Proposed NU Business Name: HAMIM TELECOM



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MST. HASINA AKHTER			
Age	:	11-12-1989 (28 Years)			
Education, till to date	:	Masters			
Marital status	:	Married			
Children	:	01 Dauther 01 Son			
No. of siblings:	:	01 Brother 02 Sisters			
Address	:	Vill: Ershal ,P.O: Askona ,P.S: Dakshinkhan, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MONOWARA BEGUM LATE HOSSEN ALI Branch: Dakshinkhan, Centre # 67 (Female), Member ID: 6221/2, Group No: 06 Member since: 01-05-1997 (20 Years) First loan: BDT =2,000 /-			
Further Information:		Outstanding loan:= 12,050/- Mother			
(v) Who pays GB loan installment	:				
(vi) Mobile lady (vii) Grameen Education Loan	:	No No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	08 years of business experience.
Own Business and	:	06 years experience in running business.
Training Info	•	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01964 -767476
Family's Contact No.	:	01919-409317
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MONOARA joined Grameen Bank since 20 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

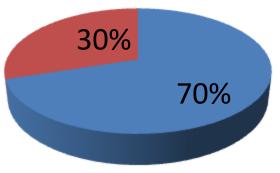
Proposed Nobin Udyokta Business Info					
Business Name	:	HAMIM TELECOM			
Location	:	Sekandar Market,Kosai Bari Bazar,Dakshinkhan,Dhaka			
Total Investment in BDT	:	BDT200,000/-			
Financing	:	Self BDT 140,000/- (from existing business)30 %			
		Required Investment BDT 60,000/- (as equity)70 %			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop		20 ft x 15 ft= 300 square ft			
Security of the shop	:	BDT 700,000			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile, Charger, Battery, Headphone etc. Average 0 % gain on sales. The business is operating by entrepreneur. The shop is rented. Collects goods from Shahbag, Abdullapur. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Mobile	3,500	105,000	1,260,000			
Total Sales (A)	3,500	105,000	1,260,000			
Less. Variable Expense						
Mobile	2,800	84,000	1,008,000			
Total variable Expense (B)	2,800	84,000	1,008,000			
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000			
Less. Fixed Expense						
Rent		6,000	72,000			
Electricity Bill		500	6,000			
Transportation		1,000	12,000			
Mobile Bill		1000	12,000			
Entertainment		1000	12,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		14,500	174,000			
Net Profit (E) [C-D)		6,500	78,000			

	Investment Breakdown								
Existing				Particulars	Proposed			Proposed	
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total	
Symphony	25	1200	30000	Symphony	8	1200	9,600	39,600	
Walton	15	1500	22500	Walton	7	1500	10,500	33,000	
Win Max	12	1200	14400	Win Max	5	1200	6,000	20,400	
Ocapia	14	1300	18200	Ocapia	6	1300	7,800	26,000	
Lava	8	1000	8000	Lava	5	1000	5,000	13,000	
Charger	50	85	4250	Charger	25	85	2,125	6,375	
Batery	30	160	4800	Batery	10	160	1,600	6,400	
Headphone	50	80	4000	Headphone	40	80	3,200	7,200	
Blue Tooth	11	500	5500	Blue Tooth	10	500	5,000	10,500	
Mobile Accosories			15000	Mobile Accosories			6,800	21,800	
Others			13350	Others			2,375	15,725	
Total			140,000				60,000	200,000	

Source of Finance





Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Mobile	4,500	135,000	1,620,000	1,701,000	1,786,050
Total Sales (A)	4,500	135,000	1,620,000	1,701,000	1,786,050
Less. Variable Expense					
Mobile	3,600	108,000	1,296,000	1,360,800	1,428,840
Total variable Expense (B)	3,600	108,000	1,296,000	1,360,800	1,428,840
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000	340,200	357,210
Less. Fixed Expense					
Rent		6,000	72,000	72,000	72,000
Electricity Bill		525	6,300	6,615	6,946
Transportation		1,100	13,200	13,860	14,553
Mobile Bill		1,200	14,400	15,120	15,876
Entertainment		1,000	12,000	12,600	13,230
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item					
Depreciation		0	0	0	0
Total Fixed Cost		14,825	177,900	180,195	182,605
Net Profit (E) [C-D)		12,175	146,100	160,005	174,605
Investment Payback			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	146,100	160,005	174,605
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		122,100	258,105
	Total Cash Inflow	206,100	282,105	432,710
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	24.000	24.000	24.000
2.3	Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	122,100	258,105	408,710

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:01 Others:0

Experience & Skill: 08 Years

Own Business: 06 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

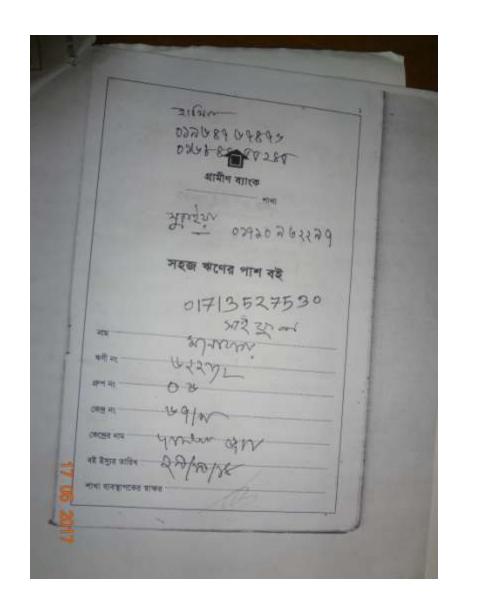
Pictures

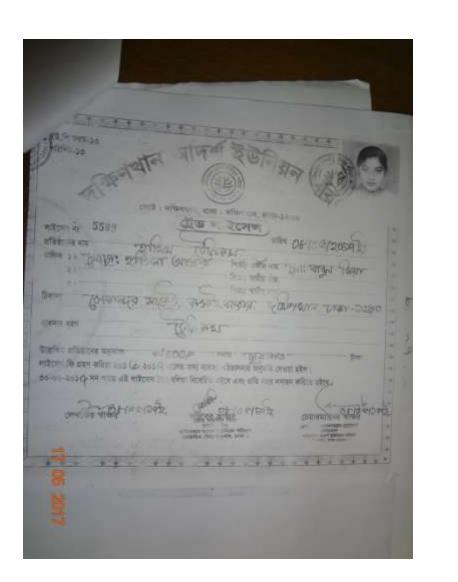














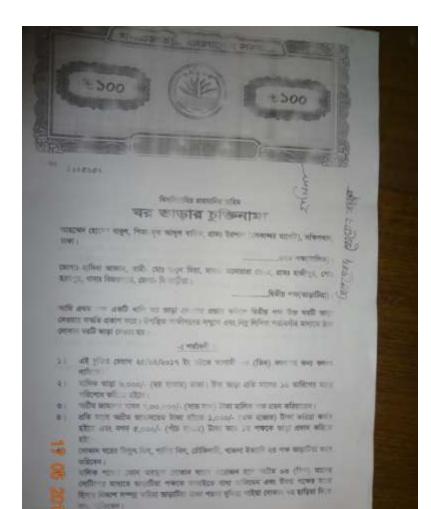
এই বান্ত্ৰী কান্তাপ্ৰতি বাংগালেশ ন্ত্ৰালয়ে কপানি। বাংগী ভাবান্তৰ বাংগীৰ নাজ্যালয় পানি কান্তালয়ে কৰা কান্তালয় কৰা কান্তালয়ে কা



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- ২০। পার পার -০০ (বিবা) মান বাংলা পরিপোধ নাটের বার্গে বাটা, উক্ত মুক্তিবার বাইলা ইনিয়া পার বাটার।

ক্ষম কৰা ব্যক্তিবাদ বাংগীলৈ উপায়িত পাৰ্কালকৈ ক্ষমে কৰা ক্ষমিত কৰা বহু ক্ষিত্ৰতাৰ পৰ্য পদ্ধ নামান ক্ষমিত কৰা ব্যক্তিক কৰা (কিছা পৰ্য) কৰা বাংগা নামান, সুষ্ঠা বাংগা স্কা ক্ষিত্ৰতাৰ স্কাশ্য কৰা কৰা কৰা কৰা

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CHRISCHE THE VIEW WITH COMPANY

FAMILY PICTURE

