

Proposed NU Business Name: **M/S HASAN TAREK POULTRY FARM**



Project identification and prepared by: Mst. Mahfuza Khatun,
Shakhipur Unit, Tangail

Project verified by: Md.Shamsul Arefin



Grameen Shakti
Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta

Name	:	HASAN TAREK
Age	:	10-12-1997 (20 Years)
Education, till to date	:	Class 8
Marital status	:	Unmarried
Children	:	No
No. of siblings:	:	2 Brothers 1 Sister
Address	:	Vill: Amtoil, P.O: Boheratoil ; P.S: Shakhipur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	HASINA
(iii) Father's name	:	NUR JAMAL
(iv) GB member's info	:	Branch: Boheratoil, Centre # 4 (Female), Member ID: 1204, Group No: 03 Member since: 25/05/2004-2017 (13 Years) First loan: BDT 10,000/-
Further Information:		Existing loan: 1,00,000 /- Outstanding loan: BDT 53,800/-
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and Training Info	:	04 years experience in running business. He has 04 Years training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01779-965837
Family's Contact No.	:	01789-828006
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Shakhipur Unit , Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

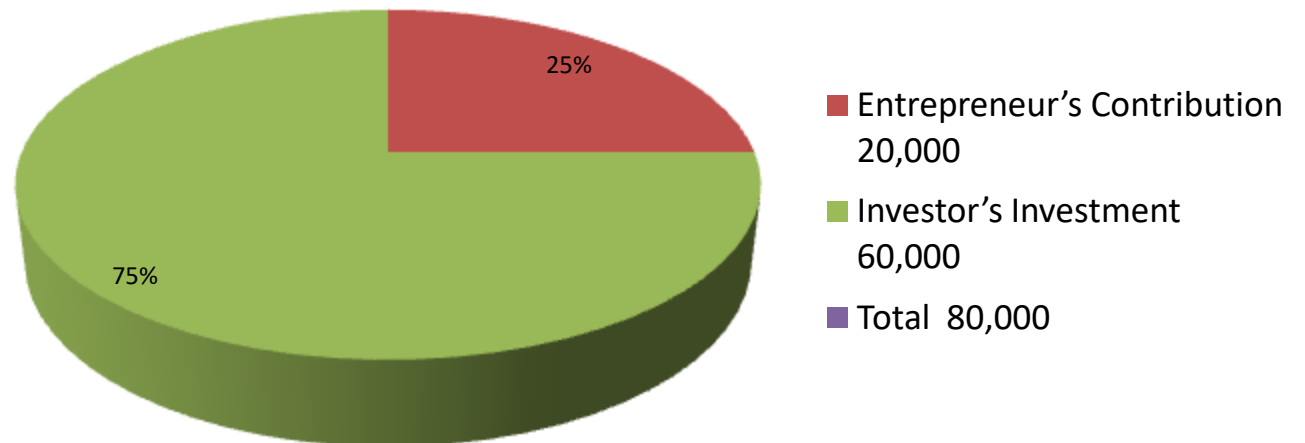
HASINA joined Grameen Bank since 13 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

Business Name	:	M/S HASAN TAREK POULTRY FARM
Location	:	Amtoil
Total Investment in BDT	:	BDT 80,000/-
Financing	:	Self BDT 20000/- (from existing business) 25% Required Investment BDT 60,000/- (as equity) 75%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	12 ft x 10 ft= 120 square ft
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like broylar chicken▪Average gain on 30% sale.▪The business is operating by entrepreneur. Existing no employee.▪None employee will be appointed.▪The shop is rented.▪Collects goods from Shakhipur▪Agreed grace period is 3 months.

Existing			
Particular	Daily	Monthly	Yearly
Revenue (Sale)			
Chicken & Egg Sale	1400	42000	504000
	0	0	0
Total Sales(A)	1400	42000	504000
Less Variable Expense (B)			0
Chicken & Egg Sale	980	29400	352800
Total Variable Expense	980	29400	352800
Contribution Margin (CM) [C=(A-B)]	420	12600	151200
Less Fixed Expense			
Rent		0	0
Electric Bill		1200	14400
Transportation		0	0
Salary (Self)		5000	60000
Salary (Staff)		0	0
Entertainment		0	0
Guard		0	0
Generator		150	1800
Mobile Bill		800	9600
Total Fixed Cost (D)		7150	85800
Net Profit (E)= [C-D]		5450	65400

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Broylar	400	50	20,000	0	0	0	20,000
Feed	0	0	0	30	2,000	60,000	60,000
			0			0	0
Total	400	50	20,000			60,000	80000



Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2	Year-3
Revenue(Sales)					
Chicken & Egg Sale	1900	57000	684000	718200	754110
	0	0	0	0	0
Total Sales(A)	1900	57000	684000	718200	754110
Less Variable Expense (B)					
Straw, Bran, Medicine etc	1330	39900	478800	502740	527877
Total Variable Expense	1330	39900	478800	502740	527877
Contributon Margin (CM) [C=(A-B)]	570	17100	205200	215460	226233
Less Fixed Expense					
Rent		0	0	0	0
Electric Bill		1200	14400	14700	15000
Transportaion		0	0	0	0
Salary (Self)		5000	60000	60000	60000
Salary (Staff)		0	0	0	0
Entertainment		0	0	0	0
Gard		0	0	0	0
Generator		150	1800	1800	1800
Mobil Bill		800	9600	9700	9800
Total Fixed Cost (D)		7150	84000	84400	84800
Net Profit (E)= [C-D]		9950	119400	125370	131639
Investment Pay Back			24,000	24,000	24,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>	<i>Year 3 (BDT)</i>
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	119,400	125370	131638.5
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		95400	196770
	Total Cash Inflow	179,400	220,770	328,409
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	95,400	196,770	304,409

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 04 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of farm;
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures









Family picture

