Proposed NU Business Name: NURJAHAN POSUPLON KHAMAR



Project identification and prepared by: Sums Rumi, Mohasthan Unit, Bogra Project verified by: Md. Mozaharul Islam Sarker



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. AL AMIN SHAKIDAR			
Age	:	08-03-1995(22Y <i>ears</i>)			
Marital status	:	Unmarried			
Education,till to day		Class -5			
Children	:	Nill			
No. of siblings:	:	01 Sisters.02 Brothers			
Address	:	Vill: Polashbari P.OChadmuhatP.S: Bogra Sharar Dist: Bogra			
00Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Husband's name (iv) GB member's info	: :	Mother Father MST .NURJAHAN LATE:DHABIRUDDIN Branch: Gokul Bogra, Centre # 47(Female), Member ID:4618 Group No: 04 Member since: 01-08-2006(11 Years) First loan: BDT 5,000 /-, Existing loan: BDT 10,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Outstanding loan:Nill Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business.
Training Info	:	He has 04 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01933-108095
Father's Contact No.	:	01733-611397
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohasthan Unit, Bogra.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

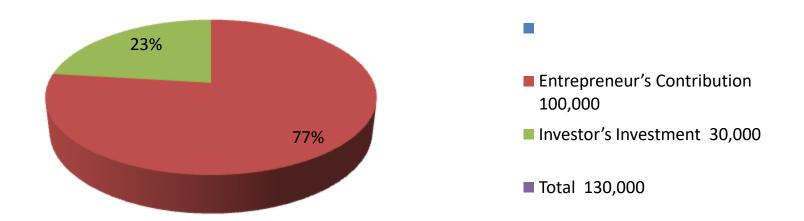
MST. Nurjahan joined Grameen Bank since 11 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	NURJAHAN POSUPALON KHAMAR			
Location	:	: Polashbari,Chadmuhat ,Bogra.			
Total Investment in BDT	:	BDT 130,000/-			
Financing	:	Self BDT 100,000/- (from existing business) 77 % Required Investment BDT 30,000/- (as equity) 23 %			
Present salary/drawings from business (estimates)	:	BDT 5000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 08 ft= 80 square ft			
Security of the shop	:	N/A			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk product. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Milk production	300	9,000	108,000			
Total Sales (A)	300	9,000	108,000			
Less. Variable Expense						
Milk production	70	2,100	25,200			
Total variable Expense (B)	70	2,100	25,200			
Contribution Margin (CM) [C=(A-B)	210	6,900	82,800			
Less. Fixed Expense						
House rant		-	0			
Electricity Bill		200	2,400			
Transportation		200	2,400			
Salary (self)		5,000	60,000			
Mobile Bill		200	2,400			
Non cash item						
Depreciation		0	0			
Total fixed Cost (D)		5,600	67,200			
Net Profit (E) [C-D)		1,300	15,600			

Investment Breakdown								
	Exist	ing	Proposed					
Particulars Qty. Unit Price Amount				Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Ox	2	50000	100,000	1	30,000	30,000	130,000	
Bokna	0	0	0	0	0	0	0	
Others	0	0	0	0	0	0	0	
Security	0	0	0	0	0	0	0	
Total	2	0	100000	1	30000	30000	130000	

Source of Finance



Financial Projection (BDT)

Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)							
Milk production	500	15,000	180,000	189,000	198,450		
Total Sales (A)	500	15,000	180,000	189,000	198,450		
Less. Variable Expense							
Milk production	150	4,500	54,000	56,700	59,535		
Total variable Expense (B)	150	4,500	54,000	56,700	59,535		
Contribution Margin (CM) [C=(A-B)	350	10,500	126,000	132,300	138,915		
Less. Fixed Expense							
House rant		0	0	0	0		
Electricity Bill		200	2,400	2,400	2,400		
Transportation		200	2,400	2,400	2,400		
Salary (self)		5,000	60,000	60,000	60,000		
Mobile Bill		200	2,400	2,400	2,400		
Non cash item							
Depreciation		0	0	0	0		
Total fixed Cost (D)		5,600	67,200	67,200	67,200		
Net Profit (E) [C-D)		4,900	58,800	65,100	71,715		
Investment Payback			42,000	42,000	42,000		

Cash flow	projection	on business	plan	(rec. & Pay)
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SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	30,000		
1.2	Net Profit	58,800	65,100	71,715
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		16,800	39,900
	Total Cash Inflow	88,800	81,900	111,615
2	Cash Outflow			
2.1	Purchase of Product	30,000	0	0
2.2	Payment of GB Loan	0	0	0
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	42,000	42,000	42,000
	Total Cash Outflow	72,000	42,000	42,000
3	Net Cash Surplus	16,800	39,900	69,615

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Dheakola,Bogra shadar,Bogra. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures









FAMILY PICTURE

