

Proposed NU Business Name: ANISUR SPORTS AND GARMENTS



Project identification and prepared by: Md. Sohel Mia,
Rajshahi Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.ANISUR RAHMAN
Age	:	03-08-1996 (20 YEARS)
Education, till to date	:	B.A RUNING.
Marital status	:	Unmarried
Children	:	N/A
No. of siblings:	:	4 Brothers.
Address	:	Vill: MARIA P/O:KORKORI.P.S:PABA, DIST:RAJSHAHI.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MST. SAZADA BEGUM.
(iii) Father's name	:	MD: NAJER ALI.
(iv) GB member's info	:	Branch: parila paba,Centre #29(Female), Member ID: 9823/1, Group No: 12. Member since: 2000-2010 and rejoin 01/06/2017 till now(10 Years)
Further Information:		First loan: BDT 10000.
(v) Who pays GB loan installment	:	Existing Loan: BDT 10000, Outstanding loan: 9340.
(vi) Mobile lady	:	Father
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	6 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	Agriculture.
Entrepreneur Contact No.	:	0171855532
Mother's Contact No.	:	01918069648
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Rajshahi Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST. SAZADA BEGUM joined Grameen Bank since 10 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan for business.

Proposed Nobin Udyokta Business Info

Business Name	:	ANISUR SPORTS AND GARMENTS
Location	:	KORKORI BYPASS.
Total Investment in BDT	:	BDT 190,000/-
Financing	:	Self BDT 140,000/-(from existing business) 74% Required Investment BDT 50000/-(as equity) 26%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	10*15=150 squre ft.
Security of the shop	:	-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like.garments and sports goods.▪The business is operating by entrepreneur. Existing no employee.▪The shop is rent.▪Agreed grace period is 3 months.

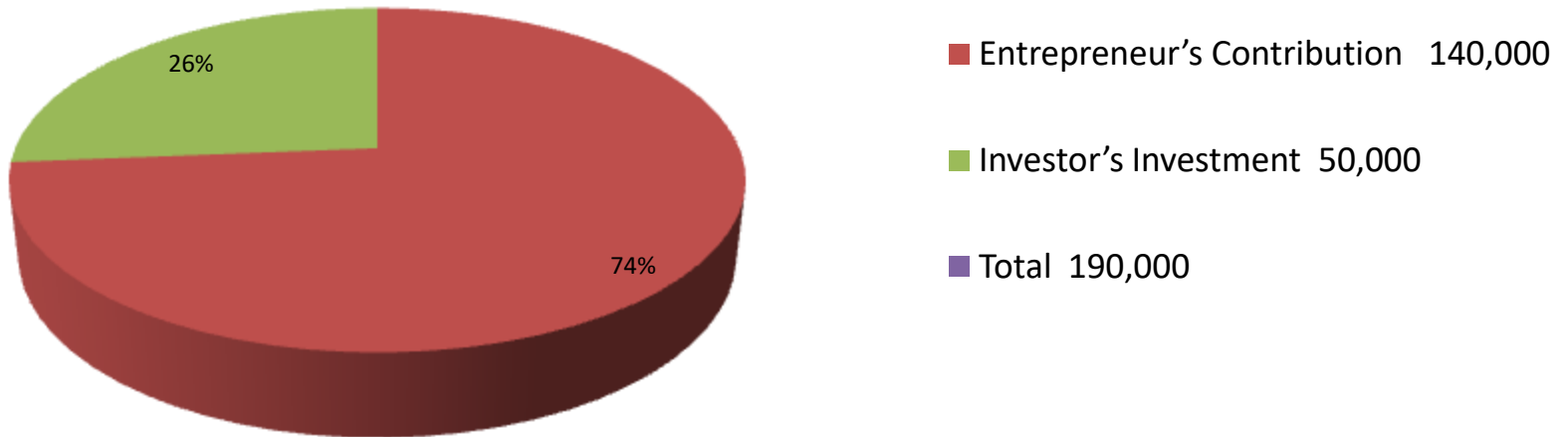
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Sales	3,000	90,000	1080000
Total Sales (A)	3,000	90,000	1080000
Less. Variable Expense		0	
Sales	2,550	76,500	918000
Total variable Expense (B)	2,550	76,500	918000
Contribution Margin (CM) [C=(A-B)]	450	13,500	162000
Less. Fixed Expense			
Rent		800	9,600
Electricity Bill		400	4,800
Mobile Bill		300	3,600
Salary (self)		5000	60,000
Guard		100	1,200
Transportation		300	3,600
Entertainment		200	2,400
Salary (staff)			0
Bank service Charge			0
Total fixed Cost (D)		7,100	85,200
Net Profit (E) [C-D]		6,400	76,800

Investment Breakdown

	Existing	proposed	
Garments and sports goods	140000	50000	190000
Total	140000	50000	190000

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
Sales	3500	105000	1260000	1323000	1389150
Total Sales (A)	3500	105000	1260000	1323000	1389150
Less. Variable Expense		0	0	0	0
sales	2975	89250	1071000	1124550	1180778
Total variable Expense (B)	2975	89250	1071000	1124550	1180778
Contribution Margin (CM) [C=(A-B)]	525	15750	189000	198450	208373
Less. Fixed Expense					
Rent		800	9600	9600	9600
Electricity Bill		400	4800	4800	4800
Mobile Bill		300	3600	3600	3600
Salary (self)		5000	60000	60000	60000
Transportation		300	3600	3600	3600
Entertainment		200	2400	2400	2400
Salary (staff)					
Security Gard		100	1200	1200	1200
Bank service Charge			100	100	100
Total Fixed Cost		7100	85300	85300	85300
Net Profit (E) [C-D]		8650	103700	113150	123073
Investment Payback			20000	20000	20000

Cash flow projection on business plan (rec. & Pay)

Sl #	Particulars	1st year	2nd year	3rd year
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	103700	113150	123073
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		83700	176850
	Total Cash Inflow	153,700	196850	299923
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	83,700	176850	279923

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:
Experience & Skill : 06 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop. Korkori Bypass.
Regular customers;

THREATS

Theft
Fire
Political unrest

বিস্মিল্লাহির রাহমানির রাহীম

আনিসুর স্পোর্টস এ্যান্ড গার্মেন্টস



এখানে খেলাধুলার যাবতীয় সামগ্রী।

প্রোঃ মোঃ আনিসুর রহমান

গার্মেন্টস সামগ্রী।

জার্সি-টাওয়ার, ক্যাপ, ব্যাট, বল,
ক্রিকেট ব্যাট, ইত্যাদি সুলভ মূল্যে পাওয়া যায়।



দেশী-বিদেশী শার্ট, প্যান্ট, গেঞ্জি, ছিট কাপড়
ত্রি-পিচ, শাড়ী, লুঙ্গি, ছোট বাচ্চাদের তৈরী পোশাক
সুলভ মূল্যে খুচরা ও পাইকারী বিক্রয় করা হয়।

খড় খড়ি বাইপাস, জলিল মার্কেট, বোয়ালিয়া, রাজশাহী। মোবাইল : ০১৭১৮-৫৫৫৫৩২, ০১৯১৯-৩৫৩৫৭৬



SIN
THE FIELDS







FAMILY PICTURE

