#### Proposed NU Business Name: **SHANJIDA ENTERPRISE**

# ২য় দফার আবেদন

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Project verified by: Md. Mizanur Rahman Patowari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	ABU SYED			
Age	:	27-07-1981(36 Years)			
Education, till to date	:	Five			
Marital status	:	Married			
Children	:	1 SON 1 Dauther			
No. of siblings:	:	1 Brother			
Address	:	Vill: Ghoriya P.O: Palima , P.S: Kalihati , Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  SHUKURI  MINHAJ ALI  Branch: , Centre # 04 (Female),  Member ID:, Group No:  Member since: First loan: BDT 5,000/-  Existing loan: BDT 17,000/- Outstanding loan: BDT			
Further Information:		Father			
(v) Who pays GB loan installment	:	No No			
(vi) Mobile lady	:	No No			
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No			

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		
Business Experiences and		Seventeen years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities		Nill
Entrepreneur Contact No.	:	01746-096324
Mother's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SHUKURU joined Grameen Bank since 12 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

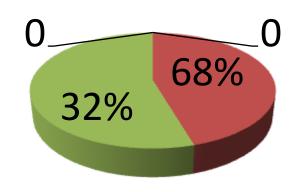
Proposed Nobin Udyokta Business Info				
Business Name	<b> </b> :	SHANJIDA ENTERPRISE		
Location	:	Bagan bari , elenga ,Kalihati,Tangail.		
Total Investment in BDT	:	BDT 460000		
Financing	:	Self BDT 310000(from existing business) 68% Required Investment BDT 150,000(as equity) 32%		
Present salary/drawings from business (estimates)	:	BDT 5000		
Proposed Salary	:	BDT 70000		
Size of shop	:	15 ft x 15 ft= 225 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>Chatai1. chatai2, dol,law chatai, bamboo, etc.</li> <li>Average 30% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>The shop is own.</li> <li>Collects goods from Bolla Bazar.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Daily	Monthly	Yearly			
	170,000	2,040,000			
	170,000	2,040,000			
	119,000	1,428,000			
	119,000	1,428,000			
	51,000	612,000			
l	5000	60,000			
	200	2,400			
	2,000	24,000			
	7000	84,000			
	24,000	288,000			
	500	6,000			
		0			
	400	4,800			
	39100	469200			
	11,900	142,800			
		Daily Monthly  170,000  170,000  119,000  119,000  51,000  500  200  2,000  7000  24,000  500  400  39100			

#### **Investment Breakdown**

	ıg						
Particulars	Qty.	<b>Unit Price</b>	Amount (BDT)	Qty	Unit Price	Amount (BDT)	<b>Proposed Total</b>
chatai 1	400	160	64000				64000
chatai2	200	130	26000				26000
law chatai	300	100	30000				30000
talai	400	100	40000				40000
dol	100	500	50000				50000
bamboo	200	100	20000	1500	100	150,000	170000
bamboo khol			30000				30000
security			50000				50000
			310,000			150,000	460000

#### **Source of Finance**



Entrepreneur Contribution	310,000
Investors Investment	150,000
Total Investment	460000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
chatai1, chatai 2, low chatai, dol bamboo,etc		190,000	2,280,000	2,394,000	2,513,700
Total Sales (A)		70,000	840,000	882,000	926,100
Less. Variable Expense			0	0	0
chatai1, chatai 2, low chatai, dol bamboo,etc		133,000	1,596,000	1,675,800	1,759,590
Total variable Expense (B)		133,000	1,596,000	1,675,800	1,759,590
Contribution Margin (CM) [C=(A-B)		57,000	684,000	718,200	754,110
Less. Fixed Expense				0	
Rent		5000	60,000	60,000	60,000
Electricity Bill		200	2,400	2,400	2,400
Transportation		2,000	24,000	24,000	24,000
Salary (self)		7000	84,000	84,000	84,000
Salary (self)		24,000	288,000	288,000	288,000
Entertainment		500	6,000	6,000	6,000
Generator Bill			0	0	О
Mobile Bill		400	4,800	4,800	4,800
Total fixed Cost (D)		39100	469200	469,200	469,200
Net Profit (E) [C-D)		17,900	214,800	225,540	214,800
Payback			60000	60000	60000

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	150,000		
1.2	Net Profit	214,800	225,540	214,800
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		154,800	320,340
	Total Cash Inflow	364,800	380,340	535,140
2	Cash Outflow			
2.1	Purchase of Product	150,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000	60000
	Total Cash Outflow	210,000	60,000	60,000
3	Net Cash Surplus	154,800	320,340	475,140

#### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0

Others:0, Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

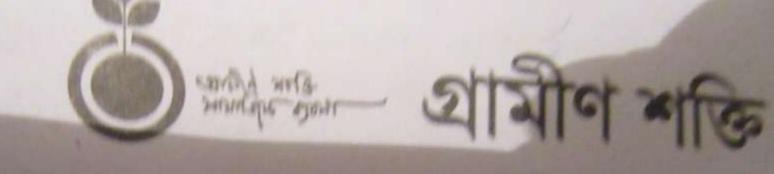
#### THREATS

Theft

Fire

Political unrest

# Pictures



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व नामः ज्यामक्पा ७-६१व छारेक्

उत्र नामः ध्यानिश्

ক্রার সংক্ষিপ্ত জীবন বৃত্তান্ত:

कार्ष स्माइम्

क्रमा फारिश: 29-09->















Family Picture

