

Proposed NU Business Name: **New Likhon Glass House**



Project identification and prepared by: Md. Farhad Hassain
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Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta

Name	:	Liton Sharker
Age	:	21-02-1984(33 Years)
Education, till to date	:	Class 8
Marital status	:	Married
Children	:	2 Son
No. of siblings:	:	1 Brothers, 2 Sister.
Address	:	Vill: Garinda, P.O: Gusijuer, P.S: Tangail Sadar , Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	SABI RANI
(iii) Father's name	:	BAZRO GOLUP
(iv) GB member's info	:	Branch:Surus Tangail,Centre # 59 (Female), Member ID : 5896 , Group No: 06 Member since:15/03/2003 (10 years) First loan: BDT 2000 /-
Further Information:		Outstanding loan: Nil
(v) Who pays GB loan installment	:	No
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and Training Info	:	15 years experience in running business. He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714963632
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail sadar Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SABI RANI joined Grameen 15 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	New Likhon Glass House
Location	:	New Bus stand , Tangail Sader.
Total Investment in BDT	:	BDT 162,000/-
Financing	:	Self BDT 112,000/- (from existing business) 69% Required Investment BDT 50,000/- (as equity) 31%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	15 ft x 12ft= 180 square ft
Security of the shop	:	50,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; Car frame, Rebar, Rebar Rued, Glass, Micatin cutting, etc.▪The business is operating by entrepreneur. Existing 1employee.▪The shop is rented.▪Collects goods from Tangail & Dhaka.▪Agreed grace period is 3 months.

Existing Business (BDT)

BDT (TK)

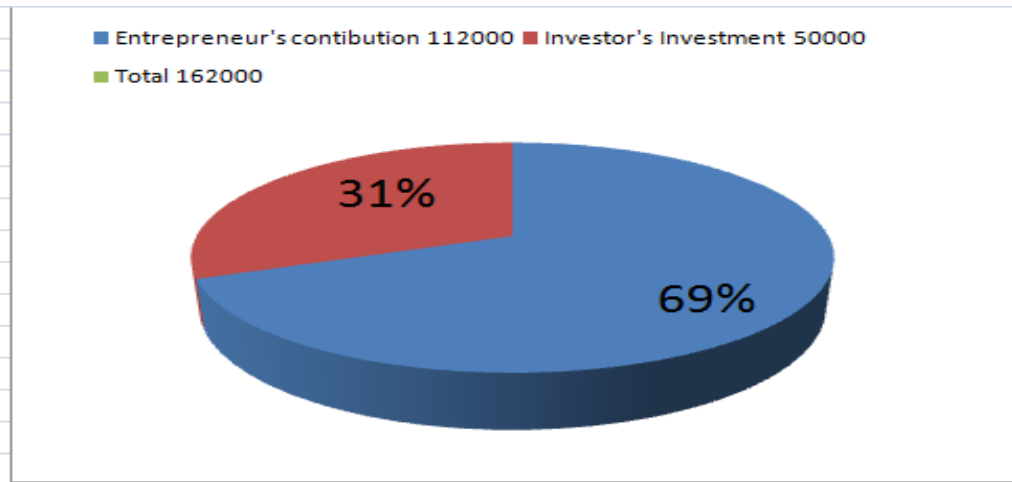
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Car frame, Rebar, Rebar Rued, Glass, Micatin cutting, etc.	3,000	90,000	1,080,000
Total Sales (A)	3,000	90,000	1,080,000
Less. Variable Expense			
Car frame, Rebar, Rebar Rued, Glass, Micatin cutting, etc.	2,250	67,500	810,000
Total variable Expense (B)	2,250	67,500	810,000
Contribution Margin (CM) [C=(A-B)]	750	22,500	270,000
Less. Fixed Expense			
Rent		3000	36000
Electricity Bill		600	7200
Transportation		2000	24000
Salary(Self)		5000	60000
Salary(Staff)		4000	48000
Entertainment		300	3600
Guird		200	2400
Mobile Bill		300	3600
Total fixed Cost (D)		15400	184800
Net Profit (E) [C-D]		7,100	85,200

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Car frame	5,000	0	5,000
Rebar	9,000	20,000	29,000
Rebar Rued	16,000	0	16,000
Glass	12,000	30,000	42,000
Micatin cutting	10,000	0	10,000
etc	10,000	0	10,000
Security	50,000	0	50,000
Total	112,000	50,000	162,000

Source of Finance

Entrepreneur's contibution 112000	112,000
Investor's Investment 50000	50,000
Total 162000	



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Car frame, Rebar, Rebar Rued, Glass, Micatin cutting, etc.	4,000	120,000	1,440,000	1,512,000	1,587,600
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,587,600
Less. Variable Expense					
Car frame, Rebar, Rebar Rued, Glass, Micatin cutting, etc.	3,000	90,000	1,080,000	1,134,000	1,190,700
Total variable Expense (B)	3,000	90,000	1,080,000	1,134,000	1,190,700
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	378,000	396,900
Less. Fixed Expense					
Rent		3,000	36,000	36,000	36,000
Electricity Bill		700	8,400	8,820	9,261
Transportation		2,500	30,000	30,000	30,000
Salary(Self)		5,000	60,000	60,000	60,000
Salary(Staff)		4,000	48,000	48,000	48,000
Entertainment		300	3,600	3,600	3,600
Guird		200	2,400	2,400	2,400
Mobile Bill		300	3,600	3,600	3,600
Total Fixed Cost		16,000	192,000	192,420	192,861
Net Profit (E) [C-D)		14,000	168,000	185,580	204,039
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

Cash flow projection on business plan (rec. & Pay)				
Sl #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000	0	0
1.2	Net Profit	168,000	185,580	204,039
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus	0	148,000	313,580
	Total Cash Inflow	218,000	333,580	517,619
2	Cash Outflow			
2.1	Purchase of Product	50,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	148,000	313,580	497,619

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:
Experience & Skill : Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

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FAMILY PICTURE

