Proposed NU Business Name: M/S JANONNI LIBRARAY



Project identification and prepared by: Md .Mokter, Adomdighi Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	SREE LIKHON CHANDRA SARK AR			
Age	:	02-02-19992(25 Years)			
Education, till to date	:	HSC			
Marital status	:	Unmarried			
Children	:	-			
No. of siblings:	:	02 Sister			
Address	:	Vill: Adomdighi, P.O: Adamdighi, Thana: Adamdighi, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SREEMOTI SUFOLA RANI SREE NIRONJON CHANDRA SARKAR Branch: Adamdighi, Centre # 63(Female), Member ID: 6103, Group No: 04 Member since: 01-01-2000(8Years) First loan: BDT 5,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT: 30,000, Outstanding loan: BDT:Nill Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01738-007988
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Adamdighi Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SREEMOTI SUFOLA RANI joined Grameen Bank since 8 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

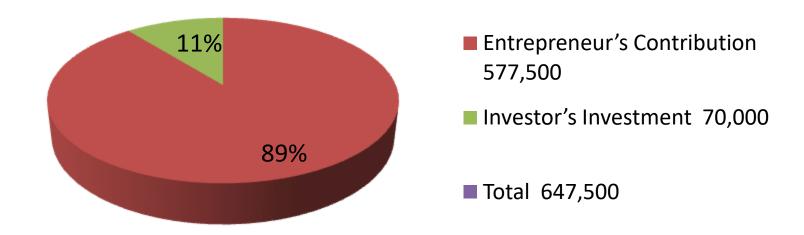
Proposed Nobin Udyokta Business Info

Business Name	:	M/S JANONNI LIBRARAY
Location	:	Adamdighi,Bogra
Total Investment in BDT	:	BDT 6,47,500/-
Financing	:	Self BDT 5,77,500/-(from existing business) 67% Required Investment BDT 70,000/-(as equity) 33%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	12 ft x 8 ft= 96 square ft
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Bogra Agreed grace period is 3 months.

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)						
Book,Khata,Pen, Calculator,Jamitibox	5,000	150000	1800000			
Total Sales (A)	5,000	150000	1800000			
Less Variable Expense						
Book,Khata,Pen, Calculator,Jamitibox	4,000	120000	1440000			
Total variable Expense (B)	4,000	120000	1440000			
Contribution Margin (CM) [C=(A-B) Less Variable Expense	1,000	30000	360000			
Rent		700	8400			
Electricity bill		500	6000			
Transportation		1,000	12000			
Salary (self)		5,000	60000			
Guard		0	0			
Salary(Staff)		0	0			
Entertainment		100	1200			
Genarator		0	0			
Mobile bill		200	2400			
Total fixed cost (D)		7,500	90000			
Net Profit (E)= [C-D]		22,500	270000			

		Invest	tment Bre	akdov	vn				
Existing					Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)			(BDT)	Total		
Book	2000	200	400,000	100	200	20000	420,000		
Khata	2000	30	60,000	1000	30	30000	90,000		
Pen	1000	5	5,000	0	0	0	5,000		
Calculator	50	200	10,000	50	200	10000	20,000		
Jamitibox	50	50	2,500	0	0	0	2,500		
Others	0	20,000	20,000	0	0	10000	30,000		
Security	0	0	80,000	0	0	0	80,000		
Total	5100		577,500	1150	0	70,000	647500		

Source of Finance



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue(Sales)							
	6,000	180000	2160000	2268000	2381400		
Total Sales (A)	6,000	180000	2160000	2268000	2381400		
Less Variable Expense				0	0		
	4,800	144000	1728000	1814400	1905120		
Total variable Expense (B)	4,800	144000	1728000	1814400	1905120		
Contribution Margin (CM)							
[C=(A-B)	1,200	36000	432000	453600	476280		
Less Variable Expense				0	0		
Rent		700	8400	8820	9261		
Electricity bill		500	6000	6300	6615		
Transportation		1500	18000	18900	19845		
Salary (self)		5000	60000	63000	66150		
Salary(Staff)		0	0	0	0		
Guard		0	0	0	0		
Entertainment		200	2400	2520	2646		
Genator		0	0	0	0		
Mobile bill		300	3600	3780	3969		
Total fixed cost (D)		8,200	98400	103320	108486		
Net Profit (E)= [C-D]		27,800	333600	350280	367794		
Investment Payback			28,000	28,000	28,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	333600	350280	367794
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		305,600	627,880
	Total Cash Inflow	403,600	655,880	995,674
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28000	28,000
3	Net Cash Surplus	305,600	627880	967674

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:01 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Adomdighi, Bogra Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

