#### **Proposed NU Business Name: ABDUL ROSHID DECORATOR AND DARIY FARM**



Project identification and prepared by: Md. MAHABUBR RAHMAN Donbari tangail

Project verified by: Mizanur Rahman Patwary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD:HAFIZUR RAHMAN		
Age	:	02-12-1994 (23 Years)		
Education, till to date	:	B.A		
Marital status	:	UnMarried		
Children	:	nill		
No. of siblings:	:	03Brothers		
Address	:	Vill: nanldair P.O:D-baldeata P.S:sorisabari Dist: jamalpur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  HALEMA BAGUM  MD:AB: ROSHED  Branch: tetpala, Centre # 20 (Female),  Member ID: 9502, Group No: 10  Member since: 2010- running(07Years)  First loan: BDT 5,000Taka.		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: 10,000 Outstanding loan: 980 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nill
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has 0 year training.
Other Own/Family Sources of Income	:	Nill
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01912-731017
Family's Contact No.	:	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. donbari Unit, Tangail.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**HALEMA BAGUM**Joined Grameen Bank Since 07 Years Ago. At First She Took 5,000 taka Loan from Grameen Bank. Gradually she Took more Loan From GB. She Utilized the money in agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	ABDUL ROSHID DECORATOR DARIY FARM		
Location	:	Jamtole bazar, donbari,Tangail.		
Total Investment in BDT	:	BDT 494,000		
Financing	:	Self BDT 424,00(from existing business) 86%		
		Required Investment BDT 70,000(as equity) 14%		
Present salary/drawings from business (estimates)	:	BDT 5,000 Taka.		
Proposed Salary	:	BDT 5,000 Taka.		
Size of shop	:	30ft x 15 ft= 450 Square ft		
Security of the shop	:	40,000 Taka.		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Chair, Table, Plat, Etc.</li> <li>Average 80% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 01 Employee.</li> <li>The Shop is Rented</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Busine	ss (BDT)		
Particular	Daily	Monthly	Yearly
Revenue (sales)			
char tabel kapor vara item	1,500	45,000	540000
Total Sales (A)	1,500	45,000	540000
Less. Variable Expense			
char tabel kapor vara item	300	9,000	108000
	0	0	0
	0	0	0
Total variable Expense (B)	300	9,000	108000
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432000
Less. Fixed Expense			
Rent		1000	12,000
Electricity bill		300	3,600
Transportation		500	6,000
Salary (self)		5000	60,000
Salar (staff)		7000	84,000
Entertainment		500	6,000
Guard		200	2,400
Genaretor		0	0
Mobile bill		300	3,600
Total fixed Cost (D)		14,800	177,600
Net Profit (E) [C-D)		21,200	254,400

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
chair	110p	300	20000			40000	60000	
tabel	100p	1000	100000			10000	110000	
saspen	6р	5000	45000			10000	55000	
kapor	1000g	25	52000			10000	62000	
Palet	200p	50	9000				9000	
Galashas	160p	50	2400				2400	
Other			55600				55600	
security			60000				60000	
cow			80000				80000	
Total			424,000			70,000	494,000	

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd yea		
Revenue (sales)						
char tabel kapor vara item	1,800	54,000	648,000	680,400		
Total Sales (A)	1,800	54,000	648,000	680,400		
Less. Variable Expense						
char tabel kapor vara item	360	10,800	129,600	136,080		
Total variable Expense(B)	360	10,800	129,600	136,080		
Contribution Margin (CM) [C=(A-B)	1440	43,200	518,400	544,320		
Less. Fixed Expense						
Rent		1000	12,000	12,000		
Electricity bill		300	3,600	3,700		
Transportation		500	6,000	6,300		
Salary (self)		5000	60,000	60,500		
Salar (staff)		7000	84,000	84,000		
Entertainment		500	500	500		
Guard		200	2400	2400		
Genaretor		0	0	0		
Mobile bill		300	3,600	3,800		
Total fixed Cost (D)		14,800	172,100	173,200		
Net Profit (E) [C-D)		28,400	346,300	371,120		
Investment Payback			42,000	42,000		

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	346,300	371,120
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		304,300
	Total Cash Inflow	416,300	675,420
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	304,300	633,420

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

