)
		Teur I (BDT)	reur 2 (BDT)	Teur 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	80,000		
1.2	Net Profit	179400	203,800	222545
	Depreciation (Non cash			
1.3	item)			
	Opening Balance of Cash			
1.4	Surplus		127,400	299200
	Total Cash Inflow	259400	331200	521745
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
	(Including Ownership Tr.			
2.3	Fee)	32,000	32,000	32,000
	Total Cash Outflow	132,000	32,000	32,000
3	Net Cash Surplus	127,400	299200	489745

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:001; Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

















