Proposed NU Business Name: JANNAT CONFECTIONARY

Project identification and prepared by: Md. Ataur Rahman , Bashon Unit, Gazipur

Project verified by: Md. Kazem Uddin



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MD. JAHANGIR ALOM					
Age	:	28-10-1986(30 Years)					
Education, till to date	:	S.S.C					
Marital status	:	Married					
Children	:	1 Son and 1 Daughter					
No. of siblings:	:	2 Brothers					
Address	:	Vill: Etahata Nimaitek ; P.O: Chandana ; P.S: Gazipur Shadar ; Dist: Gazipur					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father RASHEDA BEGUM SHAFIKUR RAHMAN Branch: Bashon , Centre # 1 (Female), Member ID: 1309/1 , Group No: 02 Member since: 08-04-2007 (10 Years) First loan: BDT 5,000/- Last Loan : 30,000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan: 18650 Father No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	N/A
Entrepreneur Contact No.	:	01913612200
Family's Contact No.	:	01834265848
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bashon Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

RASHEDA BEGUM joined Grameen Bank since 10 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

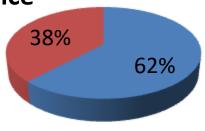
Proposed Nobin Udyokta Business Info					
Business Name	:	JANNAT CONFECTIONARY			
Location	:	Moslishpur School Market , Gazipur			
Total Investment in BDT	:	BDT 2,10,000/-			
Financing	:	Self BDT 1,30,000/- (from existing business) 62% Required Investment BDT 80,000/- (as equity) 38%			
Present salary/drawings from business (estimates)	•	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 10 ft= 100 square ft			
Security of the shop	:	60000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soft dring, Cosmatic Item, Bakery Item, Icc Crime, Potato, Bra-Panty, Stationary etc. Average 18% gain on sales. The business is operating by entrepreneur. Existing no employee. After getting equity fund no employee will be appointed. The shop is Rent. Collects goods from Chowrasta, Gazipur. Agreed grace period is 3 months. 			

Existing Projection (BDT)					
Particular Particular	Daily	Monthly	Yearly		
Revenue(Sales)	,	,	,		
Grocery Item	3000	90000	1080000 0		
Total Sales (A)	3000	90000	1080000		
Less Variable Expense Grocery Item	2640	79200	950400		
Total variable Expense (B)	2,640		950400		
Contribution Margin (CM) [C=(A-B)	540		194400		
Less Variable Expense					
Rent		1,000	12000		
Electricity bill		800	9600		
Transportation		500	6000		
Salary (self)		5000	60000		
Salary(Staff)		0	0		
Entertainment		150	1800		
Guard		0	0		
Generator		0	0		
Bank charge		0	0		
Mobile bill		150	1800		
Total fixed cost (D)		7,600	91200		
Net Profit (E)= [C-D]		8,600	103200		

Investment Breakdown							
		Proposed					
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
	0	0	0	0	400	0	0
Shoft drinks	7	650	4,550	15	750	11,250	15,800
Icc Crime	200	28	5,600	500	28	14,000	19,600
Potato	100	9	900	0	45	0	900
Cosmitics	250	80	20,000	300	80	24,000	44,000
Bra-Panty	57	55	3,135	100	55	5,500	8,635
Bekery Item	200	30	6,000	0	0	0	6,000
Electric Item	75	40	3,000	200	60	12,000	15,000
Stationary Item	1	5000	5,000	1	13,250	13,250	18,250
WI-FI	1	8000	8,000	0	0	0	8,000
Outhers	1	13815	13,815	0	0	0	13,815
Scurity	1	60000	60,000	0	0	0	60,000
	0	0	0	0	32,750	0	0
	0	0	0	0	0	0	0
Total	893	0	130,000	1116	0	80,000	210,000

Source of Finance

- Enterpreneur Contribution=130000
- Investors Investment=80000
- Total=210000



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Grocery Item	4000	120000	1440000	1512000	1587600	
	0	0	0	0	(
Total Sales (A)	4000	120000	1440000	1512000	1587600	
Less Variable Expense			0			
Grocery Item	3280	98400	1180800	1239840	1301832	
			0			
Total variable Expense (B)	3,280	98400	1180800	1239840	1301832	
Contribution Margin (CM) [C=(A-B)	720	21600	259200	272160	285768	
Less Variable Expense			0			
Rent		1,000	12000	12,000	12000	
Electricity bill		800	9600	10100	10600	
Transportation		1,000	12000	12,500	13000	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		0	0	0	(
Entertainment		200	2400	2400	2400	
Guard		0	0	0	(
Generator		0	0	O	(
Bank charge		0	0	O	(
Mobile bill		200	2400	2500	2600	
Total fixed cost (D)		8,200	98,400	99,500	100600	
Net Profit (E)= [C-D]		13400	160800	172,660	185168	
Investment Payback			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
	Investment Infusion by						
1.1	Investor	80,000					
1.2	Net Profit	160800	172,660	185168			
	Depreciation (Non cash						
1.3	item)						
	Opening Balance of Cash						
1.4	Surplus		128,800	269460			
	Total Cash Inflow	240800	301460	454628			
2	Cash Outflow						
2.1	Purchase of Product	80,000					
2.2	Payment of GB Loan						
	Investment Pay Back						
	(Including Ownership Tr.						
2.3	Fee)	32000	32000	32000			
	Total Cash Outflow	112,000	32000	32000			
3	Net Cash Surplus	128,800	269460	422628			

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 1others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest





















