Proposed NU Business Name: FORAYEZI LIBRARY



Project identification and prepared by: Md Belal Hossain Chhagalnaiya Unit, Feni

Project verified by: Sushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD MOJIBUL HOQ			
Age	:	01-01-1988 (29 Years)			
Education, till to date	:	SSC			
Marital status	:	Single			
Children	:	-			
No. of siblings:	:	02 Brothers & 01 Sister			
Address	:	Vill: South Johspur, P.O: South Joshpur, P.S: Chhagalnaiya, Dist: Feni.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ROHIMA AKTER MD ROBIUL HOQ Branch: Joshpur Chhagalnaiya, Centre # 08 (Female), Member ID: 1144, Group No: 02 Member since: 08-09-2006 to 2013 (07 Years) First loan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30,000/-, Outstanding loan: N/A No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01819-828438
Mother's Contact No.	:	01833-731700
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Chhagalnaiya Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST HAZERA BEGUM joined Grameen Bank since 07 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Business Name	:	FORAYEZI LIBRARY		
Location	:	Mirzar Bazaar, Chhagolnaiya, Feni		
Total Investment in BDT	:	BDT 2,70,000/-		
Financing	:	Self BDT 200,000/-(from existing business) 74%		
		Required Investment BDT 70,000/-(as equity) 26%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	16 ft x 10 ft= 160 square ft		
Implementation	:	 Currently run a stationery shop. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. Collects goods from Feni. The shop is owned. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Monthly	Yearly			
Revenue (sales)					
Stationery Item	65,000	780,000			
Total Sales (A)	65,000	780,000			
Less. Variable Expense					
Stationery Item	52,000	624,000			
Total variable Expense (B)	52,000	624,000			
Contribution Margin (CM) [C=(A-B)	13,000	156,000			
Less. Fixed Expense					
Electricity Bill	1,200	14,400			
Mobile Bill	200	2,400			
Salary (self)	5,000	60,000			
Transportation	300	3,600			
Entertainment	200	2,400			
Generator bill	100	1,200			
Guard	70	840			
Total fixed Cost (D)	7,070	84,840			
Net Profit (E) [C-D)	5,930	71,160			

Investment Breakdown								
	sting		Proposed					
Particulars	Qty. Unit		Amount	Qty.	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total	
LED Bulb	100	300	30,000	150	300	45,000	75,000	
Energy Bulb	70	250	17,500	100	250	25,000	42,500	
Class 7 book	30	1200	36,000	0	0	0	36,000	
set								
Khata	300	50	15,000	0	0	0	15,000	
Others	1	51500	51,500	0	0	0	51,500	
Security	1	50000	50,000	0	0	0	50,000	
Total	502		200,000	250		70,000	270,000	

Source of Finance



Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Stationery Item	90,000	1,080,000	1,134,000	1,190,700		
Total Sales (A)	90,000	1,080,000	1,134,000	1,190,700		
Less. Variable Expense						
Stationery Item	72,000	864,000	907,200	952,560		
Total variable Expense (B)	72,000	864,000	907,200	952,560		
Contribution Margin (CM) [C=(A-						
B)	18,000	216,000	226,800	238,140		
Less. Fixed Expense						
Electricity Bill	1,200	14,400	15,500	16,500		
Mobile Bill	300	3,600	4,000	5,000		
Salary (self)	5,000	60,000	60,000	60,000		
Transportation	400	4,800	5,500	6,000		
Entertainment	200	2,400	3,000	3,500		
Generator bill	100	1,200	1,200	1,200		
Guard	70	840	1,000	1,200		
Total Fixed Cost	7,270	87,240	90,200	93,400		
Net Profit (E) [C-D)	10,730	128,760	136,600	144,740		
Investment Payback		28,000	28,000	28,000		

	Cash flow projection on business plan (rec. & Pay)								
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)					
1	Cash Inflow								
1.1	Investment Infusion by Investor	70,000							
1.2	Net Profit	128,760	136,600	144,740					
1.3	Depreciation (Non cash item)		-	-					
1.4	Opening Balance of Cash Surplus		100,760	209,360					
	Total Cash Inflow	198,760	237,360	354,100					
2	Cash Outflow								
2.1	Purchase of Product	70,000							
2.2	Payment of GB Loan								
	Investment Pay Back (Including								
2.3	Ownership Tr. Fee)	28,000	28,000	28,000					
	Total Cash Outflow	98,000	28,000	28,000					
3	Net Cash Surplus	100,760	209,360	326,100					

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

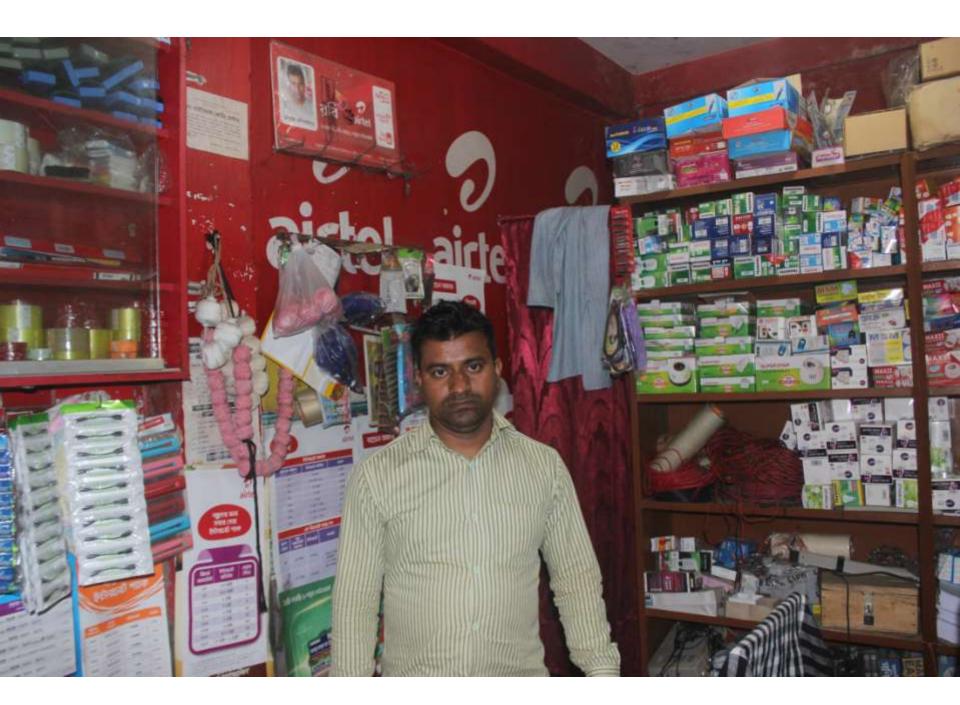
Pictures













FAMILY PICTURE

