### Proposed NU Business Name: RiFATH DAIRY FARM



Project identification and prepared by: Md . Anowar Hossain,
Mohasthan Unit, Bogra
Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. RASEDUL ISLAM			
Age	:	03-09-1984(33Y <i>ears</i> )			
Marital status	:	Married			
Education,till to day		B.A (Pass)			
Children	:	01son			
No. of siblings:	:	01 brother.			
Address	:	Vill: Duakola P.O GokulP.S: Bogra Sharar Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info	: :	Mother Father  MST .NURJAHAN BEGUM  LATE.BOJLUR ROHMAN  Branch: Gokul Bogra, Centre # 56(Female),  Member ID:3647 Group No: 10  Member since: 20-02-2002(15 Years)  First loan: BDT 5,000 /-, Existing loan: BDT 15,000/-			
Further Information:  (v) Who pays GB loan installment  (vi) Mobile lady  (vii) Grameen Education Loan  (viii) Any other loan like GB, BRAC  ASA etc	: : :	Outstanding loan:14180 Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	07 years experience in running business.
Training Info	:	He has 05 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-135031
Father's Contact No.	:	01738-471887
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit, Bogra.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

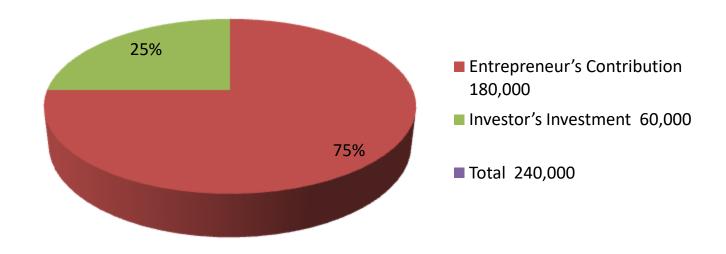
**MST. NURJAHAN BEGUM** joined Grameen Bank since 15 years ago. At first she took BD 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	RIFATH DAIRY FARM				
Location	:	: Dwakola P.O Gokul ,Bogra.				
Total Investment in BDT	:	BDT 240,000/-				
Financing	:	Self BDT 180,000/- (from existing business) 75 % Required Investment BDT 60,000/- (as equity) 25 %				
Present salary/drawings from business (estimates)	:	BDT 5000				
Proposed Salary	:	BD NILL				
Size of shop	:	10 ft x 15 ft= 150 square ft				
Security of the shop	:	N/A				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Milk product.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>One will be appointed in the future.</li> <li>Collects goods from</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing	g Business (BDT)		
Particular	Daily	Monthly	Yearly
Revenue (sales)			
Milk production	400	12,000	144,000
Total Sales (A)	400	12,000	144,000
Less. Variable Expense			
Milk production	70	2,100	25,200
Total variable Expense (B)	70	2,100	25,200
Contribution Margin (CM) [C=(A-B)	280	9,900	118,800
Less. Fixed Expense			
House rant			C
Electricity Bill		200	2,400
Transportation		200	2,400
Salary (self)		5,000	60,000
Salary (staf)		-	C
Entertainment			C
Guard			C
Generator		-	(
Mobile Bill		200	2,400
Non cash item			
Depreciation		0	C
Total fixed Cost (D)		5,600	67,200
Net Profit (E) [C-D)		4,300	51,600

Investment Breakdown									
	Exist	ing		Proposed					
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed		
			(BDT)	_		(BDT)	Total		
Cow	2	55,000	110,000	1	60,000	60,000	170,000		
Haifer	1	70,000	70,000	0	0	0	70,000		
Bllu	0	0	0	0	0	0	0		
		0	0	0	0	0	0		
			0			0	0		
			0			0	0		
			0			0	0		
Security	0	0	0	0	0	0	0		
Total	3	125000	180000	1	60000	60000	240000		

### **Source of Finance**



### **Financial Projection (BDT)**

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)					
Milk production	600	18,000	216,000	226,800	238,140
Total Sales (A)	600	18,000	216,000	226,800	238,140
Less. Variable Expense					
Milk production	70	2,100	25,200	26,460	27,783
Total variable Expense (B)	70	2,100	25,200	26,460	27,783
Contribution Margin (CM) [C=(A-B)	420	15,900	190,800	200,340	210,357
Less. Fixed Expense					
House rant			0	0	0
Electricity Bill		200	2,400	2,400	2,400
Transportation		200	2,400	2,400	2,400
Salary (self)		5,000	60,000	60,000	60,000
Salary (staf)		0	0	0	-
Entertainment		0	0	0	-
Guard			0	0	-
Generator		0	0	0	-
Mobile Bill		200	2,400	2,400	2,400
Non cash item					
Depreciation		0	0	0	0
Total fixed Cost (D)		5,600	67,200	67,200	67,200

Cash flow	projection	on business	olan	(rec. & Pay)	
-----------	------------	-------------	------	--------------	--

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	123,600	133,140	143,157
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		99,600	208,740
	Total Cash Inflow	183,600	232,740	351,897
2	Cash Outflow			
2.1	Purchase of Product	60,000	0	0
2.2	Payment of GB Loan	0	0	0
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24,000	24,000	24,000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	99,600	208,740	

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Dheakola,Bogra shadar,Bogra. Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

