### Proposed NU Business Name: M/S. MIM TRADERS



Project identification and prepared by: Monoj kumar sarkar, Bagha Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



| Brief Bio of The Proposed Nobin Udyokta   |         |   |  |  |
|---|---------|---|--|--|
| Name  | :       | MD. HABIBUR RAHMAN  |  |  |
| Age   | :       | 15-10-1984 ( 33 Years )   |  |  |
| Education, till to date   | :       | H.s.c   |  |  |
| Marital status  | :       | married   |  |  |
| Children  | •       | 01 Dagutar  |  |  |
| No. of siblings:  | •       | 03 Brothers & 01 Sister   |  |  |
| Address   | :       | Vill: Chandipur P.o-Bagha, P.S: Bagha Dist: Rajshahi .  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                      | : : : : | Mother Father  MST. MEHEN NEKA BEGUM  LATE. MD. AMIR MONDOL  Branch: Monigram, Centre # 25(Female)  Member ID: 2424/4, Group No: 04  Member since: 15-10-2009 to 07-12-14 New 13-03-2017 (05 Years) |  |  |
| Further Information:  (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, |         | First loan: BDT – 10,000 Existing Loan: BDT 15,000, Outstanding loan: 14,010 Brother No No No   |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | Nil  |
|---|---|--|
| Business Experiences and  | : | 10 years experience in running business.                 |
| Training Info   | : | He has no training.                                      |
| Other Own/Family Sources of Income  | : | Mango Business   |
| Other Own/Family Sources of Liabilities   | : | None   |
| Entrepreneur Contact No.  | : | 01762-866424   |
| Brother's Contact No.   | : | 01960-811805   |
| NU Project<br>Source/Reference  | : | Grameen Shakti Samajik Byabosha Ltd:Bagha Unit, Rajshahi |

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. MEHEN NEKA BEGUM** joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

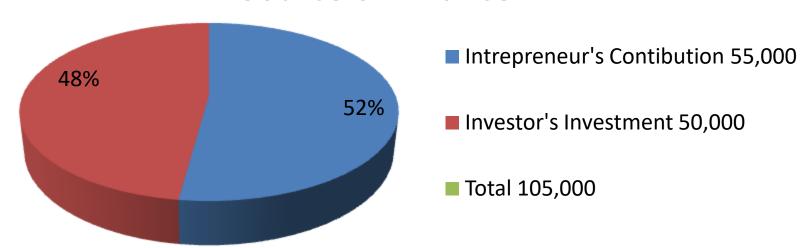
| <b>Proposed</b> | Nobin | Udyokta | <b>Business</b> | Info |
|-----------------|-------|---------|-----------------|------|
|                 |       |         |                 |      |

| - Toposca Hobiii Gayotta Basiiicss iiii G         |          |  |  |  |  |
|---|----------|--|--|--|--|
| Business Name                                     | <b>:</b> | M/S. MIM TRADERS   |  |  |  |
| Location  | <b>:</b> | Chandipur Bazar,Bagha, Rajshahi .  |  |  |  |
| Total Investment in BDT                           | :        | BDT 105,000/-  |  |  |  |
| Financing   | :        | Self BDT 55,000/-(from existing business) 52%  |  |  |  |
|   |          | Required Investment BDT 50,000/-(as equity) 48%  |  |  |  |
| Present salary/drawings from business (estimates) | :        | BDT 4,000/-  |  |  |  |
| Proposed Salary                                   | <b>:</b> | BDT 4,000/-  |  |  |  |
| Size of shop                                      | <b>:</b> | 15 ft x 10 ft= 150 square ft   |  |  |  |
| Security of the shop                              | :        | 15,000   |  |  |  |
| Implementation                                    | :        | <ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice,Atta,Vushimal &amp;etc Item.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>The shop is rented.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |  |

| Existing Business (BDT)           |       |         |           |  |  |  |
|-----------------------------------|-------|---------|-----------|--|--|--|
| Particular                        | Daily | Monthly | Yearly    |  |  |  |
| Revenue (sales)                   |       |         |           |  |  |  |
| Rice Atta, Vusimal & etc Item     | 3,000 | 90,000  | 1,080,000 |  |  |  |
| Total Sales (A)                   | 3,000 | 90,000  | 1,080,000 |  |  |  |
| Less. Variable Expense            |       |         |           |  |  |  |
| Rice Atta, Vusimal & etc Item     | 2,700 | 81,000  | 972,000   |  |  |  |
| Total variable Expense (B)        | 2,700 | 81,000  | 972,000   |  |  |  |
| Contribution Margin (CM) [C=(A-B) | 300   | 9,000   | 108,000   |  |  |  |
| Less. Fixed Expense               |       |         |           |  |  |  |
| Rent                              |       | 500     | 6,000     |  |  |  |
| Electricity Bill                  |       | 150     | 1,800     |  |  |  |
| Transportation                    |       | 1,000   | 12,000    |  |  |  |
| Salary (self)                     |       | 4,000   | 48,000    |  |  |  |
| Salary (staff)                    |       | 0       | 0         |  |  |  |
| Entertainment                     |       | 100     | 1,200     |  |  |  |
| Guard                             |       | 0       | 0         |  |  |  |
| Bank Charge                       |       | 100     | 1,200     |  |  |  |
| Mobile Bill                       |       | 150     | 1,800     |  |  |  |
| Total fixed Cost (D)              |       | 6,000   | 72,000    |  |  |  |
| Net Profit (E) [C-D)              |       | 3,000   | 36,000    |  |  |  |

| Investment Breakdown                  |        |        |         |  |  |  |  |
|---------------------------------------|--------|--------|---------|--|--|--|--|
| Particulars Existing Proposed Propose |        |        |         |  |  |  |  |
| Rice (10x2,000)                       | 20,000 | 20,000 | 40,000  |  |  |  |  |
| Vusimal (10x900)                      | 9,000  | 16,500 | 25,500  |  |  |  |  |
| Atta (7x900)                          | 6,300  | 13,500 | 19,800  |  |  |  |  |
| Others                                | 4,700  |        | 4,700   |  |  |  |  |
| Security of Shop                      | 15,000 |        | 15,000  |  |  |  |  |
| Total                                 | 55,000 | 50,000 | 105,000 |  |  |  |  |

### **Source of Finance**



| Financial Projection (BDT)        |       |         |           |           |                      |
|-----------------------------------|-------|---------|-----------|-----------|----------------------|
| Particular                        | Daily | Monthly | 1st Year  | 2nd Year  | 3 <sup>rd</sup> Year |
| Revenue (sales)                   |       |         |           |           |                      |
| Rice Atta, Vusimal & etc Item     | 3,500 | 105,000 | 1,260,000 | 1,323,000 | 1,389,150            |
| Total Sales (A)                   | 3,500 | 105,000 | 1,260,000 | 1,323,000 | 1,389,150            |
| Less. Variable Expense            |       |         |           |           |                      |
| Rice Atta, Vusimal & etc Item     | 3,150 | 94,500  | 1,134,000 | 1,190,700 | 1,250,235            |
| <b>Total variable Expense (B)</b> | 3,150 | 94,500  | 1,134,000 | 1,190,700 | 1,250,235            |
| Contribution M. (CM) [C=(A-B)     | 350   | 10,500  | 126,000   | 132,300   | 138,915              |
| Less. Fixed Expense               |       |         |           |           |                      |
| Rent                              |       | 500     | 6,000     | 6,000     | 6,000                |
| Electricity Bill                  |       | 150     | 1,800     | 1,900     | 2,000                |
| Transportation                    |       | 1,000   | 12,000    | 13,000    | 14,000               |
| Salary (self)                     |       | 4,000   | 48,000    | 48,000    | 48,000               |
| Salary (staff)                    |       | 0       | 0         | 0         | 0                    |
| Entertainment                     |       | 100     | 1,200     | 1,300     | 1,500                |
| Guard                             |       | 0       | 0         |           | 0                    |
| Bank Charge                       |       | 100     | 1,200     | 1,300     | 1,400                |
| Mobile Bill                       |       | 150     | 1,800     | 1,900     | 2,000                |
| <b>Total Fixed Cost</b>           |       | 6,000   | 72,000    | 73,400    | 74,900               |
| Net Profit (E) [C-D)              |       | 4,500   | 54,000    | 58,900    | 64,015               |
| Investment Payback                |       |         | 20,000    | 20,000    | 20,000               |

### Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars                     | Year 1 (BDT) | Year 2 (BDT) | Year 3(BDT) |
|-----|---------------------------------|--------------|--------------|-------------|
| 1   | Cash Inflow                     |              |              |             |
| 1.1 | Investment Infusion by Investor | 50,000       |              |             |
| 1.2 | Net Profit                      | 54,000       | 58,900       | 64,015      |
| 1.3 | Depreciation (Non cash item)    | -            | -            | -           |
| 1.4 | Opening Balance of Cash Surplus |              | 34,000       | 72,900      |
|     | Total Cash Inflow               | 104,000      | 92,900       | 136,915     |
| 2   | Cash Outflow                    |              |              |             |
| 2.1 | Purchase of Product             | 50,000       |              |             |
| 2.2 | Payment of GB Loan              |              |              |             |
|     | Investment Pay Back (Including  |              |              |             |
| 2.3 | Ownership Tr. Fee)              | 20,000       | 20,000       | 20,000      |
|     | Total Cash Outflow              | 70,000       | 20,000       | 20,000      |
| 3   | Net Cash Surplus                | 34,000       | 72,900       | 116,915     |

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









