Proposed NU Business Name: UTTORA FASTFOOD & COFFEE HOUSE



Project identification and prepared by: Ataur Rahman Sokhipur Unit, Tangail

Project verified by: Md.Siddikur Rahaman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RUBEL AHMED			
Age	:	04-07-1996(21 Years)			
Education, till to date	:	H.S.C			
Marital status	:	Married			
Children	:	0 Son 0 Daughter			
No. of siblings:	:	0 Brother 02 Sisters,			
Address	:	Vill:Languia P.O: Boali, P.S: Sokhipur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father RUBIYA NOWSHER Branch: Jadobpur, Centre # 20 (male), Member ID: 2322, Group No: 06 Member since: 07-06-1997(20 Years) First loan: BDT 1500			
Further Information:		Existing Loan:38,000 /-, Outstanding loan:224000 /			
(v) Who pays GB loan installment (vi) Mobile lady	:	Father No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business.
Training Info	:	He has noTraining
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01767-610787
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sokhipur Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

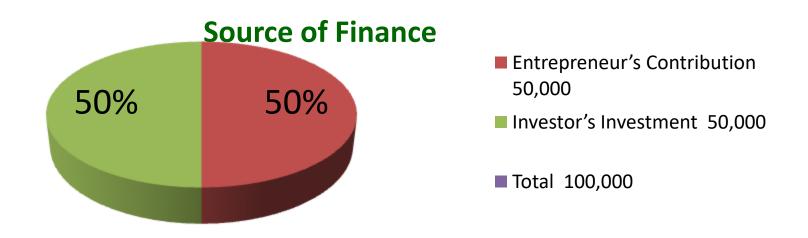
RUBIYA joined Grameen Bank since 20 years ago. At first she took 1500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	UTTORA FASTFOOD & COFFEE HOUSE		
Location	:	Noluia Bazar,Sokhipur,Tangail		
Total Investment in BDT	:	BDT 100,000/-		
Financing	:	Self BDT 50,000/-(from existing business) 50% Required Investment BDT 50,000/-(as equity) 50%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15 ft x 10 ft= 200 square ft		
Implementation	:	 Currently run a business like as cake, candy fastfood, ice-cream etc Average 20% gain on sales. The business is operating by entrepreneur. Existing two employees. Collects goods from Tangail. The shop is rented. Agreed grace period is three month. 		

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Existing			
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Fastfood,Ice-cream,Soft drink,Coffee etc	2200	66000	792000
Total Sales(A)	2200	66000	792000
Less Variable Expense (B)			0
Fastfood,Ice-cream,Soft drink,Coffee etc	1760	52800	633600
Total Variable Expense	1760	52800	633600
Contributon Margin (CM) [C=(A-B)]	440	13200	158400
Less Fixed Expense			
Rent		1200	14400
Electric Bill		500	6000
Transportaion		1000	12000
Salary (Self)		5000	60000
Entertainment		100	1200
Mobile Bill		300	3600
Total Fixed Cost (D)		8100	97200
Net Profit (E)= [C-D]		5100	61200

Investment Breakdown							
	Proposed						
Particulars Qty. Unit A		Amount	Qty.	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total
Fastfood			2,000			2,000	4,000
lce-cream	100	10	1,000	100	15	1,500	2,500
Soft Drink	100	35	3,500	250	35	8,750	12,250
Coffee	250	25	6,250			0	6,250
Birthday Cake			30,000			30,000	60,000
Others			7,250			7,750	15,000
	450	70	50,000	350	50	50,000	100000



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Fastfood,Ice-cream,Soft drink,Coffee etc	2700	81000	972000	1020600	1071630	
Total Sales(A)	2700	81000	972000	1020600	1071630	
Less Variable Expense (B)						
Fastfood,Ice-cream,Soft drink,Coffee etc	2160	64800	777600	816480	857304	
Total Variable Expense	2160	64800	777600	816480	857304	
Contributon Margin (CM) [C=(A-B)]	540	16200	194400	204120	214326	
Less Fixed Expense						
Rent		1200	14400	14400	14400	
Electric Bill		500	6000	6300	6600	
Transportaion		1000	12000	12600	13230	
Salary (Self)		5000	60000	60000	60000	
Entertainment		100	1200	1200	1200	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		8100	97200	98200	99230	
Net Profit (E)= [C-D]		8100	97200	102060	107163	
Investment Pay Back			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	97,200	102060	107163
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		77200	159260
	Total Cash Inflow	147,200	179,260	266,423
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	77,200	159,260	246,423

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:02

Experience & Skill: 07 Years

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire

Pictures















FAMILY PICTURE

