#### **Proposed NU Business Name: MA BABAR DOA POLTRI FARM**



Project identification and prepared by: MD. Lokman Hakim, Godagari Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD.SADDAM	
Age	:	10/05/1992(25Years)	
Education, till to date	:	CLASS EIGHT	
Marital status	:	Married	
Children	:	No	
No. of siblings:	:	2 Brother 1 sister	
Address	:	Vill: Diarmahbotpur ,P.O:Bhatopara,P.S: Godagari, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST.JUSNA BEGUM MD. ABULKALAM AZAD Branch:Matikata,godagari,Centre #58(Female), Member ID: 5055/5, Group No:01 Member since:1998-2014 (12 years) First loan: BDT -5000	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 8000, Outstanding loan:5443 Father No No No	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Feed shop
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01710477148
Father's Contact No.	:	01755035721
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

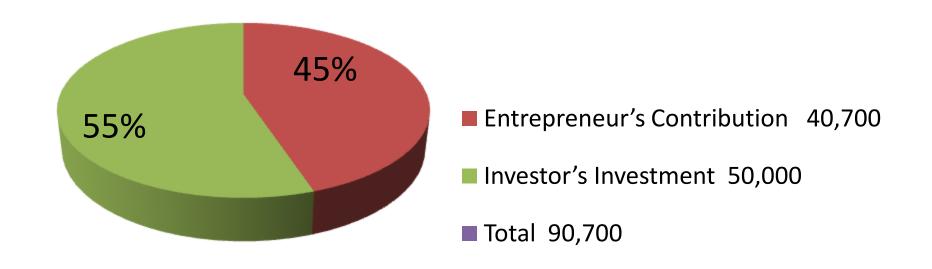
**MST. JUSNA BEGUM** joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info					
Business Name	<b> </b> :	: MA BABAR DOA POLTRI FARM			
Location	:	Diarmahabotpur, Godagari, Rajshahi			
Total Investment in BDT	:	BDT 90700			
Financing	:	Self BDT 40700-(from existing business) 45% Required Investment BDT 50,000/-(as equity) 55%			
Present salary/drawings from business (estimates)	:	BDT 4000/-			
Proposed Salary	<b>:</b>	4000/=			
Size of shop	:	120ft x 20ft= 2400 square ft			
Security of the shop	:	-			
Implementation	••	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Sales of product		142400	1708800		
Total Sales (A)		142400	1708800		
Less. Variable Expense					
Sales of product		40700	488400		
Total variable Expense (B)		40700	488400		
Contribution Margin (CM) [C=(A-B)		101700	1220400		
Less. Fixed Expense					
Rent					
Electricity Bill		1000	12000		
Mobile Bill		200	2400		
Salary (self)		4000	48000		
Transportation		500	6000		
Food		66000	792000		
Medicine		10000	120000		
Bank service Charge			100		
Total fixed Cost (D)		81700	980500		
Net Profit (E) [C-D)		20000	239900		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
sales of product	40700	50,000	90,700		
		0			
		0			
Total	40700	50,000	90700		

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
Sales of product		142400	1708800	1794240	1883952
Total Sales (A)		142400	1708800	1794240	1883952
Less. Variable Expense					
Sales of product		40700	488400	512820	538461
Total variable Expense (B)		40700	488400	512820	538461
Contribution Margin (CM) [C=(A-B)		101700	1220400	1281420	1345491
Less. Fixed Expense					
Rent					
Electricity Bill		1000	12000	14000	16000
Mobile Bill		200	2400	2700	3000
Salary (self)		4000	48000	48000	48000
Transportation		500	6000	6500	7000
Food		66000	792000	795000	800000
Medicin		10000	120000	122000	125000
Bank service Charge			100	100	100
Total Fixed Cost		81700	980400	988300	999100
Net Profit (E) [C-D)		20000	240000	293120	346391
Investment Payback			20000	20000	20000

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	240000	293120	346391
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		220000	493120
	Total Cash Inflow	290000	513120	839511
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	220000	493120	819511

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community

Location of farm: Diarmahobotpur, Godagari.

Rajshahi

Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











