### Proposed NU Business Name: MONIKA JEWELLERS



Project identification and prepared by: Md. Ansar Ali, Modhupur Unit, Tangail.

Project verified by: MD. Mizanur Rahman



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. PARITUSH KARMOKAR			
Age	:	02-04-1986(31 Years)			
Education, till to date	:	Class -five			
Marital status	:	Unmarried			
Children	:	01 Son			
No. of siblings:	:	02 Brother's and 03 sister			
Address	:	Vill: Zolsotro, P.O: Zolsotro, P.S: Modhupur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  ARPANA RANY KARMOKAR (SHEFALY)  LATE. ASHUTUSH KARMOKAR  Branch: Arankhula, Centre # 64 (Female),  Member ID: 6153, Group No: 03  Member since: 08-05-1992 (25 Years)  First loan: 4,000 taka. Existing loan: 44802 taka			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 29,402 taka Brather No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10years experience in running business.
Training Info	:	He has training. 04 year's
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01718-194860
Mother's Contact No.	:	None
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**ARPANA RANY KARMOKAR (SHEFALY RANY)** joined Grameen Bank since 25 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

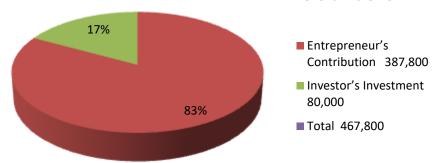
Proposed Nobin Udyokta Business Info					
Business Name	:	MONIKA JEWELLERS			
Location	:	Sathy Road, Modhupur, Tangail.			
Total Investment in BDT	:	BDT :4,67,800/-			
Financing	:	Self BDT 387800(from existing business) 83%			
		Required Investment BDT 80,000(as equity) 17%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15ft x 08 ft= 1200 square ft			
Security of the shop	:	2,00,000			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Har,bala,dul,dul boro,angty,etc.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The business is Own.</li> <li>Collects goods from Modhupur,</li> <li>Agreed grace period is 3 months.</li> </ul>			

## **Existing**

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
Har,bala, dul,rupar nupor,angti,others	7000	210000	2520000
	0	0	0
Total Sales(A)	7000	210000	2520000
Less Variable Expense (B)			0
Har,bala, dul,rupar nupor,angti,others	6300	189000	2268000
Total Variable Expense	6300	189000	2268000
Contributon Margin (CM) [C=(A-B)]	700	21000	252000
Less Fixed Expense			
Rent		1500	18000
Electric Bill		500	6000
Transportaion		0	0
Salary (Self)		5000	60000
Salary (Staff)		5000	60000
Entertainment		1000	12000
Guard		200	2400
Generator		500	6000
Mobile Bill		300	3600
Total Fixed Cost (D)		14000	168000
Net Profit (E)= [C-D]		7000	84000

Investment Breakdown							
	Exis	ting	Proposed				
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
har	1	60,000	60,000			0	60,000
bala	2	20,000	40,000			0	40,000
dul	8	4,000	32,000			0	32,000
dulu boro	2	7,500	15,000			0	15,000
angti	26	0	20,000			0	20,000
rupar nupur	14	0	16,000			0	16,000
rupar har	1	0	4,800			0	4,800
security			200,000			0	200,000
sorno + rupa			0			80,000	80,000
purchase							
			0			0	0
Total	54	91500	387,800	0	0	80,000	467,800





Financial Projection (BDT)

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		Monthl				
Particular	Daily	у	Year -1	Year-2	Year-3	
Revenue(Sales)						
Har,bala, dul,	8000	240000	2880000	3024000	3175200	
0	0	0	0	0	0	
Total Sales(A)	8000	240000	2880000	3024000	3175200	
Less Variable Expense (B)						
Har,bala, dul,	7200	216000	2592000	2721600	2857680	
Total Variable Expense	7200	216000	2592000	2721600	2857680	
Contributon Margin (CM) [C=(A-B)]	800	24000	288000	302400	317520	
Less Fixed Expense						
Rent		1500	18000	18000	18000	
Electric Bill		500	6000	6300	6600	
Transportaion		0	0	0	0	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		5000	60000	60000	60000	
Entertainment		1000	12000	12000	12000	
Gard		200	2400	2400	2400	
Generator		500	6000	6000	6000	
Mobil Bill		300	3600	3700	3800	
Total Fixed Cost (D)		14000	162000	162400	162800	
Net Profit (E)= [C-D]		10000	120000	126000	132300	
Investment Pay Back			32,000	32,000	32,000	

#### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	120,000	126000	132300
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		88000	182000
	Total Cash Inflow	200,000	214,000	314,300
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32000	32000	32000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	88,000	182,000	282,300

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill : 10 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; sathy road, modhupor,tangail. Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









## **FAMILY PICTURE**

