#### **Proposed NU Business Name: TAMIM POSHU KHAMAR**



Project identification and prepared by: Mr. Kabir RaksamTahirpur Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD.MOYNUR ISLAM				
Age	:	07-04-1993(24 Year)				
Education, till to date	:	Class v				
Marital status	:	Married				
Children	:	1 son				
No. of siblings:	:	2 Brother 1Sister				
Address		Vill: Kamarbari,P.O: Kamarbari P.S: bagmara, Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. KOHINUR BIBI  MD. ZAN BOX  Branch: Maria, Centre # 47(Female),  Member ID: 6501/4, Group No:09  Member since:2007  First loan: BDT -3000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20000, Outstanding loan: 15150 Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Van gari driving
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01791943889
Father's Contact No.	:	01797903645
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

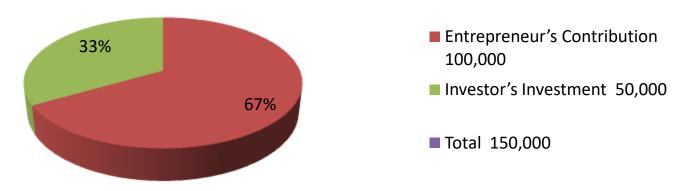
**MST. KOHINUR BIBI** joined Grameen Bank since 09 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info							
Business Name	:	TAMIM POSHU KHAMAR					
Location	:	Kamarbari, bagmara,Rajshahi					
Total Investment in BDT	:	BDT 150000					
Financing	:	Self BDT 100000-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%					
Present salary/drawings from business (estimates)	:	DT 5000/-					
Proposed Salary	:	5000/=					
Size of shop	:	20ft x 10ft= 100 square ft					
Security of the shop	:	-					
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>					

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cow sales		23,333	279996			
Total Sales (A)		23,333	279996			
Less. Variable Expense		0				
sales of product		10,000	120000			
Total variable Expense (B)		10,000	120000			
Contribution Margin (CM) [C=(A-B)		13,333	159996			
Less. Fixed Expense						
Rent			0			
Electricity Bill		300	3,600			
Mobile Bill		200	2,400			
Salary (self)		5000	60,000			
Guard			0			
Transportation		200	2,400			
food		1300	15,600			
Salary (staff)			0			
Bank service Charge			0			
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		6,333	75,996			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	<b>Unit Price</b>	Amount (BDT)	Proposed Total	
cow	2	50000	100000	2	25000	50000	50,000	
						0	0	
Total	2	100000	100000		25000	50000	50000	





Financial Projection (BDT)						
Particular	Daily	Month	1st Year	2nd year	3rd Year	
Revenue (sales)						
sales		23333	279996	293996	308696	
Total Sales (A)		23333	279996	293996	308696	
Less. Variable Expense		0	0	0	0	
		10000	120000	126000	132300	
Total variable Expense (B)		10000	120000	126000	132300	
Contribution Margin (CM) [C=(A-B)		13333	159996	167996	176396	
Less. Fixed Expense						
Rent		0	0	0	0	
Electricity Bill		300	3600	3800	4000	
Mobile Bill		200	2400	2800	3000	
Salary (self)		5000	60000	60000	60000	
Transportation		200	2400	2800	3000	
Entertainment		0	0	0	0	
Salary (staff)		0	0	0	0	
food		1300	15600	16000	17000	
Bank service Charge			100	100	100	
Total Fixed Cost		7000	84100	85500	87100	
Net Profit (E) [C-D)		6333	75896	82496	89296	
Investment Payhack			20000	20000	20000	

### Cash flow projection on business plan (rec. & Pay)

_		Year 1		
SI#	Particulars Particulars	(BDT)	Year 2 (BDT)	(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	84100	85500	87100
1.3	Depreciation (Non cash item)		_	
1.4	Opening Balance of Cash Surplus		64100	129600
	Total Cash Inflow	134100	149600	216700
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	64100	129600	196700

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm kamarbari,bagmara,Rajshahi Regular customers;

### THREATS

Theft Fire

Political unrest







# Family picture

