#### **Proposed NU Business Name: BENUARA GORU KHAMAR**



Project identification and prepared by: MST. Lailatun Nahar, Tahirpur Unit , Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	•	MD.BELAL HOSSAIN			
Age	:	01-01-1992( 25 Years)			
Education, till to date	•	Class viii			
Marital status	:	married			
Children	:	1 daughter			
No. of siblings:	:	2 brother			
Address	:	Vill: deolia,P.O: norosinghopur,P.S: bagmara, Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST. BENUARA BEGUM  MD. HABIBUR RAHMAN  Branch: basupara, Centre # 98(Female),  Member ID: 9819, Group No:08  Member since: 2007  First loan: BDT -5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 50,000, Outstanding loan: 28150 Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	04 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Atu gari chalai
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01756562265
Father's Contact No.	:	01758780049
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Tahirpur Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

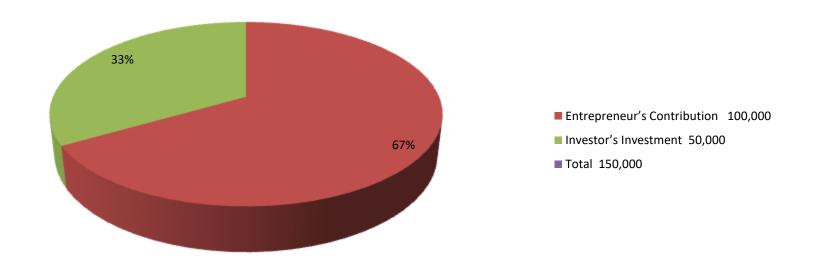
**MST. BENUARA BEGUM** joined Grameen Bank since 08 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info						
Business Name	:	BENUARA GORU KHAMAR				
Location	:	Deolia, Norosinghpur,bagmara,Rajshahi				
Total Investment in BDT	:	BDT 1,50,000				
Financing	:	Self BDT 1,00,000-(from existing business) 67% Required Investment BDT 50,000/-(as equity) 33%				
Present salary/drawings from business (estimates)	:	BDT 5000/-				
Proposed Salary	<b>:</b>	5000/=				
Size of shop	:	10t x 10ft= 200 square ft				
Security of the shop	:	-				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Farm</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>				

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cow sales		30,000	360000			
Total Sales (A)		30,000	360000			
Less. Variable Expense		0				
Cow		15,000	180000			
Total variable Expense (B)		15,000	180000			
Contribution Margin (CM) [C=(A-B)		15,000	180000			
Less. Fixed Expense						
Rent						
Electricity Bill		300	3,600			
Mobile Bill		200	2,400			
Salary (self)		5000	60,000			
Guard			0			
Transportation		200	2,400			
food		1300	15,600			
Salary (staff)			0			
Bank service Charge			0			
Total fixed Cost (D)		7,000	84,000			
Net Profit (E) [C-D)		8,000	96,000			

Investment Breakdown							
	Existing		Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
cow	2	50,000	100,000	2	25000	50000	150,000
						0	
Total	2	50000	100000		25000	50000	150000

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Month	1st Year	2nd year	3rd Year
Revenue (sales)					
cow sales		30000	360000	378000	396900
Total Sales (A)		30000	360000	378000	396900
Less. Variable Expense					
cow		15000	180000	189000	198450
Total variable Expense (B)		15000	180000	189000	198450
Contribution Margin (CM) [C=(A-B)		15000	180000	189000	198450
Less. Fixed Expense					
Rent					
Electricity Bill		300	3600	3800	4000
Mobile Bill		200	2400	2600	2400
Salary (self)		5000	60000	60000	2800
Transportation		200	2400	2800	3000
Entertainment					
food		1300	15600	17000	18000
Security Gard					
Bank service Charge			100	100	100
Total Fixed Cost		7000	84100	86300	30300
Net Profit (E) [C-D)		8000	95900	102700	168150
Investment Payhack			20000	20000	20000

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	(BDT)
51 π	T di ticulais	rear 1 (DD1)	rear 2 (BBT)	(881)
1	Cash Inflow			
		50,000		
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	95900	102700	168150
1.3	Depreciation (Non cash item)		-	
1.4	Opening Balance of Cash Surplus		75900	158600
	Total Cash Inflow	145900	178600	326750
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	75900	158600	306750

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of farm: deolia, norosinghpur,bagmara,Rajshahi Regular customers;

### THREATS

Theft
Fire
Political unrest

# Pictures





## FAMILY PICTURE

