Proposed NU Business Name: MA DECORATOR AND MIKE SERVICE



Project identification and prepared by: Md. Asadul Haque, Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. JAHANGIR ALAM			
Age	:	15/04/1983(34 Years)			
Education, till to date	•	Class 8			
Marital status	:	Married			
Children	:	2 Daughters			
No. of siblings:	••	1 Brother			
Address	:	Vill: North Khamer, P.O: Khamer-1730, P.S: Kapashia, Dist: Gazipur			
Parent's and GB related Info					
(i) Who is GB member	:	Mother Father			
(ii) Mother's name	:	NILUFA BEGUM			
(iii) Father's name	:	LATE LAL MAHMUD PRODHAN			
(iv) GB member's info	:	Branch: Torgaon, Centre # 1 (Female),			
		Member ID: 1019/2, Group No: 06			
	Member since: 10/02/2012 to 2017 (05Years)				
		First Loan: BDT 10,000 /-, Existing Loan: 20,000/-			
Further Information:	Outstanding Loan: BDT 11,520/-				
(v) Who pays GB loan installment	:	: Mother			
(vi) Mobile lady	:	: No			
(vii) Grameen Education Loan	:	: No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business.
Training Info	:	He has 03 years training
Other Own/Family Sources of Income	:	Farming
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01732-539794
Family's Contact No.	:	01776-743628
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd., Kapashia Unit, Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

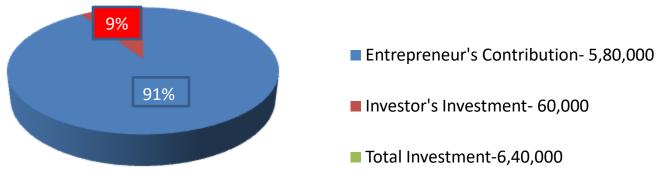
NILUFA BEGUM joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info4				
Business Name	:	MA DECORATOR AND MIKE SERVICE		
Location	:	Lotapata Bazar, Khamer, Kapashia, Gazipur		
Total Investment in BDT	:	BDT 6,40,000/-		
Financing	:	Self BDT 5,80,000/- (from existing business) 91% Required Investment BDT 60,000/- (as equity) 9%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	30 ft x 12 ft = 360 sq. ft		
Security of the shop	:	BDT 10,000/-		
Implementation	:	 The business is planned to be scaled up by investment in Items like: Sound Box, Generator, Chair, Table, Tripol, Mike, Plate, Glass, Jug, Dixie, DJ Lighting, Bamboo etc. Average 50% gain on sales. The business is operated by entrepreneur. Existing one employee. The shop is rented. Collects goods from Kapashia Bazar. Agreed grace period is 3 months. 		

Existing Business					
BDT (TK)					
Particulars	Monthly	Yearly			
Revenue (sales)					
Sound Box, Generator, Chair, Table, Tripol, Mike, Plate, Glass, Jug, Dixie, DJ Lighting,	40,000	4,80,000			
Bamboo etc.	,				
Total Sales (A)	40,000	4,80,000			
Less. Variable Expense					
Sound Box, Generator, Chair, Table, Tripol, Mike, Plate, Glass, Jug, Dixie, DJ Lighting,	20,000	2,40,000			
Bamboo etc.	20,000				
Total variable Expense (B)	20,000	2,40,000			
Contribution Margin (CM) [C=(A-B)	20,000	2,40,000			
Less. Fixed Expense					
Rent	600	7,200			
Electricity Bill	200	2,400			
Transportation	1000	12,000			
Mobile Bill	300	3,600			
Entertainment	150	1,800			
Guard	200	2,400			
Salary (self)	5,000	60,000			
Salary (staff)	4,000	48,000			
Total fixed Cost (D)	11,450	1,37,400			
Net Profit (E) [C-D)	8,550	1,02,600			

Investment Breakdown							
Particulars		Existing			Proposed	Proposed Total	
	Unit	Unit price	Amount	Unit	Unit price	Amount	
Sound Box	2 pairs	65,000	1,30,000	-	-	_	1,30,000
Chair	180 pcs	350	63,000	-	-	_	63,000
Table	20 pcs	2,500	50,000	-	-	-	50,000
Cloth	-	_	30,000	-	-	10,000	40,000
Tripol	4 pcs	5,500	22,000	2 pcs	5,500	11,000	33,000
Mike	10 pcs	6,000	60,000	-	-	-	60,000
Plate, Glass, Jug	1	_	30,000	-	-	10,000	40,000
Dj Lighting	-	-	70,000	-	-	-	70,000
Dixie	6 pcs	5,500	33,000	2 pcs	5,500	11,000	44,000
Generator	2 pc	35,000	70,000	-	-	-	70,000
Bamboo	-	_	20,000	-	_	10,000	30,000
Others			2,000			8,000	10,000
Total			5,80,000			60,000	6,40,000





Financial Projection							
BDT (TK)							
			2nd Year	3rd Year			
Particulars Particulars Particulars	Monthly	1st Year	(+5%)	(+5%)			
Revenue (sales)							
Sound Box, Generator, Chair, Table, Tripol, Mike, Plate,	50,000	6,00,000	6,30,000	6,61,500			
Glass, Jug, Dixie, DJ Lighting, Bamboo etc.	30,000	0,00,000					
Total Sales (A)	50,000	6,00,000	6,30,000	6,61,500			
Less. Variable Expense							
SoundBox, Generator, Chair, Table, Tripol, Mike, Plate,	25,000	3,00,000	3,15,000	3,30,750			
Glass, Jug, Dixie, DJ Lighting, Bamboo etc.							
Total variable Expense (B)	25,000	3,00,000	3,15,000	3,30,750			
Contribution Margin (CM) [C=(A-B)	25,000	3,00,000	3,15,000	3,30,750			
Less. Fixed Expense							
Rent	600	7,200	7,200	7,200			
Electricity Bill	200	2,400	2,600	2,800			
Transportation	1500	18,000	19,000	20,000			
Mobile Bill	350	4,200	4,400	4,500			
Entertainment	150	1,800	1,900	2,000			
Guard	200	2,400	2,400	2,400			
Salary (self)	5,000	60,000	60,000	60,000			
Salary (staff)	4,000	48,000	48,000	48,000			
Total Fixed Cost	12,000	1,44,000	1,45,500	1,46,900			
Net Profit (E) [C-D)	13,000	1,56,000	1,69,500	1,83,850			
Investment Payback		24,000	24,000	24,000			

Cash flow projection on business plan (Rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	1,56,000	1,69,500	1,83,850
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		1,32,000	2,77,500
	Total Cash Inflow	2,16,000	3,01,500	4,61,350
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	1,32,000	2,77,500	4,37,350

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

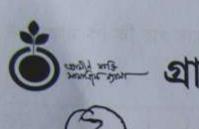
THREATS

Theft

Fire

Political unrest

Pictures



গ্রামীণ শক্তি সামাজিক ব্যবসা লিঃ

প্রস্তাবিত নবীন উদ্যোক্তা প্রকল্পের তথ্য (स्ट्रास्य नम् स्थाप्त स्थाप्त প্লের নাম: পুর্ব প্রকল্প প্রস্তাব গ্রহণের তারিখঃ নটের নাম: ্যাক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত: ৩৪ বছর জন্ম তারিখ: ১৫/০৪/১ াগত যোগ্যতা: হিক অবস্থা: ন-মেয়ের সংখ্যা: /বোনের সংখ্যা: मान ठिकानाः श्रामः उत्र व विवि त्थाः













FAMILY PICTURE

