#### **Proposed NU Business Name: SHOHAG BADDO JANTRO**



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta			
Name	:	ATOL CHANDRA DAS	
Age	:	18-/12-1983(34 Years)	
Education, till to date	:	S,S,C	
Marital status	:	married	
Children	:	1 son	
No. of siblings:	:	2 Brother,	
Address	:	Vill:babnapara .P.O Nagarpur , P.S: nagourpur , Dist: Tangail.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  Most: aloka rani Father:netai chcndra das Branch:nagourpour Centre #28/m (male), Member ID: 4973, Group No:09 Member since:01/01/2002 First loan: BDT 10000 /-	
Further Information:		Outstanding loan: nil	
(v) Who pays GB loan installment	:	fathar	
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	8years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01714770185
Family's Contact No.	:	01728798540
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

#### aloka rani

joined Grameen 15 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utili.ze loan in . Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	SHOHAG BADDO JANTRO	
Location	:	Babnapara mamud nagor road nagourpur tangail	
Total Investment in BDT	:	BDT 206,000/-	
Financing	:	Self BDT 146,000/- (from existing business 71% Required Investment BDT 60,000/- (as equity) 29%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	50 ft x 100ft=500 0ssquare ft	
Security of the shop	:	NIL	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods LIK: boro dhak soto dhak tabla nul, vhulok, bara, khonjony khomok, etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is won.</li> <li>Collects goods from tang ail.</li> <li>Agreed grace period is 3 months.</li> </ul>	

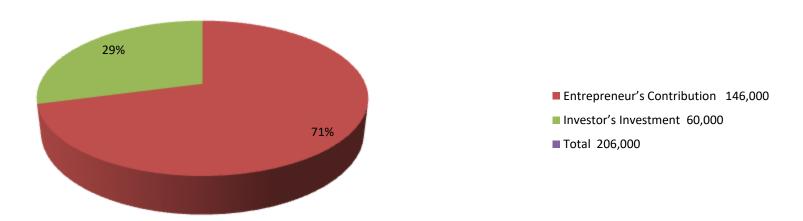
# **Existing Business (BDT)**

#### BDT (TK)

Particular	Daily	Monthly	Yearly			
Revenue (sales)						
boro dhak soto dhak tabla nul ,vhulok, bara ,khonjony khomok	3150	94500	1134000			
Total Sales (A)	3150	94500	1134000			
Less. Variable Expense						
boro dhak soto dhak tabla nul ,vhulok, bara ,khonjony khomok		75600	907200			
Total variable Expense (B)		75600	907200			
Contribution Margin (CM) [C=(A-B)		18900	226800			
Less. Fixed Expense						
Rent		0	0			
Electricity Bill		500	6000			
Transportation		,500	6000			
Mobile Bill		200	2400			
Entertainment		200	2400			
Gurd		0	0			
janitor		0	0			
salary (staff)		5000	60,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		11400	136800			
Net Profit (E) [C-D)		7500	90000			

Investment Breakdown						
Investment Breakdown						
Particulars Existing Proposed Proposed Total						
boro dhak	36,000		36000			
soto dhak	48000		48000			
tobla	15000		15000			
nul	2000		2000			
Kath	35000	60000	95000			
voluk	10000		10000			
Total	146000	60,000	206000			

#### **Source of Finance**



Financial Projection (BDT)					
Particular	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)	
Revenue (sales)					
boro dhak soto dhak tabla nul ,vhulok,	94500	1134000	1190700	1250235	
bara ,khonjony khomok					
Total Sales (A)	94500	1134000	1190700	1250235	
Less. Variable Expense					
boro dhak soto dhak tabla nul ,vhulok,	75600	907200	952560	1000188	
bara ,khonjony khomok					
Total variable Expense (B)	79600	907200	952560	1000188	
Contribution Margin (CM) [C=(A-B)	19900	226800	238140	250047	
Less. Fixed Expense					
Rent	0	0	0	0	
Mobile Bill	200	2400	2500	2600	
Electricity Bill	500	6000	6200	6200	
Transportation	500	6000	6200	6200	
Guard	0	0	0	0	
Entertainment	200	2400	2500	2500	
salary (staff)	5000	60000	60000	60000	
Salary (self)	5000	60000	60000	60000	
Total fixed Cost (D)	11400	136800	137400	137500	
Net Profit (E) [C-D)	8500	90000	100740	112547	
Investment Payback		24000	24000	24000	

# Cash flow projection on business plan (rec. & Pay)

	Cash flow projection on business plan (rec. & Pay						
SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)			
1	Cash Inflow						
1.1	Investment Infusion by Investor	60000					
1.2	Net Profit	90000	100740	125547			
1.3	Depreciation (Non cash item)	0	0	0			
1.4	Opening Balance of Cash Surplus		66000	142740			
	Total Cash Inflow	150000	166740	268287			
2	Cash Outflow						
2.1	Purchase of Product	60000					
2.2	Payment of GB Loan						
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000			
	Total Cash Outflow	84000	24000	24000			
3	Net Cash Surplus	66000	142740	244287			

#### SWOT ANALYSIS

# Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

































# **FAMILY PICTURE**

