#### **Proposed NU Business Name: MAER DUA STEEL WORKSHOP**



Project identification and prepared by: Md.Mizanur Rahman, Bogra Shadar Unit, Bogra.

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD. HABIL PRAMANIK					
Age	:	09-02-1986 (31 Years)					
Education, till to date	:	Class 8					
Marital status	:	Married					
Children	:	NO					
No. of siblings:	:	3 brother 1 Sister					
Address	:	Vill: Moria P.O Moria P.S: Gabtali, Dist: Bogra					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST MOMENA BEGUM MD GOBEDALI Branch: Mohishaban, Gabtali, Centre # 78 (Female), Member ID: 7705, Group No: 01 Member since: 06-09-2007 (05 Years) First loan: BDT 5000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 15000, Outstanding loan: BDT Nil Father No No No					

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	20 years experience in running business 04 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01725-673411
Mother's Contact No.	:	01910-247828
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bogra Shadar Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST MOMENA BEGUM** joined Grameen Bank since 05 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MAER DUA STEEL WORKSHOP			
Location	:	Golabari Bazar, Gabtali, Bogra			
Total Investment in BDT	:	BDT 250000/-			
Financing	:	Self BDT 200000/-(from existing business) 80% Required Investment BDT 50,000/-(as equity) 20%			
Present salary/drawings from business (estimates)	:	BDT 4,000/-			
Proposed Salary	:	BDT 4,000/-			
Size of shop	:	20 ft x 12 ft= 240 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Door, Window, Grill, Angle bar, etc.</li> <li>20% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing 04 employee.</li> <li>01 will be appointed in the future.</li> <li>Collects goods from Bogura.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Door, Window,Grill,Angle bar, etc.	5,000	150,000	1,800,000		
Total Sales (A)	5,000	150,000	1,800,000		
Less. Variable Expense					
Door, Window,Grill,Angle bar, etc.	4,000	120,000	1,440,000		
Total variable Expense (B)	4,000	120,000	1,440,000		
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000		
Less. Fixed Expense					
House rant		1,500	18,000		
Electricity Bill		2,000	24,000		
Transportation		2,000	24,000		
Salary (self)		4,000	48,000		
Salary (staf)		12,000	144,000		
Entertainment		500	6,000		
Guard		100	1,200		
Mobile Bill		300	3,600		
Total fixed Cost (D)		22,400	268,800		
Net Profit (E) [C-D)		7,600	91,200		

Investment Breakdown							
	Exist	ing	Proposed				
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Angle	500	50	25,000	500	50	25,000	50,000
Shit	300	80	24,000	250	80	20,000	44,000
Pati	100	50	5,000	100	50	5,000	10,000
Steek	5	750	3,750	0	0	0	3,750
Door	8	5000	40,000	0	0	0	40,000
Window	10	8000	80,000	0	0	0	80,000
Others	1	12250	12,250	0	0	0	12,250
Security	1	10000	10,000	0	0	0	10,000
Total	925	0	200000	850	180	50000	250000

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Door, Window, Grill, Angle bar, etc.	7000	210000	2520000	2646000	2778300	
Total Sales(A)	7000	210000	2520000	2646000	2778300	
Less Variable Expense (B)						
Door, Window, Grill, Angle bar, etc.	5600	168000	2016000	2116800	2222640	
Total Variable Expense	5600	168000	2016000	2116800	2222640	
Contributon Margin (CM) [C=(A-B)]	1400	42000	504000	529200	555660	
Less Fixed Expense						
House rant		1500	18000	18000	18000	
Electricity Bill		2000	24000	288000	3456000	
Transportation		2000	24000	25200	26460	
Salary (self)		4,000	48000	48000	48000	
Salary (staf)		12000	144000	144000	144000	
Entertainment		500	6000	6000	6000	
Guard		100	1200	1200	1200	
Mobile Bill		300	3600	3600	3600	
			0	0	0	
Total Fixed Cost (D)		22400	265200	530400	3699660	
Net Profit (E)= [C-D]		19600	235200	246960	259308	
Investment Pay Back			20,000	20,000	20,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	60,000		
1.2	Net Profit	235,200	246960	259308
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash		245200	442460
1.4	Surplus		215200	442160
	Total Cash Inflow	295,200	462,160	701,468
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20000	20000	20000
	Total Cash Outflow	80,000	20,000	20,000
3	Net Cash Surplus	215,200	442,160	681,468

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Golabari Bazar, Gabtali, Bogra

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

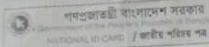












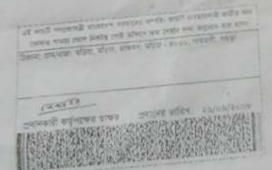
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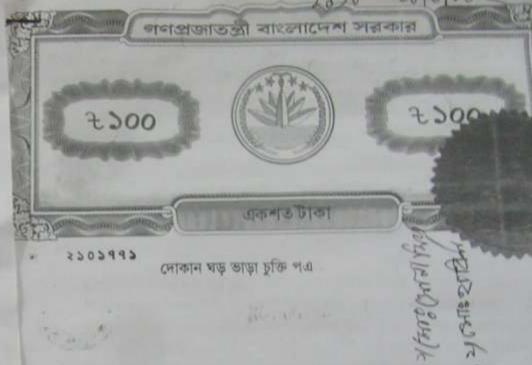
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THE CHEST WAS LOSS Date of Birth: OS Feb 1986

ID NO: 1014054521421





আমি(১)মোঃ সোনা মিয়া পিতা মোঃ আবুল হোসেন প্রাং সাং মড়িয়া থানা গাবতলী জেলা বগুড়া(১মপক্ষ)।(২)মোঃ হাবিল প্রাং পিতা মোঃ জবেদ আলী প্রাং সাং মড়িয়া থানা গাবতলী জেলা বগুড়া(২য় পক্ষ)।কয়া আমার (১ম পক্ষে)র স্বর্থ দুখলীয় মড়িয়া মৌজাধীন গোলাবাড়ী বন্দরে অবস্থিত দোকান মড় নিয় লিখিও এই সাপেকে আপান (২য়পক্ষ) কে ভাড়া দিলাম । আমি(২য় পক্ষ) নিয় লিখিও শর্ত সাপেকে আপনার (১ম পক্ষে)র নিকট হইতে ভাড়া গ্রহন লইলাম। শর্ত সমূহ নিয়রূপঃ

(১) আমার (১ম পক্ষে)র স্বত্ব দখলীয়মড়িয়া মৌজাধীন গোলাবাড়ী বন্দরে অবস্থিত দোকান ঘড় ইং ১/৩/২০১ গ্রহীতে ইং ২৮/২/২০১৮ মোট৫(পাঁচ) বৎসর মেয়াদে আপনি (২য় পক্ষ) কে ভাড়া দিলাম। আমি (২য় পক্ষ) উক্ত মেয়াদে উল্লেখিত দোকান ঘড় ভাড়া গ্রহণ করিলাম।

## **FAMILY PICTURE**

