#### **Proposed NU Business Name: RAHIM GORUR KHAMAR**



Project identification and prepared by: Mr. Kabir RaksamTahirpur Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



# Brief Rio of The Proposed Nohin Udvokta

Brief Bio of The Proposea Nobin Uayokta						
Name	:	MD. ABDUL ROHIM MUNDOL				
Age	••	01-03-1986 (31 Year)				
Education, till to date	:	S.S.C				
Marital status	:	Married				
Children	:	1 daughter				
No. of siblings:	:	2 Brother				
Address	:	Vill: Ramrama, P.O: Ramrama P.S: bagmara, Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. RAMICHA BIBI  MD. MOKCHED MUNDOL  Branch: Shreepur, Centre # 66(Female),  Member ID: 6121, Group No: 03  Member since:2006  First loan: BDT -5000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 40000, Outstanding loan: paid Father No No No				

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	06 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Tea stole
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01710894556
Father's Contact No.	•	01797648681
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

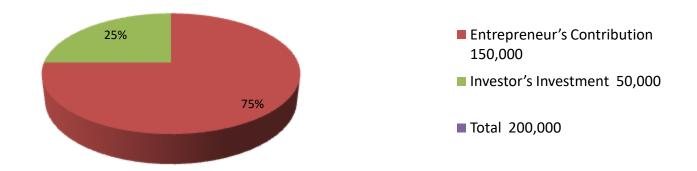
**MST. RAMICHA BIBI** joined Grameen Bank since 10 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	RAHIM GORUR KHAMAR				
Location	:	Ramrama, bagmara, Rajshahi				
Total Investment in BDT	:	BDT 200000				
Financing	:	Self BDT 150000-(from existing business) 75%				
		Required Investment BDT 50,000/-(as equity) 25%				
Present salary/drawings from business (estimates)	:	BDT 5000/-				
Proposed Salary	:	5000/=				
Size of shop	:	15ft x 10ft= 150 square ft				
Security of the shop	:	-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
sale		23,333	279996		
Total Sales (A)		23,333	279996		
Less. Variable Expense		0			
sale of product		10,000	120000		
Total variable Expense (B)		10,000	120000		
Contribution Margin (CM) [C=(A-B)		13,333	159996		
Less. Fixed Expense					
Rent			0		
Electricity Bill		300	3,600		
Mobile Bill		200	2,400		
Salary (self)		5000	60,000		
Guard			0		
Transportation		200	2,400		
food		1000	12,000		
medicin		300	3,600		
Bank service Charge			0		
Total fixed Cost (D)		7,000	84,000		
Net Profit (E) [C-D)		6,333	75,996		

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Fizian cow	1	100,000	100,000	2	25000	50000	50,000
Deshi cow	1	50,000	50,000				
Total	2	150000	150000		25000	50000	50000

#### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Month	1st Year	2nd year	3rd Year	
Revenue (sales)						
sales		23333	279996	293996	308696	
Total Sales (A)		23333	279996	293996	308696	
Less. Variable Expense		0	0	0	0	
sale of product		10000	120000	126000	132300	
Total variable Expense (B)		10000	120000	126000	132300	
Contribution Margin (CM) [C=(A-B)		13333	159996	167996	176396	
Less. Fixed Expense						
Rent		0	0	0	0	
Electricity Bill		300	3600	3800	4000	
Mobile Bill		200	2400	28	3000	
Salary (self)		5000	60000	60000	60000	
Transportation		200	2400	2700	3000	
Entertainment		0	0	0	0	
medicin		300	3600	3800	4000	
food		1000	12000	14000	15000	
Bank service Charge			100	100	100	
Total Fixed Cost		7000	84100	84428	89100	
Net Profit (E) [C-D)		6333	75896	83568	87296	
Investment Payhack			20000	20000	20000	

#### Cash flow projection on business plan (rec. & Pay)

_		Year 1		
SI#	Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	75896	83568	87296
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		55896	119464
	Total Cash Inflow	125896	139464	206760
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	55896	119464	186760

#### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 06 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of farm Ramrama, bagmara, Rajshahi Regular customers;

#### THREATS

Theft Fire

Political unrest





## **FAMILY PICTURE**

