#### **Proposed NU Business Nam:LABONO TAILORS**



Project identification and prepared by: Md. NAZIMUDDIN NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	Mad. BADUL MIA		
Age	:	15-/02-1983(34 Years)		
Education, till to date		CLASS EIGHT		
Marital status		MARRIED		
Children		1son 1 DAUGHTER		
No. of siblings:		3 Brother, 5 SISTER		
Address	:	Vill:VABNAPARA POS:NAGOURPUR, P.S: nagourpur, Dist: Tangail.		
Parent's and GB related Info				
(i) Who is GB member	:	Mother Father		
(ii) Mother's name	:	Most:NAJOUR BANU		
(iii) Father's name	:	MD. JANA BAPARI		
(iv) GB member's info	:	Branch :NAGOURPUR Centre #23/m (male),		
		Member ID: 3850, Group No:07		
		Member since:19/03/1987		
		First loan: BDT 5000 /-		
Further Information:		Outstanding loan: nil		
(v) Who pays GB loan installment	:	fathar		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and	:	20years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01735339613
Family's Contact No.	:	01782289072
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Most:NAJOUR BANU

joined Grameen 11years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utili.ze loan in business.

# **Proposed Nobin Udyokta Business Info**

Proposed Nobili Odyokta Busiliess illio			
:	LABONO TAILORS		
:	MOUNAF PLAZA COLLAGE ROAD NAGOURPUR TANGAIL		
:	BDT 88,500/-		
:	Self BDT28,500/- (from existing business 68%		
	Required Investment BDT 60,000/- (as equity) 32%		
:	BDT 5,000		
:	BDT 5,000		
:	10 ft x 10ft=100square ft		
:	NIL		
:	<ul> <li>■The business is planned to be scaled up by investment in existing goods LIK: WAITNESS KAPOR JARJAT THREE PIECE BORKA ,etc.</li> <li>■The business is operating by entrepreneur. Existing no employee.</li> <li>■The shop is WONT .</li> <li>■Collects goods from tang ail .</li> <li>■Agreed grace period is 3 months.</li> </ul>		
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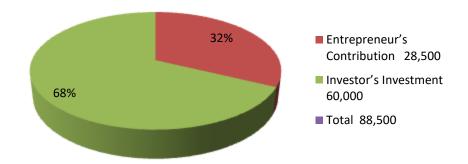
### **Existing Business (BDT)**

#### BDT (TK)

Particular	Daily	Monthly	Yearly
Revenue (sales)			
WAITNESS KAPOR JARJAT THREE PIECE BORKA		147500	1770000
Total Sales (A)		147500	1770000
Less. Variable Expense			
WAITNESS KAPOR JARJAT THREE PIECE BORKA		118000	1416000
Total variable Expense (B)		118000	1416000
Contribution Margin (CM) [C=(A-B)		29500	354000
Less. Fixed Expense			
Rent		0	0
Electricity Bill		500	6000
Transportation		,500	6000
Mobile Bill		500	6000
Entertainment		500	6000
Gurd		0	0
janitor		0	0
salary (staff)		5000	60000
Salary (self)		5,000	60,000
Total fixed Cost (D)		12000	144000
Net Profit (E) [C-D)		5500	210000

Investment Breakdown					
Investment Breakdown					
Particula		Existing	Proposed	Proposed Total	
WAITNESS KAPOR		7500	10000	17500	
JARJAT		4500	20000	24500	
THREE PIECE		6500	20000	26500	
BORKA		10000	10000	20000	
Total		28500	60000	88500	

#### **Source of Finance**



Particular	Monthly	1st Year	2nd Year(+5%)
Revenue (sales)			
. WAITNESS KAPOR JARJAT THREE PIECE BORKA	147500	1770000	1858500
Total Sales (A)	147500	1770000	1858500
Less. Variable Expense			
. WAITNESS KAPOR JARJAT THREE PIECE BORKA	118000	1416000	1486800
Total variable Expense (B)	118000	1416000	1486800
Contribution Margin (CM) [C=(A-B)	29500	354000	372000
Less. Fixed Expense			
Rent	0	0	0
Mobile Bill	500	6000	6000
Electricity Bill	500	6000	6000
Transportation	500	6000	6200
Guard	0	0	0
Entertainment	500	6000	6000
salary (staff)	5000	60000	60000
Salary (self)	5000	60000	60000
Total fixed Cost (D)	12000	144000	144000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60000	
1.2	Net Profit	210000	228000
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		174000
	Total Cash Inflow	270000	
2	Cash Outflow		
2.1	Purchase of Product	60000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	36000	36000
	Total Cash Outflow	96000	36000
3	Net Cash Surplus	174000	366000

#### SWOT ANALYSIS

# Strength

Employment: Self: Family:0 Others:

Experience & Skill: Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures









