#### **Proposed NU Business Name: ALI TEX**



Project identification and prepared by: Modon Kumar Biswas, Dakshinkhan Unit, Dhaka

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD NURUN NABI			
Age	:	10-01-1988 ( 29 Years)			
Education, till to date	:	B.COM			
Marital status	:	Married			
Children	:	Nill			
No. of siblings:	:	2 Brothers 2 Sisters			
Address	:	Vill:Dakshinkhan Para,P.O:Dakshinkhan ,P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father  NURJAHAN BEGUM  MD ALI AKBOR  Branch: Dakshinkhan, Centre # 06(Female),  Member ID:9874/1 , Group No:13  Member since: 17-05-2002 ( Years)  First loan: BDT = 2,000 /-			
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB, BRAC  ASA etc	:	Outstanding loan:= 32260/- Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	•	Nil
Business Experiences & Skill	:	06 years of business experience.
Own Business and	:	06 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	House rant
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.	:	01778-961132
Family's Contact No.	:	01631-424342
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**NURJAHAN BEGUM** joined Grameen Bank since 15 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

# **Proposed Nobin Udyokta Business Info**

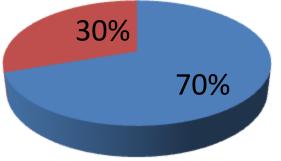
Proposed Nobili Odyokta Busiliess Illio						
Business Name	:	ALI TEX				
Location	:	L K Plaza, Dakshinkhan Bazar, Dhaka				
Total Investment in BDT	:	BDT 330,000/-				
Financing	:	Self BDT 230,000/- (from existing business) 70 %				
		Required Investment BDT 100,000/- (as equity) 30 %				
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	15 ft x 10 ft=150 square ft				
Security of the shop	:	BDT300,000				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like Shirt, Pant, Panjabi, T-Shirt, Baby Set, Three – Quarter Pant, Plajo, Ladis t-shirt; etc.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Islampur, Newmarket.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Garments Item	3,700	111,000	1,332,000			
Total Sales (A)	3,700	111,000	1,332,000			
Less. Variable Expense						
Garments Item	2,960	88,800	1,065,600			
Total variable Expense (B)	2,960	88,800	1,065,600			
Contribution Margin (CM) [C=(A-B)	740	22,200	266,400			
Less. Fixed Expense						
Rent		6,000	72,000			
Electricity Bill		1000	12,000			
Transportation		2,000	24,000			
Mobile Bill		500	6,000			
Entertainment		500	6,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		15,000	180,000			
Net Profit (E) [C-D)		7,200	86,400			

Investment Breakdown								
Particulars		Existing	3	<b>Particulars</b>	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Shirt	150	700	105000	Shirt	40	700	28,000	133,000
Pant	100	500	50000	Pant	15	500	7,500	57,500
Panjabi	30	600	18000	Panjabi	25	600	15,000	33,000
T-Shirt	50	150	7500	T-Shirt	120	150	18,000	25,500
Baby set	30	150	4500	Baby set	30	150	4,500	9,000
Three Quarter Pant	50	350	17500	Three Quarter Pant	30	350	10,500	28,000
Plajo	100	150	15000	Plajo	50	150	7,500	22,500
Ladis T-Shirt	50	150	7500	Ladis T-Shirt	30	150	4,500	12,000
<b>Secuirity Advanced</b>			0				0	0
Others			5000	Others			4,500	9,500
Total			230,000				100,000	330,000

### **Source of Finance**





Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Garments Item	4,700	141,000	1,692,000	1,776,600	1,865,430	
Total Sales (A)	4,700	141,000	1,692,000	1,776,600	1,865,430	
Less. Variable Expense						
Garments Item	3,760	112,800	1,353,600	1,421,280	1,492,344	
Total variable Expense (B)	3,760	112,800	1,353,600	1,421,280	1,492,344	
Contribution Margin (CM) [C=(A-B)	940	28,200	338,400	355,320	373,086	
Less. Fixed Expense						
Rent		6,000	72,000	72,000	72,000	
Electricity Bill		1050	12,600	13,230	13,892	
Transportation		2,200	26,400	27,720	29,106	
Mobile Bill		600	7,200	7,560	7,938	
Entertainment		500	6,000	6,300	6,615	
Salary (self)		5,000	60,000	60,000	60,000	
Non Cash Item						
Depreciation		0	0	0	0	
Total Fixed Cost		15,350	184,200	186,810	189,551	
Net Profit (E) [C-D)		12,850	154,200	168,510	183,536	
Investment Payback			40,000	40,000	40,000	

# Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	154,200	168,510	183,536
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		114,200	242,710
	Total Cash Inflow	254,200	282,710	426,246
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	40.000	40.000	40,000
2.3	Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	114,200	242,710	386,246

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 06 Years

Own Business: 06 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

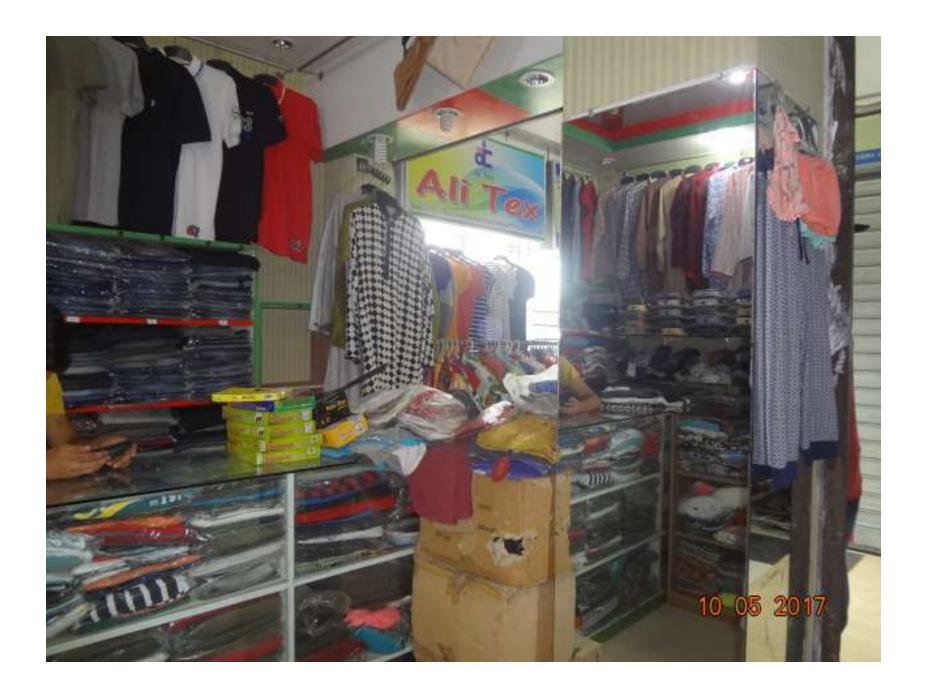
Political unrest

# Pictures



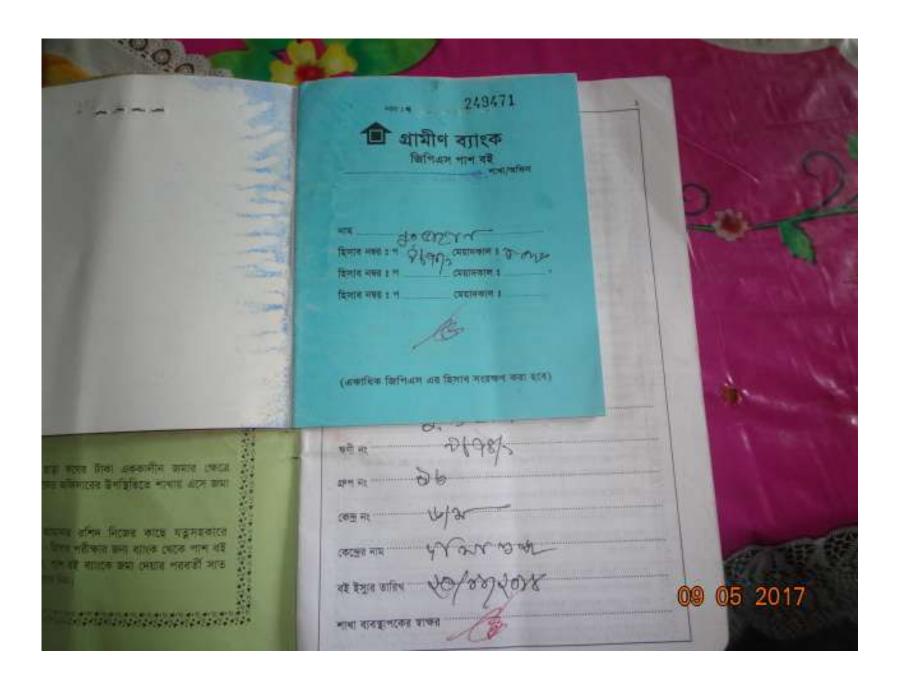


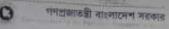












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/ মারীয় পরিচর পর নাম: মোঃ নুকন নতী

Name: Md. Nurun Nabi দিয়া: মোঃ অদী অকনৰ

Wilet: He skiple certic

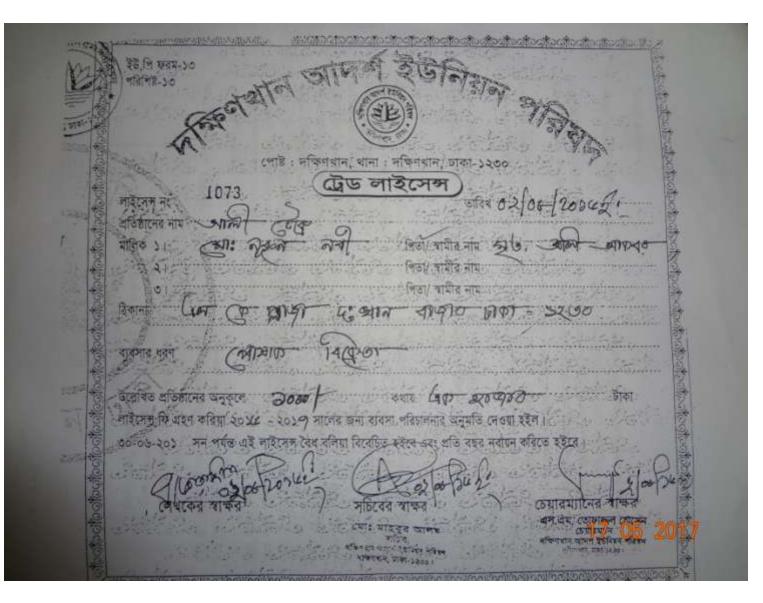
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বাঁ কামনি পাণ্ডানামী, সাধানেশ বাজায়ত বাপনি। কামনি বাংলাকালী কবিছ কৰা কোমান পাণ্ডা স্থান নিমাৰ পোট অনিগে কাম সেয়াৰ কৰা অনুচাৰ কৰা মুচন বিজ্ঞান অন্যায়েকিছে এ৬ প্ৰথমবাজ্ঞা মাজ-পাত্তা কৰে মাজিল হয়ত, দক্ষিণ পাচ্চ, মাজমান মাজিল ধান । ১৯৩১, বজিগবাদ, চাৰৰ



HHIDRE WIFE: 40/20/202

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"First against stille" किन्द्र साथ अभिनेता, इसकार यह आहार प्रांत साथ समित । यहिन were don, none (fan ww) tret and a wife and money (we EMIE) SHE : CHEP- OO (SHI) WORE WEE !

DES THE CHEEK, FIRST, CHEE WHEN CHEEK, MILL CHEEKSER, CHEEK & HORS, ARMOUNT, CHEEKSER, **आतीकार सामग्रामी, वर्ड डेम्प्टर, ट्रन्ट शायत**ः

THE PER WILL WE WIFE DESIGNATION TO WIFE WIFE THE PERSON TO SHAW SALES OF TAXABLE PARTY. DES कारों काजबा, सामा- पूर काशब (तराम, तरा, 45, मॉकल्प्यू) बाद्य प्रतीका (ताम, बॉकल्प्यू), PRE- & COG ACTIONAL CONT. AND A SAME, AND THAT AND ADDRESS. CONT. CONT. AND ADDRESS.

नहरू कडूनावत करीय महानू जाया क गार्टा बांशांतर वर्गनत वहान माहान गांव हाकून कलावीतन गांव THE WEST THE CHAIN WE WISE STRUCK WITHER TELESCOPE WITH SWIFTS THAT WEST PARTY IN THE PARTY IN কমানিক মুখ্যিত বোজনে মহাপানা আহি মানিক প্ৰথম পক নিয়া বাবে নিবলৈ ভাটাই জায়া কেনাটাই কৰা প্ৰকাশে ক্ষেত্ৰৰ অনুসৰ্প বহু আপুনি বহু প্ৰক প্ৰায় অপুনাহ বলিকাবৰ্থন "আলী ঔষ" নামৰ aftences was stat from mile a reas an on any beings aften unforce fly reward. ক্ষমিত্যক তেজেকেল্ড ও বিশ্ব পর্য তেজেকেও অতি অধিক এবং পঞ্চ, আবনি ভিত্তীয় পঞ্চতে ভাষা বায়।

#### \* वर्ष व शिक्यवर्गी\*

- 3 : Fig water alls prace ups wire arrive stee a,co,conf. (for ew) the sig bus sters ইবা ইপাছিত অন্তান্ত্ৰের লাহত করি হানিত প্রথম পদ, অপনি মানুনিয়া ভিত্তীর প্রথম চিকট চ্টাত্র লাভ NUMBER OF STREET
- At the placest poem worth adjustance from while exce week on flary over with September 1988 1988 1990, school of skips , graph unp. Som unpflows unp course such said শক্তিৰ। এবই ক্ষেত্ৰে বাৰাৰ বৰ কৰ্মাই আহি ও চলিক মানু কুনা নিবাৰিক মানুৰ।
- ু বিশ্ব জন্মনিক কৰিব সোজান পাঠার প্রতিক জন্ম ত.১৮৯০ (২০ প্রমান) টালা কটা নাম বাইন এবং লায়ন কেন প্রতি উন্নয়কি অনুসৰ ৩১ (১০ছ) (গাল ১০ (গশ) প্রতিক্রের মান্য কলমুটি পরিকেন করিছে মান্য অনুস্থিতি falls পৰ বাব কৰিব এক মানু পৰিপোৰত প্ৰশিল এমা কৰিব।
- a ; these was beginn been last, although the ways for one will market where SHOPS STREET,



#02x040

- क्षेत्र काचि क्रमानिक विक्रीत तथ एरावान कात एकान्यकार करेना काना नहिए। नहिन ना तना व्यक्ति त्यावर कविटल नार्वित मा
- को बाबस नहिस्त्रनाह कर आकार नाम पर तथार फरन्देदार नामक पर, यथा वर्षि मामुर्तिन स्थित পাৰ বিৰু পাছত কৰিব নিৰু এবং বেহাৰ পোৱে পুনামে বুজিপত্ৰ নাহাল পা হতৈল ভিত্তীয় পাৰ্ক সকল প্ৰকাশ weather water for agent effects are being most tilen for electric categoric wiells
- as places on clear, more exercise and when you may my myster be made been about affices. ক্ষা, যদি হয় শক্ষ লোকাৰ মাটি যাট্যা দিয়ে যান আৰু মানিক ১২ পালন বলায়ে কৰিব এব (চিন) মান মানে pullers styles minites after any viles 34 one tile utilis 4.14, 1000). (for my) itsi annufer.
- মত মেকাৰ মতে কাৰণা পৰিচালনা কাচে সমত আচালিত বিভিন্ন কৰা কৰিবলৈ কোন কৰি বা নৰিবলৈক night miles process which, was the less relief when after once advances will

काराओं दशकार, अ-कादर प्रेश्वरिक गरीओर साम्रा शांतक + कागृतिश प्रेस्त गण दृष्टा-यांचा स्थानिक स्थि सन्यापन स्थानिक । द्वीत प्राप्ति । ०३/००/१०३०वेर

#### সোৰান মতের অকলিল পরিচয়

জন্য একা, কার্য-বাক্সিয়াব, পানরেছিট্র কলিন কার্য্য বানা করিব বান্ধাবার মৌজাইক। মক্সিবন क्षीतक अकारतार्थि त्यान व्यक्तियर वारान पाइटकर व्यक्त नाटन "अन् दक प्राव्धा" अर विशेष क्रमार नांचय मावित क्ष्म विभिन्न नुर्वकृषे शक्तामा शामान महत्रि मक्तिनवान गामार हिन ।

SER POSSESS (GA) ADMIT ROWSHIPS बार (au) कर शकी शहर ।

WHITE STREET

**उस राक (शामिक) ताह पालक** 

श्य नक (क्रांशिक्रा) यह जाकर

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# **FAMILY PICTURE**

