Proposed NU Business Name: MS SHAMIM ENTERPRISE



Project identification and prepared by: Md Mofazzal hossain Elenga Unit, Tangail

Project verified by: Md Mizanur Rahman Patwari



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SHAMIM HOSSEN					
Age	:	10-06-1987 (30 Years)					
Education, till to date	:	Eight					
Marital status	:	Married					
Children	:	1 Son 1 Dauther					
No. of siblings:	:	0 Brothers 2 Sisters					
Address	:	Vill: Elenga P.O: Elenga P.S: Kalihati Dist: Tangail					
Parent's and GB related Info							
(i) Who is GB member	:	Mother					
(ii) Mother's name	:	MST NASIMA BEGUM					
(iii) Father's name	:	MD. SHAMSHUL HAQUE					
(iv) GB member's info	:	Branch:					
		Member ID:					
		Member since:					
		First loan: BDT					
Further Information:		Existing Loan: BDT 0/-, Outstanding loan: 0/-					
(v) Who pays GB loan installment	:	Brother.					
(vi) Mobile lady	:	No					
(vii) Grameen Education Loan	:	No					
(viii) Any other loan like GB, BRAC ASA etc	:	No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01720-829872
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Elenga Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NASIMA BEGUM joined Grameen Bank since 22 years ago. At first she took 2,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in dairy farm and agricultural business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHAMIM ENTERPRISE			
Location	:	Elenga Bas stand,Elenga Kalihati, Tangail			
Total Investment in BDT	:	BDT 13,00,000/-			
Financing	:	Self BDT 10,00,000/-(from existing business) 77%			
		Required Investment BDT 300000/-(as equity) 23%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	35ft x 8 ft= 280 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing Cement, Pipe, Cable,Ring,Slap,Cover,Brick,Etc Average 25% gain on sale. The business is operating by entrepreneur. Existing no employee. None employee will be appointed. The shop is rented. Collects goods from, Dhaka. Agreed grace period is 3 months. 			

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Cement, Pipe, Cable, Ring, Slap, Cover, Brick, Etc	5,500	165,000	1,980,000				
Total Sales (A)	5,500	165,000	1,980,000				
Less. Variable Expense							
Cement, Pipe, Cable, Ring, Slap, Cover, Brick, Etc	4,125	123,750	1,485,000				
Total variable Expense (B)	4,125	123,750	1,485,000				
Contribution Margin (CM) [C=(A-B)	1,375	41,250	495,000				
Less. Fixed Expense							
Rent		6,000	72,000				
Electricity Bill		1,000	12,000				

5,000

6,000

5,000

150

500

550

100

24,300

60,000

72,000

60,000

6,000

6,600

1,200

165,600

1,800

Salary

Mobile

Guard

Salary (stuff)

Generator Bill

Transportation

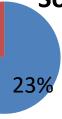
Entertainment

Total fixed Cost (D)

Investment Breakdown

Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
	300	400	120,000	250	400	100,000	220,000	
Cement								
Pipe	2,000	200	400,000			200,000	600,000	
Cable	500	100	50,000			-	50,000	
Ring	700	150	105,000			-	105,000	
Slap	40	250	10,000			-	10,000	
Cover	150	200	30,000			-	30,000	
Brick			100,000			-	100,000	
Decent			10,000				10,000	
Electrick goods	-	-	100,000			-		
pati			25,000					
security			50,000				50,000	
			1,000,000			300,000	1,300,000	

Source of Finance



Entrepreneur Contrul	1000000
Investors Investment	300000
Total	1300000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Cement, Pipe, Cable,Ring,Slap,Cover,Brick,Etc	6,500	195,000	2,340,000	2,457,000	2579850	
Total Sales (A)	6,500	195,000	2,340,000	2,457,000	2,579,850	
Less. Variable Expense				-		
Cement, Pipe, Cable,Ring,Slap,Cover,Brick,Etc	4,875	146,250	1,755,000	1,842,750	1,934,888	
Total variable Expense (B)	4,875	146,250	1,755,000	1,842,750	1,934,888	
Contribution Margin (CM) [C=(A-B)	1,625	48,750	585,000	614,250	644,963	
Less. Fixed Expense						
Rent		6,000	72,000	72,000	72,000	
Electricity Bill		1,000	12,000	12,000	12,000	
Salary		5,000	60,000	60,000	60,000	
Salary (stuff)		6,000	72,000	72,000	72,000	
Generator Bill		150	1,800	1,800	1,800	
Transportation		5,000	60,000	60,000	60,000	
Entertainment		500	6,000	6,000	6,000	
Mobile		550	6,600	6,600	6,600	
Guard		100	1,200	1,200	1,200	
Total fixed Cost (D)		24,300	291,600	291,600	291,600	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1	Investment Infusion by Investor	300,000		
1	Net Profit	293,400	322,650	353,363
1	Depreciation (Non cash item)			
	·			
1	Opening Balance of Cash Surplus		173,400	234,300
	Total Cash Inflow	593,400	354,300	587,663
2	Cash Outflow			
2	Purchase of Product	300,000		
2	Payment of GB Loan			
2	nvestment Pay Back (Including Ownership Tr. Fee)	120,000	120,000	120,000
	Total Cash Outflow	420,000	120,000	120000
3	Net Cash Surplus	173,400	234,300	467,663



STRENGTH

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;10Years

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest





















