

## Proposed NU Business Nam:MA BABAR DOUA TAILORS



Project identification and prepared by: Md. NAZIMUDDIN  
NAGOURPUR Unit, Tangail

Project verified by: MD. Mizanur Rahaman Patoyari



## **Brief Bio of The Proposed Nobin Udyokta**

Name	:	<b>Md.LABLU MIA</b>
Age	:	12-/01-1990(27 Years)
Education, till to date	:	CLASS EIGHT
Marital status	:	MARRIED
Children	:	0 son
No. of siblings:	:	3 Brother, 2 SISTER
Address	:	Vill:BATOIA POS:SHINGDIR, P.S: nagourpur , Dist: Tangail.
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father
(ii) Mother's name	:	Most:SHATON BEGUM
(iii) Father's name	:	LET: VASHIN ALLI
(iv) GB member's info	:	Branch :NAGOURPUR Centre #47/m (male), Member ID : 6595, Group No:05 Member since:1/07/2002 First loan: BDT 5000 /- Outstanding loan: nil
Further Information:		
(v) Who pays GB loan installment	:	fathar
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

## ***BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)***

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil /-
Business Experiences and Training Info	:	10years experience in running business. He has no training
Other Own/Family Sources of Income	:	business.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01776324550
Family's Contact No.	:	01776324550
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.nagourpur Unit, Tangail.

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHATON BEGUM

joined Grameen 20years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utili.ze loan in business.

## Proposed Nobin Udyokta Business Info

Business Name	:	<b>MA BABAR DOUA TAILORS</b>
Location	:	CHONKA BALTOLI BATIO NAGOURPUR TANGAIL
Total Investment in BDT	:	BDT 106,000/-
Financing	:	Self BDT 56,000/- (from existing business 53% Required Investment BDT 50,000/- (as equity) 47%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	100 ft x 20ft=200square ft
Security of the shop	:	NIL
Implementation	:	<ul style="list-style-type: none"><li>▪The business is planned to be scaled up by investment in existing goods LIK: THREE PIECE TORAY KAPOR VOIEL GOGS KAPOR PANT ,etc.</li><li>▪The business is operating by entrepreneur. Existing no employee.</li><li>▪The shop is WANT .</li><li>▪Collects goods from tang ail .</li><li>▪Agreed grace period is 3 months.</li></ul>

# Existing Business (BDT)

BDT (TK)

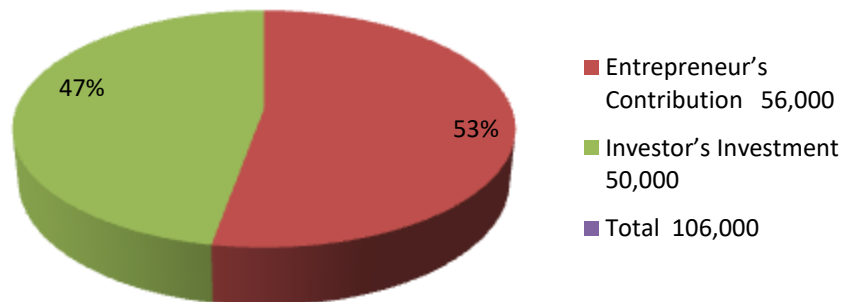
Particular	Daily	Monthly	Yearly
<b>Revenue (sales)</b>			
: THREE PIECE TORAY KAPOR VOIEL GOGS KAPOR PANT ,etc.	2000	60000	720000
<b>Total Sales (A)</b>	<b>2000</b>	<b>60000</b>	<b>720000</b>
<b>Less. Variable Expense</b>			
: THREE PIECE TORAY KAPOR VOIEL GOGS KAPOR PANT ,etc.		48000	576000
<b>Total variable Expense (B)</b>		<b>48000</b>	<b>576000</b>
<b>Contribution Margin (CM) [C=(A-B)]</b>		<b>12000</b>	<b>144000</b>
<b>Less. Fixed Expense</b>			
Rent		0	0
Electricity Bill		500	6000
Transportation		,500	6000
Mobile Bill		300	3600
Entertainment		200	2400
Gurd		0	0
janitor		0	0
salary (staff)		0	0
Salary (self)		5,000	60,000
<b>Total fixed Cost (D)</b>		<b>6500</b>	<b>78000</b>
<b>Net Profit (E) [C-D]</b>		<b>5500</b>	<b>66000</b>

## Investment Breakdown

### Investment Breakdown

Particula	Existing	Proposed	Proposed Total
THREE PICE	20000	25000	45000
VOIAL KAPOR	5000	25000	30000
GOGS KAPOR	30000		30000
PANT KAPOR	1000		1000
kat			
<b>Total</b>	<b>56000</b>	<b>50000</b>	<b>106000</b>

## Source of Finance



Particular	Monthly	1st Year	2nd Year(+5%)
<b>Revenue (sales)</b>			
: THREE PIECE TORAY KAPOR VOIEL GOGS KAPOR PANT ,etc.	60000	720000	756000
<b>Total Sales (A)</b>	<b>60000</b>	<b>720000</b>	<b>756000</b>
<b>Less. Variable Expense</b>			
: THREE PIECE TORAY KAPOR VOIEL GOGS KAPOR PANT ,etc.	48000	576000	604800
<b>Total variable Expense (B)</b>	<b>48000</b>	<b>576000</b>	<b>604800</b>
<b>Contribution Margin (CM) [C=(A-B)</b>	<b>12000</b>	<b>144000</b>	<b>151200</b>
<b>Less. Fixed Expense</b>			
Rent	0	0	0
Mobile Bill	300	3600	3700
Electricity Bill	500	6000	6000
Transportation	500	6000	6200
Guard	0	0	0
Entertainment	200	2400	2600
salary (staff)	0	0	0
Salary (self)	5000	60000	60000
<b>Total fixed Cost (D)</b>	<b>6500</b>	<b>78000</b>	<b>78500</b>



# Cash flow projection on business plan (rec. & Pay)

<b>Cash flow projection on business plan (rec. &amp; Pay)</b>			
<b>Sl #</b>	<b>Particulars</b>	<b>Year 1 (BDT)</b>	<b>Year 2 (BDT)</b>
<b>1</b>	<b>Cash Inflow</b>		
1.1	Investment Infusion by Investor	50000	
1.2	Net Profit	66000	72700
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		36000
	<b>Total Cash Inflow</b>	<b>116000</b>	<b>108700</b>
<b>2</b>	<b>Cash Outflow</b>		
2.1	Purchase of Product	50000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	<b>Total Cash Outflow</b>	<b>80000</b>	<b>30000</b>
<b>3</b>	<b>Net Cash Surplus</b>	<b>36000</b>	<b>78700</b>

# ***SWOT ANALYSIS***

## **S**TRENGTH

Employment: Self: Family:0 Others:  
Experience & Skill : Years  
Quality goods & services;  
Skill and experience;

## **W**EAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community  
Location of shop;  
Regular customers;

## **T**HREATS

Theft  
Fire  
Political unrest

Pictures













# FAMILY PICTURE

