

Proposed NU Business Name: BABAR GOBADI POSHU KHAMAR



Project identification and prepared by: KABIR RAKSAM
Godagari Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



**Grameen Shakti
Samajik Byabosha Ltd.**

Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. BABAR ALI
Age	:	15/01/985(32Years)
Education, till to date	:	CLASS FIVE
Marital status	:	Married
Children	:	2 SON
No. of siblings:	:	2Brother1Sister
Address	:	Vill: Lahilapara,P.O:Kakonhat,P.S: Godagari, Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. SHUKHIMON
(iii) Father's name	:	MD. HAMIJUDDIN
(iv) GB member's info	:	Branch:Pakri,godagari,Centre #53(Female), Member ID:3939 , Group No:04 Member since:05/01/2002 First loan: BDT -2000
Further Information:		Existing Loan: BDT 22000, Outstanding loan:9416
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	05years experience in running business. He has no training.
Other Own/Family Sources of Income	:	Yes, Bekary,
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01713785821
Father's Contact No.	:	01931536404
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SHUKHIMON joined Grameen Bank since 13 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info

Business Name	:	BABAR GOBADI POSHU KHAMAR
Location	:	Lahilapara, Kakonhat, Godagari, Rajshahi
Total Investment in BDT	:	BDT 150000/-
Financing	:	Self BDT 100000/- (from existing business) 67 % Required Investment BDT 50,000/- (as equity) 33 %
Present salary/drawings from business (estimates)	:	BDT 5000/-
Proposed Salary	:	5000/=
Size of shop	:	10ft x 10ft = 200 square ft
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none">▪ The business is planned to be scaled up by investment in existing goods like; Farm▪ The business is operating by entrepreneur. Existing no employees.▪ Average gain▪ The farm is owned.▪ Agreed grace period is 3 months.

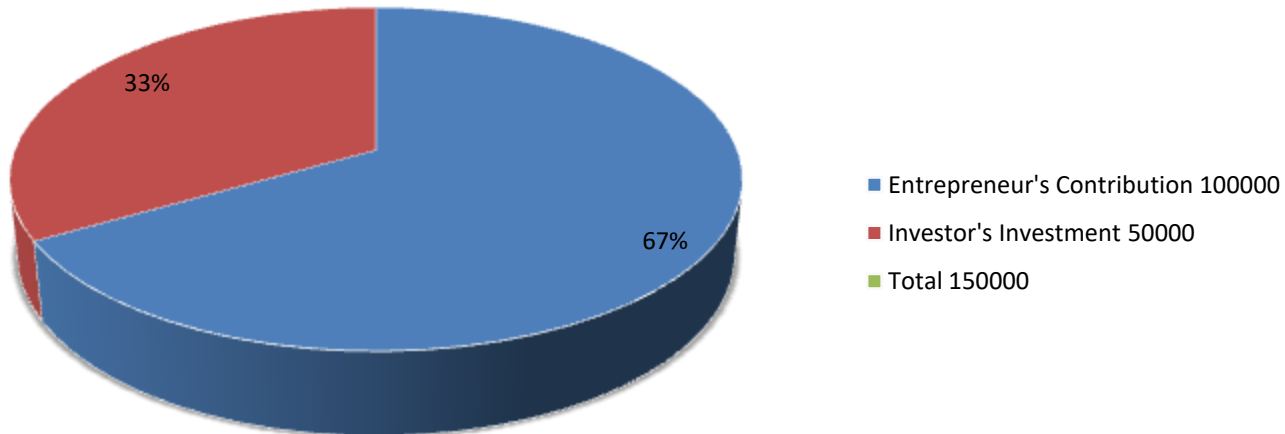
Existing Business (BDT)

Particular	Monthly	3Monthly	Yearly
Revenue(Sales)			
Cow Sales		136000	544000
Total Sales(A)		136000	544000
Less. Variable Expense			
Cow		100000	400000
Total Variable Expense (B)		100000	400000
Contribution Margin(CM) [C=(A-B)]		36000	144000
Less. Fixed Expense			
Rent	0	0	0
Electricity Bill	200	600	2400
Transportation	200	600	2400
Salary (self)	5000	15000	60000
Salary (staff)	0	0	0
Mobile Bill	100	300	1200
Food	2000	6000	24000
Medicine	0	0	0
Bank Charge	0	0	0
Total Fixed Cost (D)	7500	22500	90000
Net Profit (E) [C-D]		13500	54000

Investment Breakdown

Particulars	Existing	Proposed	Proposed Total
Cow(3)	100000	50000	150000
	0	0	0
	0	0	0
Total	100000	50000	150000

Source of Finance



Financial Projection (BDT)

Particular	3Month	6Month	1st Year	2nd Year	3rd Year
Revenue (Sales)					
Cow Sales	136000	272000	544000	571200	599760
Total Sales (A)	136000	272000	544000	571200	599760
Less. Variable Expense					
cow	100000	200000	400000	420000	441000
Total Variable Expense (B)	100000	200000	400000	420000	441000
Contribution Margin (CM) [C=(A-B)]	36000	72000	144000	151200	158760
Less. Fixed Expense					
Rent	0	0	0	0	0
Electricity Bill	600	1200	2400	2700	3000
Transportation	600	1200	2400	2700	3000
Salary (self)	15000	30000	60000	60000	60000
Salary (staff)	0	0	0	0	0
Mobile Bill	300	600	1200	1500	1800
Food	6000	12000	24000	24300	24600
Medicine	0	0	0	0	0
Bank Charge	0	0	0	0	0
Total Fixed Cost (D)	22500	45000	90000	91200	92400
Net Profit (E) [C-D]	13500	27000	54000	60000	66360
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st Year	2nd Year	3rd Year
1	Cash Inflow			
1.1	Investment Infusion by investor	50000		
1.2	Net P[rofit	54000	60000	66360
1.3	Depreciation (Non Cash item)			
1.4	Opening Balance of Cash Surplus		34000	74000
	Total Cash Inflow	104000	94000	140360
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	34000	74000	120360

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 05Years
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of farm : Lahilapara,
Kakonhat,Godagari. Rajshahi
Regular customers;

THREATS

Theft
Fire
Political unrest









