

Proposed NU Business Name: **MS HAQU MEDICAL HALL**



Project identification and prepared by: Md Ataur Rahman,
Sakhipur Unit, Tangail.

Project verified by: Md Siddiquer Rahman



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. MOHIDUL ISLAM
Age	:	04-05-1996 (21 Years)
Education, till to date	:	H S C
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	1 Sister
Address	:	Vill: Boheratoil , P.O: Boheratoil , P.S: Sakhipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MARIA BEGUM
(iii) Father's name	:	SAMSUR RAHMAN
(iv) GB member's info	:	Branch: Boheratoilo ; Centre # 04(Female), Member ID: 1127; Group No: 02 Member since: (10 Years) First loan: BDT 10000/-
Further Information:		Existing loan: BDT 40000/- ; Outstanding loan: BDT nil
(v) Who pays GB loan installment	:	N/A
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	10 years experience in running business. He has NO training business.
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01687-109970
Father's Contact No.	:	01742-484946
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bogra Sadar, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MARIA BEGUM joined Grameen Bank since 10 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. She utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	MS HAQU MEDICAL HALL
Location	:	Boheratoil Bazar, Shakhipur, Tangail
Total Investment in BDT	:	BDT 130000/-
Financing	:	Self BDT 80000 (from existing business) 62% Required Investment BDT 50,000 (as equity) 38%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of Farm	:	12 ft x 08 ft = 84square ft
Implementation	:	<ul style="list-style-type: none">▪The shop is planned to be scaled up by investment in existing like, Medicine .▪The farm is own.▪The shop is operating by entrepreneur.▪Existing no employees.▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

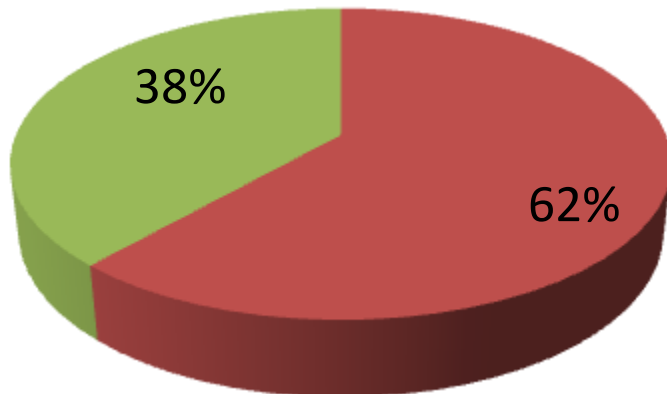
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Medicine	3900	117000	1404000
Total sales (A)	3900	117000	1404000
Less Variable Exp.			
Medicine	3471	104130	1249560
Total Variable exp. (B)	3471	104130	1249560
Contribution Margin CM [C= (A-B)]	429	12870	154440
less fixed exp.			
Electricity bill		600	7200
Transportation		3000	36000
Salary (self)		5000	60000
Entertainment		300	3600
Mobile		300	3600
total fixed cost (D)		9200	110400
Net profit (E) [C-D]		3670	44040

Investment Breakdown

Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Paracetamol	150	10	1,500			0	1,500
Antibiotic	100	300	30,000	100	300	30,000	60,000
Anti-alsar	100	200	20,000			0	20,000
Seclo	100	100	10,000			0	10,000
Cal D	25	180	4,500			0	4,500
Others	70	200	14,000	1000	20	20,000	34,000
Total	545		80,000	1100		50,000	130,000

Source of Finance



- Entrepreneur's Contribution 80,000
- Investor's Investment 50,000
- Total 130,000

Financial Projection

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Medicine	4680	140400	1684800	1769040	1857492
Total Sales (A)	4680	140400	1684800	1769040	1857492
less variable Expenses					
Medicine	4165.2	124956	1499472	1574446	1653168
Total variable Expenses (B)	4165.2	124956	1499472	1574446	1653168
Contribution Margin (CM)= (A-B)	514.8	15444	185328	194594	204324.1
Less Fixed Expenses					
Electricity bill		600	7200	7200	7200
Transportation		3000	36000	36000	36000
Salary (self)		5000	60000	60000	60000
Entertainment		300	3600	3600	3600
Mobile		400	4800	4800	4800
Total Fixed Cost		9300	111600	111600	111600
Net Profit (E) (C-D)		6144	73728	82994.4	92724.12
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	73,728	82,994	92724.12
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		53,728	116722.4
	Total Cash Inflow	123728	136722.4	209446.52
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	
3	Net Cash Surplus	53,728	116722.4	189446.52

SWOT ANALYSIS

STRENGTH

Employment: Self: 0 Family:0
Others:0 Experience & Skill : 10 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Nalua Bazar, Sakhipur,
Tangail.

THREATS

Theft
Fire
Political unrest

Pictures









FAMILY PICTURE

