Proposed NU Business Name: M/S CHOITY ENTERPRIES



Project identification and prepared by: Md. Mohiuddin Rubel

Project verified by: Mizanur Rahman Patwary



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|--|--------|--|--|--|--|
| Name | : | SHAWPON CHANDROASHIL | | | |
| Age | : | 07-04-1985(32 Years) | | | |
| Education, till to date | : | Class Eight | | | |
| Marital status | : | Married | | | |
| Children | : | 1 Son & 1 Doughter | | | |
| No. of siblings: | : | 2 Brother's | | | |
| Address | : | Vill: jibonpur P.O: pakutiya P.S:Ghatail, Dist: Tangail. | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : : | Mother Fathe ARUNA RANI SHIL LATE. PORITOSH SHIL Branch: pakutiya,Ghatail, Centre # 42 (Female), Member ID: 6324, Group No: 02 Member since: 08-08-2006(11 Years) First loan: BDT 5000 Taka. | | | |
| Further Information: (v) Who pays GB loan installment | : | Existing loan: 50000, Outstanding loan: 43838 Taka. Son | | | |
| (vi) Mobile lady | : | No | | | |
| (vii) Grameen Education Loan | : | No | | | |
| (viii) Any other loan like GB, BRAC ASA etc | : | No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | | None |
|---|---|---|
| Business Experiences and | : | 15 years experience in running business. |
| Training Info | : | He has No tarined |
| Other Own/Family Sources of Income | : | None |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01716-628125 |
| Family's Contact No. | • | 01710-404792 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Ghatail Unit, Tangail. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

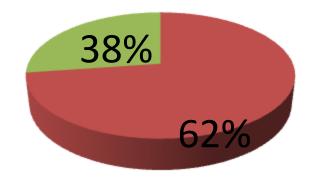
Aruna rani shil Joined Grameen Bank Since 11 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. She Gradually Took Loan From GB. Utilize Loan In Cow Agriculture And Home Development.

| Proposed Nobin Udyokta Business Info | | | | | |
|---|---|---|--|--|--|
| Business Name | : | M/S CHOITY ENTERPRIES | | | |
| Location | : | Shaliajani, Pakutiya, Ghatail, Tangail. | | | |
| Total Investment in BDT | : | BDT 722,000 Taka | | | |
| Financing | : | Self BDT 522,000(from existing business) 62% | | | |
| | | Required Investment BDT 200,000(as equity) 38% | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 Taka. | | | |
| Proposed Salary | : | BDT 5,000 Taka. | | | |
| Size of shop | : | 10 ft x 40 ft= 40 Square ft | | | |
| Security of the shop | : | N/A | | | |
| Implementation | : | The business is planned to be scaled up by investment in existing goods like; Vit,Plate,Pati,Loha Average 25% gain on sale. The business is operating by entrepreneur. Existing No Employee. The Place is Own Entrepreneur. Collects goods from Chittagong. Agreed grace period is 3 months. | | | |

| Existing Business (BDT) | | | | | | |
|-----------------------------------|-------|---------|---------|--|--|--|
| Particular | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| Vit, Plate, Pati, Loha | 5,000 | 150,000 | 1800000 | | | |
| | 0 | 0 | 0 | | | |
| | 0 | 0 | 0 | | | |
| Total Sales (A) | 5,000 | 150,000 | 1800000 | | | |
| Less. Variable Expense | | | | | | |
| Vit,Plate,Pati,Loha | 3,750 | 112,500 | 1350000 | | | |
| | 0 | 0 | 0 | | | |
| | 0 | 0 | 0 | | | |
| Total variable Expense (B) | 3,750 | 112,500 | 1350000 | | | |
| Contribution Margin (CM) [C=(A-B) | 1,250 | 37,500 | 450000 | | | |
| Less. Fixed Expense | | | | | | |
| Labour | | 12000 | 144,000 | | | |
| Electricity Bill | | 200 | 2,400 | | | |
| Mobile Bill | | 300 | 3,600 | | | |
| Salary (self) | | 5000 | 60,000 | | | |
| Guard | | 0 | 0 | | | |
| Transportation | | 10000 | 120,000 | | | |
| Entertainment | | 200 | 2,400 | | | |
| Genaretor | | | 0 | | | |
| Bank service Charge | | | 0 | | | |
| Total fixed Cost (D) | 27700 | 27700 | 332,400 | | | |
| Net Profit (E) [C-D) | | 9,800 | 117,600 | | | |

| | Investment Breakdown | | | | | | |
|-------------|----------------------|------------|-----------------|--------|------------|-----------------|----------------|
| | Proposed | | | | | | |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty | Unit Price | Amount (BDT) | Proposed Total |
| vit | 4200 | 20 | 84,000 | 0 | 0 | 0 | 84,000 |
| Plate | 700 | 60 | 42,000 | 333.33 | 60 | 19999.98 | 152,000 |
| Pati | 1400 | 50 | 70,000 | 0 | 0 | 0 | 70,000 |
| Chek Plate | 6 | 45000 | 270,000 | 4 | 45000 | 180000 | 360,000 |
| kodal | 700 | 80 | 56000 | 0 | 0 | 0 | 56000 |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | | | 0 | |
| | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 0 | 0 | 0 | | 0 | 0 | 0 |
| Total | 7006 | 45210 | 522,000 | 337.33 | 45060 | 200000 | 722,000 |

Source of Finance



Entrepreneur

Investment:522,000

Investor Investment:200,000

Total Investment:722,000

Financial Projection (BDT)

| Particular | Daily | Monthly | 1st Year | 2nd year | | |
|-----------------------------------|-------|---------|----------|----------|--|--|
| Revenue (sales) | | | | | | |
| Vit,Plate,Chek Plate,Pati, | 6000 | 180000 | 2160000 | 2268000 | | |
| | 0 | 0 | 0 | 0 | | |
| Total Sales (A) | 6000 | 180000 | 2160000 | 2268000 | | |
| Less. Variable Expense | | 0 | 0 | 0 | | |
| Vit,Plate,Chek Plate,Pati, | 4500 | 135000 | 1620000 | 1701000 | | |
| | | 0 | 0 | 0 | | |
| | | 0 | 0 | 0 | | |
| Total variable Expense (B) | 4500 | 135000 | 1620000 | 1701000 | | |
| Contribution Margin (CM) [C=(A-B) | 1500 | 45000 | 540000 | 567000 | | |
| Less. Fixed Expense | | | | | | |
| Labour | | 12000 | 144000 | 151200 | | |
| Electricity Bill | | 200 | 2400 | 2520 | | |
| Mobile Bill | | 350 | 4200 | 4410 | | |
| Salary (self) | | 5000 | 60000 | 63000 | | |
| Transportation | | 10000 | 120000 | 126000 | | |
| Entertainment | | 250 | 3000 | 3150 | | |
| Generator | | 0 | 0 | 0 | | |
| Gurd | | 0 | 0 | 0 | | |
| Depriciation | | 0 | 0 | 0 | | |
| Total Fixed Cost | | 27800 | 333600 | 350280 | | |
| Net Profit (E) [C-D) | | 17200 | 206400 | 216720 | | |
| Investment Payback | | | 120000 | 120000 | | |

Cash flow projection on business plan (rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
|-----|---|--------------|-----------------|
| 1 | Cash Inflow | | |
| 1.1 | Investment Infusion by Investor | 200,000 | |
| 1.2 | Net Profit | 206400 | 216720 |
| 1.3 | Depreciation (Non cash item) | | |
| 1.4 | Opening Balance of Cash Surplus | | 86400 |
| | Total Cash Inflow | 406400 | 303120 |
| 2 | Cash Outflow | | |
| 2.1 | Purchase of Product | 200000 | |
| 2.2 | Payment of GB Loan | | |
| | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 120000 | 120000 |
| | Total Cash Outflow | 320000 | 120000 |
| 3 | Net Cash Surplus | 86400 | 183120 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 15 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

























FAMILY PICTURE

