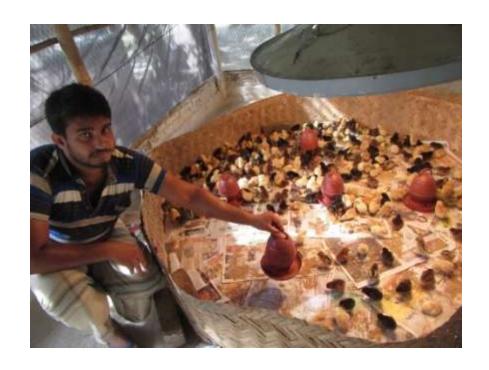
#### **Proposed NU Business Name: SIJAN MIJAN POULTRY FARM**



Project identification and prepared by: Md. Sohel Mia, Rajshahi Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD. SEBADOT HOSSAIN	
Age	:	09/04/1998(19 Years)	
Education, till to date	:	S.S.C PASS.	
Marital status	:	Married	
Children	:	NO	
No. of siblings:	:	3 Brothers.	
Address	:	Vill: Bamonsikor, P.O: Korkori, P.S:paba, Dist: Rajshahi	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. Rahima bebe. MD. Abdus Samad. Branch: parila paba, Centre # 7(Female), Member ID: 1142/7, Group No: 02 Member since:2000 to running First loan: BDT 5,000	
Further Information:		Existing Loan: BDT 24,000. Outstanding loan:15576.	
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No	
(vii) Grameen Education Loan		No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	7 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01709837607.
Mother's Contact No.	:	01869108897
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Rajshahi Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

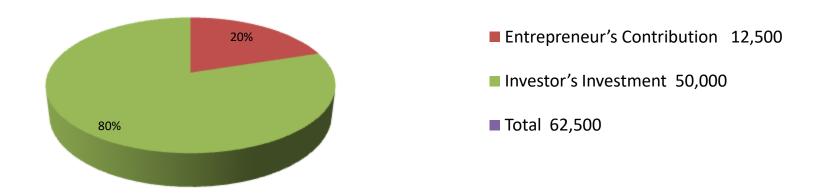
**MST. Rahima bebe.** joined Grameen Bank since 17 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan for House repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	SIJAN MIJAN POULTRY FARM		
Location	:	Lalitahar.		
Total Investment in BDT	:	BDT 62500/-		
Financing	:	Self BDT 12500/-(from existing business) 20% Required Investment BDT 50000/-(as equity)80%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	31 ft x 25 ft= 775 square ft.		
Security of the shop	:	N/A		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Hen.</li> <li>Average 13% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>The shop is own.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	2 Monthly	Yearly		
Revenue (sales)					
hen sals		90000	540000		
Total Sales (A)		90000	540000		
Less. Variable Expense					
hen sals		65500	393000		
Total variable Expense (B)		65500	393000		
Contribution Margin (CM) [C=(A-B)		24500	147000		
Less. Fixed Expense					
Rent					
Electricity Bill		400	2400		
Mobile Bill		600	3600		
Salary (self)		10000	60,000		
Guard			0		
Transportation		1000	6000		
Entertainment		400	2400		
Salary (staff)		0	0		
Bank service Charge			0		
Total fixed Cost (D)		12400	77400		
Net Profit (E) [C-D)		12100	72600		

Investment Breakdown						
Particulars	Existing	Proposed	Total			
hen	12,500		12500			
Feed of hen		50000	50000			
	12500	50,000	62500			

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	2 Monthly	1st Year	2nd year	3rd Year
Revenue (sales)					
hen	0	140000	840000	882000	926100
Total Sales (A)	0	140000	840000	882000	926100
Less. Variable Expense					0
hen	0		730800	767340	805707
Total variable Expense (B)	0	109400	730800	767340	805707
Contribution Margin (CM) [C=(A-B)	0	30600	183600	192780	202419
Less. Fixed Expense					
Rent					
Electricity Bill		400	2400	2400	2400
Mobile Bill		600	3600	3600	3600
Salary (self)		10000	60000	60000	60000
Transportation					
Entertainment		1000	6000	6000	6000
Salary (staff)		400	2400	2400	2400
Security Gard					
Bank service Charge					
Total Fixed Cost		12400	77400	77400	77400
Net Profit (E) [C-D)		18200	106200	115380	125019
Investment Payback			20000	20000	20000

## Cash flow projection on business plan (rec. & Pay

SI#	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	106200	115380	125019
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		86200	181580
	Total Cash Inflow	156,200	201580	306599
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	86,200	181580	286599

## **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 7 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; -Lalitahar,korkori.. Regular customers;

## THREATS

Theft

Fire

Political unrest







# **FAMILY PICTURE**

