Proposed NU Business Name: MS BHUYAN TRADERS



Project identifica

Gazipur

Project verified by: Siddiqur Rahman

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	•	MAYDUL ISLAM				
Age		01-03-1998 (29Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	••	01 Son				
No. of siblings:	••	01 Brother & 01 Sister				
Address	••	Vill :Aturi, P.O: Kumun Bazar. P.S: Gazipur Sadar Dist: Gazipur				
Parent's and GB related Info						
(i) Who is GB member	:	Mother Father				
(ii) Mother's name	:	MST.MORIUM AKTHER				
(iii) Father's name	:	ABUL HASEM BHUYAN				
(iv) GB member's info	:	Branch: Baria, Centre # 11(Female),				
		Member ID: 3715/1, Group No:09				
		First loan: BDT 10,,000/-				
		Existing loan: BDT 50,000/- Outstanding loan: BDT 26800/-:				
Further Information:		Father				
(v) Who pays GB loan installment	:	No				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB,	:					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	04 years experience in running business.
Training Info	١.	He has no training
Training Info	•	
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	01745-287376
Entrepreneur Contact No.	:	01718-098455
Family's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaligonj Unit ,Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HER FAMILY

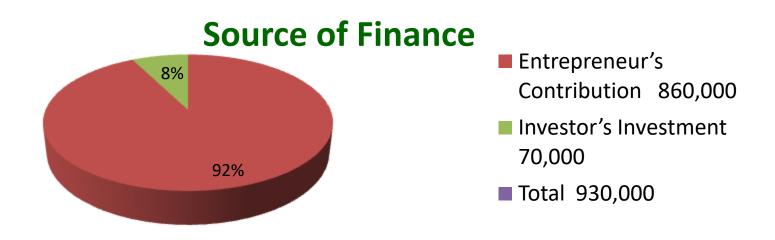
MST.MORIUM AKTHER joined Grameen Bank since 04 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	MS BHUYAN TRADERS		
Location	:	Kumun Bazar,Gazipur		
Total Investment in BDT	:	BDT 9,20,000/-		
Financing	:	Self BDT 8,60,000/- (from existing business) 86% Required Investment BDT 70,000/- (as equity) 14%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	10 ft x 25ft= 250 square ft		
Implementation	:	 He has run the business like as furtilizer Gaine on sales 20%. The business is operating by entrepreneur. Existing no employee. The farm is rented. Agreed grace period is 3 months. 		

Existing

Exis	ting		
Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Furtilizer,octen,Desiel,Moile,salt Etc	3000	90000	1080000
		0	0
Total Sales(A)	3000	90000	1080000
Less Variable Expense (B)			0
Furtilizer,octen,Desiel,Moile,salt Etc	2400	72000	864000
Total Variable Expense	2400	72000	864000
Contributon Margin (CM) [C=(A-B)]	600	18000	216000
Less Fixed Expense			
Rent		3000	36000
Electric Bill		600	7200
Transportaion		0	0
Salary (Self)		5000	60000
Entertainment		400	4800
Guard		200	2400
Generator		200	2400
Mobile Bill		600	7200
Total Fixed Cost (D)		10000	120000
Net Profit (E)= [C-D]		8000	96000

Investment Breakdown							
	Existir	ng	Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Fartilazer			500,000			70,000	570,000
Partol	5	8,000	40,000			0	40,000
Disel	4	6000	24,000			0	24,000
Mobile	5	7000	35,000			0	35,000
Salt	120	40	4,800			0	4,800
Kitnashok			50,000			0	50,000
Security			60,000			0	60,000
Others			146,200			0	146,200
	134	21040	860000	0	0	70,000	930,000



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Furtilizer,octen,Desiel,Moile,salt Etc	3500	105000	1260000	1323000	1389150	
0	0	0	0	0	0	
Total Sales(A)	3500	105000	1260000	1323000	1389150	
Less Variable Expense (B)						
Straw, Bran, Medicine etc	2800	84000	1008000	1058400	1111320	
Total Variable Expense	2800	84000	1008000	1058400	1111320	
Contributon Margin (CM) [C=(A-B)]	700	21000	252000	264600	277830	
Less Fixed Expense						
Rent		3000	36000	36000	36000	
Electric Bill		600	7200	7500	7800	
Transportaion		0	0	0	0	
Salary (Self)		5000	60000	60000	60000	
Entertainment		400	4800	4800	4800	
Gard		200	2400	2400	2400	
Generator		200	2400	2400	2400	
Mobil Bill		600	7200	7300	7400	
Total Fixed Cost (D)		10000	117600	118000	118400	
Net Profit (E)= [C-D]		11000	132000	138600	145530	
Investment Pay Back			28,000	28,000	28,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	70,000		
1.2	Net Profit	132,000	138600	145530
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		104000	214600
	Total Cash Inflow	202,000	242,600	360,130
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	104,000	214,600	332,130

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of farm; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

