

Proposed NU Business Name: M/S ANWAR ENTERPRISE



Project identification and prepared by: Md. ROKON UDDIN
Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. ANWAR HOSSAIN
Age	:	02-04-1996 (21 Years)
Education, till to date	:	B.S.C RUNING
Marital status	:	Married
Children	:	Null
No. of siblings:	:	02 Brother
Address	:	Vill: Ziapara P,O: Maria , P.S: Bagmara , Dist: Rajshahi
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Fathe <input type="checkbox"/>
(ii) Mother's name	:	MOST. AIMON BIBI
(iii) Father's name	:	MD. ASHRAFUL ISLAM
(iv) GB member's info	:	Branch: Achpara, Bagmara Centre 68 (Female), Member ID: 7112/5, Group No: 02 Member since: 2012- Present (5 Years) First loan: BDT 10,000
Further Information:		Existing Loan: BDT 85,000 Outstanding loan: 80,602/=
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	6 years experience in running business. He has No training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01733-870213
Mother's Contact No.	:	01731-583936
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. AIMON BIBI joined Grameen Bank since 5 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

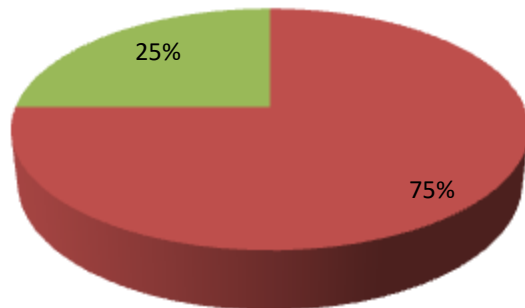
Business Name	:	M/S ANWAR ENTERPRISE
Location	:	Ziapara, Maria, Bagmara,Rajshahi
Total Investment in BDT	:	BDT 2,00,000/-
Financing	:	Self BDT 1,50,000/-(from existing business) 75% Required Investment BDT 50,000/-(as equity) 25%
Present salary/drawings from business (estimates)	:	BDT 5,000/-
Proposed Salary	:	BDT 5,000/-
Size of shop	:	20 ft x 10 ft= 200 Scft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing; Cow item.▪Average 100% gain on sale.▪The business is operating by entrepreneur. Existing No employees. After getting equity fund no employee will be appointed.▪The shop is No Rent▪Collects goods from Cidirhat, Rajshahi.▪Agreed grace period is 3 months.

Particular	Daily	Monthly	Yearly
Revenue (sales)			
Cow Item		20,000	2,40,000
Total Sales (A)		20,000	2,40,000
Less. Variable Expense			
Cow Item		0	0
Total variable Expense (B)		0	0
Contribution Margin (CM) [C=(A-B)]		20,000	2,40,000
Less. Fixed Expense			
Rent			
Electricity Bill			
Mobile Bill		300	3,600
Salary (self)		5,000	60,000
Medicine		1,000	12,000
Transportation		200	2,400
Food		6,000	72,000
Total fixed Cost (D)		12,500	1,50,000
Net Profit (E) [C-D]		7,500	90,000

Investment Breakdown

Particulars	Existing			Proposed			Proposed Total
	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	
Gavi Goru	3	50000	1,50,000	1	50000	50,000	2,00,000
Total	3		1,50,000	1		50,000	2,00,000

Source of Finance



- Entrepreneur's Contribution 150,000
- Investor's Investment 50,000
- Total 200,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd year	3rd Year
Revenue (sales)					
Cow Item		30,000	3,60,000	3,78,000	3,96,900
Total Sales (A)		30,000	3,60,000	3,78,000	3,96,900
Less. Variable Expense		0	0	0	0
Cow Item		0	0	0	0
Total variable Expense (B)		30,000	3,60,000	3,78,000	3,96,900
Contribution Margin (CM) [C=(A-B)]					
Less. Fixed Expense					
Electricity Bill					
Mobile Bill		400	4,800	5,000	5,500
Salary (self)		5,000	60,000	60,000	60,000
Transportation		500	6,000	6,500	7,000
Medicine		1,500	18,000	19,000	20,000
Food		9,000	1,08,000	1,10,000	1,15,000
Bank service Charge		100	1,200	1,200	1,200
Total Fixed Cost		16,500	1,98,000	2,01,700	2,08,700
Net Profit (E) [C-D]		13,500	1,62,000	1,76,300	1,88,200
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	1,62,000	1,76,300	1,88,200
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		1,42,000	2,98,300
	Total Cash Inflow	2,12,000	3,18,300	4,86,500
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20,000
	Total Cash Outflow	70,000	20000	20,000
3	Net Cash Surplus	1,42,000	2,98,300	4,66,500

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 6 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures











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