#### **Proposed NU Business Name: RUHUL COMPUTER**



Project identification and prepared by: Md Mokter, Adomdighi Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. SHAKIL PK			
Age	:	22-08-1997(20 Years)			
Education, till to date	:	Eight			
Marital status	:	Unmarried			
Children	:	_			
No. of siblings:	:	01 Sister			
Address	:	Vill: Arzungari, P.O: Nusratpur, Thana: Adomdighi, Dist: Bogra			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. RAZIA SULTANA  MD. ABDUL BARIK  Branch: Adomdighi, Centre # 2 (Female),  Member ID: 1040/1, Group No: 01  Member since: 01-01-2005(10Years)  First loan: BDT 10,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT: 30,000, Outstanding Ioan: BDT: Nill Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	01 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01798-648608
Mother's Contact No.	:	01791-959680
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Adomdighi Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

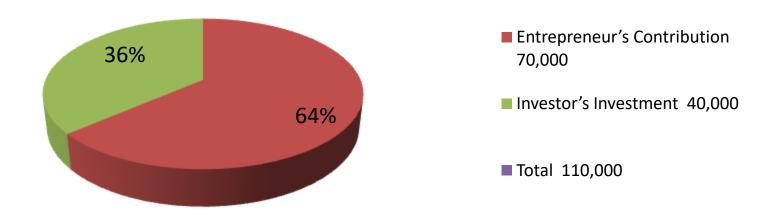
**MST. RAZIA SULTANA** joined Grameen Bank since 10 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RUHUL COMPUTER			
Location	:	Moril Bazzar, Adomdighi, Bogra			
Total Investment in BDT	:	BDT 110,000/-			
Financing	:	Self BDT 70,000/-(from existing business) 64% Required Investment BDT 40,000/-(as equity) 36%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	10 15x 8 ft=80 square ft			
Implementation	:	The business is planned to be scaled up by investment in existing goods like; Milk etc.  The business is operating by entrepreneur. Existing no employee.  One will be appointed in the future.  Collects goods from Bogra  Agreed grace period is 3 months.			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
	1,000	30000	360000		
Total Sales (A)	1,000	30000	360000		
Less Variable Expense					
	700	21000	252000		
Total variable Expense (B)	700	21000	252000		
Contribution Margin (CM) [C=(A-B)	300	9000	108000		
Less Variable Expense					
Rent		1,000	12000		
Electricity bill		300	3600		
Transportation		300	3600		
Salary (self)		5000	60000		
Guard		0	0		
Salary(Staff)		0	0		
Entertainment		100	1200		
Genarator		0	0		
Mobile bill		200	2400		
Total fixed cost (D)		6,900	82800		
Net Profit (E)= [C-D]		2,100	25200		

Investment Breakdown Existing Proposed								
				Qty				
			(BDT)	1 `		(BDT)	Total	
Charger	50	100	5,000	0			5,000	
Head Phone	50	100	5,000	0	0	0	5,000	
Mobile Cover	50	100	5,000				5,000	
Photocope Machine				1	40,000	40,000	40,000	
Others			5,000	0	0	0	5,000	
Security			50,000	0	0	0	50,000	
Total			70,000	1	0	40,000	110,000	

### **Source of Finance**



Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year		
Revenue(Sales)							
	1,500	45000	540000	567000	595350		
Total Sales (A)	1,500	45000	540000	567000	595350		
Less Variable Expense				0	0		
	1,150	34500	414000	434700	456435		
Total variable Expense (B)	1,150	34500	414000	434700	456435		
Contribution Margin (CM)							
[C=(A-B)	450	13500	162000	170100	178605		
Less Variable Expense				0	0		
Rent		1,000	12000	12600	13230		
Electricity bill		300	3600	3780	3969		
Transportation		200	2400	2520	2646		
Salary (self)		5000	60000	63000	66150		
Salary(Staff)		0	0	0	0		
Guard		0	0	0	0		
Entertainment		100	1200	1260	1323		
Genator		0	0	0	0		
Mobile bill		200	2400	2520	2646		
Total fixed cost (D)		6,800	81600	85680	89964		
Net Profit (E)= [C-D]		6,700	80400	84420	88641		
Investment Payback			16,000	16,000	16,000		

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	40,000		
1.2	Net Profit	80400	84420	88641
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		64,400	132,820
	Total Cash Inflow	120,400	148,820	221,461
2	Cash Outflow			
2.1	Purchase of Product	40,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	16,000	16,000	16,000
	Total Cash Outflow	56,000	16000	16,000
3	Net Cash Surplus	64,400	132820	205461

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Muroil Bazzar, Adomdighi Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







## **FAMILY PICTURE**

