#### **Proposed NU Business Name: ASHA POLTRY FARM**



Project prepared by : Md Anowar Hossain Sorker, Mohasthan unit.Bogra

Project verified by: Md.mozaharul islam Sarker



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD SAIDUR RAHMAN			
Age	:	05-07-1994 (23 Years)			
Education, till to date	:	B.A (3 <sup>rd</sup> Year)			
Marital status	:	Unmarried			
Children	:	Nill			
No. of siblings:	:	01 Sister,02 Brothers.			
Address	:	Vill: Palashbari P.O: Chandmuhahat P.S:Bogra shadar Dist: Bogra.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST NAZMA BEGUM MD Alamgir Branch: Gokul Bogra, Centre # 70(Female), Member ID: 9426/1, Group No: 04 Member since: 12-02-2012 (06 Years) First loan: BDT 10,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 30,000/-, Outstanding loan:4920/- Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	Nill He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01737-336121
Mother's Contact No.	:	01788-164338
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sonatala. Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOST NAZMA BEGUM** joined Grameen Bank since 06 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

<b>Proposed Nobin</b>	Udyokta	<b>Business Info</b>
-----------------------	---------	----------------------

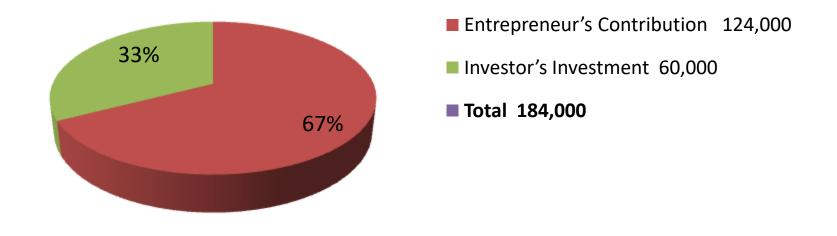
Business Name	:	ASHA POLTRY FARM			
Location	:	Polashbari, Chandmuhat, Bogra.			
Total Investment in BDT	:	BDT 1,84,000/-			
Financing	:	Self BDT 1,24,000/-(from existing business) 69%			
		Required Investment BDT 60,000/-(as equity) 31%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	120 ft x 60 ft= 1600 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods; Poltry sales etc.</li> <li>Average gain on 15%sale.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>None employee will be appointed.</li> <li>The shop is own.</li> <li>Collects goods from Mohasthan Bazer, Bogra</li> <li>Agreed grace period is 3 months.</li> </ul>			

<b>Existing Business (BDT)</b>	Existing	<b>Business</b>	(BDT)
--------------------------------	----------	-----------------	-------

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Poltry sales	3,333	99,990	1,199,880		
Total Sales (A)	3,333	99,990	1,199,880		
Less. Variable Expense					
Production cost	2,833	84,990	1,019,880		
Total variable Expense (B)	2,833	84,990	1,019,880		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Electricity Bill		400	4,800		
Transportation		1,000	12,000		
Salary (self)		5,000	60,000		
Mobile Bill		300	3,600		
Non cash item					
Depreciation		0	0		
Total fixed Cost (D)		6,700	80,400		
Net Profit (E) [C-D)		8,300	99,600		

Investment Breakdown									
Existing Proposed									
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty Unit Price Amount Prop					
			(BDT)			(BDT)	Total		
Hen	1000	70	70,000	1	60,000	60,000	130,000		
Food	10	2200	22,000	0	0	0	22,000		
Medicine	20	600	12,000	0	0	0	12,000		
Others	1	20000	20,000	0	0	0	20,000		
Total	1031		124,000	2	60,000	60,000	184,000		

#### **Source of Finance**



Financia	l Projection	(BDT)
----------	--------------	-------

Filialiciai Projection (BD1)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Poltry sales	5,000	150,000	1,800,000	1,890,000	1,984,500	
Total Sales (A)	5,000	150,000	1,800,000	1,890,000	1,984,500	
Less. Variable Expense						
Production cost	4,250	127,500	1,530,000	1,606,500	1,686,825	
Total variable Expense (B)	4,250	127,500	1,530,000	1,606,500	1,686,825	
Contribution Margin (CM) [C=(A-B)	750	22,500	270,000	283,500	297,675	
Less. Fixed Expense						
Electricity Bill		400	4,800	4,800	4,800	
Transportation		1,000	12,000	12,000	12,000	
Salary (self)		5,000	60,000	60,000	60,000	
Mobile Bill		300	3,600	3,600	3,600	
Non cash item						
Depreciation		0	0	0	0	
Total fixed Cost (D)		6,700	80,400	80,400	80,400	
Net Profit (E) [C-D)		15,800	189,600	203,100	217,275	
Investment Payback			24,000	24,000	24,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	189,600	203,100	217,275
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		165,600	344,700
	Total Cash Inflow	249,600	368,700	561,975
2	Cash Outflow			
2.1	Purchase of Product	60,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	165,600	344,700	537,975



# Strength

Employment: Self: 01 Family:0 ,Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience; Years

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop;Palashbari,Chandmuhat, Bogra shadar,Bogra Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









