Proposed NU Business Name: TITHI ENTERPRISE



Project identification and prepared by: Md. Shahadat hossian Donbari tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD: HARUN OR ROSHID			
Age	:	12-03-1985 (33 Years)			
Education, till to date	:	S.S.C			
Marital status	:	Married			
Children	:	01 Boy 01 Gril			
No. of siblings:	:	01 Brother 01 Sister			
Address	:	Vill:Shu jolkorP.O:D- Kendua P.S:Dhanbari Dist:Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST: LAILY BEGUM MD: ABDUL KUDDUS MONDOL Branch: Kendua, Centre # 18 (Male), Member ID: 1562, Group No: 02 Member since: 1990-2008 (18 Years) First loan: BDT 3,000Taka.			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: 8,000 Outstanding loan: 00. Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nill
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01914-938543
Family's Contact No.	:	Nil
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dhanbari Unit, Tangail.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

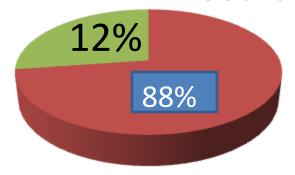
MD: ABDUS KUDDUS MONDOL Joined Grameen Bank Since 18 Years Ago. At First he Took 5,000 taka Loan from Grameen Bank. Gradually he Took more Loan From GB. He Utilized the money in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	TITHI ENTERPRISE		
Location	:	Kendua bazar ,dhanbari, Tangail		
Total Investment in BDT	:	BD 645,000		
Financing	:	Self BDT 565,000(from existing business) 88% Required Investment BDT 80,000(as equity) 12%		
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.		
Proposed Salary	:	BDT 5,000 Taka.		
Size of shop	:	20ft x 20 ft= 400 Square ft		
Security of the shop	:	230,000Taka.		
Implementation	:	 The business is planned to be scaled up by investment in existing goods likes; chaul, ata,chini oil,etc. Average 8% gain on sale. The business is operating by entrepreneur. Existing 02 Employee. The Shop is Rented Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
chaul, ata,chini oil,etc.	20,000	600,000	7200,000			
Total Sales (A)	20,000	600,000	7200,000			
Less. Variable Expense						
chaul, ata,chini oil,etc.						
•	18,400	552,000	6624,000			
Total variable Expense (B)	18,400	552,000	6624,000			
Contribution Margin (CM) [C=(A-B)	1600	48,000	576,000			
Less. Fixed Expense						
Rent		5000	60,000			
Electricity Bill		500	6000			
Mobile Bill		300	3600			
Salary (self)		5,000	60,000			
Salary (staff)		10,000	120,000			
Transportation		3000	36,000			
Entertainment		1000	12,000			
Gad		100	1200			
Genaretor		600	7200			
Bank service Charge		0	C			
Total fixed Cost (D)		25,500	306,000			
Net Profit (E) [C-D)		22,500	270,000			

Investment Breakdown								
	Proposed							
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Chaul	30b	2200	66,000	19b	2200	40,000	106,000	
Vushe	30b	1100	33,000				33,000	
Ata	30b	1100	33,000				33,000	
Chini	30b	2600	78,000				78,000	
Oil	5berel	15000	75,000	2berel	15000	30,000	105,000	
Others			50,000			10,000	60,000	
Security			230,000				230,000	
Total			565,000			80,000	645,000	

Source of Finance



Entrepreneur Investment: 565,000

Investor Investment:80,000 Total Investment:645,000

Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd year
Revenue (sales)				
chaul, ata,chini oil,etc.	25,000	750,000	9000,000	9450,000
Total Sales (A)	25,000	750,000	9000,000	9450,000
Less. Variable Expense				
chaul, ata,chini oil,etc.				
	23,000	690,000	8280,000	8694,000
Total variable Expense(B)	23,000	690,000	8280,000	8694,000
Contribution Margin (CM) [C=(A-B)	2000	60,000	720,000	756,000
Less. Fixed Expense				
Rent		5000	60,000	60,000
Electricity Bill		500	6000	6000
Mobile Bill		500	6000	7000
Salary (self)		5,000	60,000	60,000
Transportation		7500	90,000	92,000
Entertainment		1000	12,000	13,000
Ganeretor		600	7200	7200
Gad		100	1200	1500
Salary(staff)		10,000	120,000	130,000

Total Fixed Cost

Net Profit (E) [C-D)

Investment Payback

30,200

29,800

362,400

357,600

48,000

376,700

379,300

48,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	357,600	309,900
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		00
	Total Cash Inflow	437,600	686,200
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48,000	48,000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	309,600	638,200

SWOT ANALYSIS

Strength

Employment: Self: 10 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



