Proposed NU Business Name: JANNY FURNITURE



Project identification and prepared by: Sanjoy Kumar, Fultala Unit, Khulna.

Project verified by: Md. Abu Bakkar Siddique



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD LIAKAT SHEIKH			
Age	:	01-01-1989 (28 Years)			
Education, till to date	:	HSC			
Marital status	:	Single			
Children	:	None			
No. of siblings:	:	02 Brothers			
Address	:	Vill: Proygram,P.O: Fultala,P.S: FultalaDist: Khulna			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Asura Begum Late Sawket Sheikh Branch: FultalaCentre # 28 (Female), Member ID: 3133/1 , Group No: 03 Member since: 01-01-1995 (22 Years) First loan: BDT = 3,000 /- Last loan BDT=40,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan:= 3550/- Mother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences & Skill	:	04 years of business experience.
Own Business and	:	04 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	•	None
Entrepreneur Contact No.	:	01936-627325
Family's Contact No.	••	01913-341695
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd Fultala Unit, Khulna.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Asura Begum joined Grameen Bank since 22 years ago. At first she took BDT 3,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

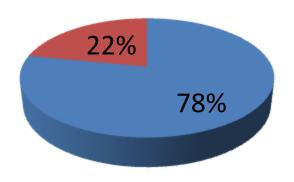
Proposed Nobin Udyokta Business Info					
Business Name	:	JANNY FURNITURE			
Location	:	Proygram,Fultala,Khulna			
Total Investment in BDT	:	BDT 320,000/-			
Financing	:	Self BDT 250,000/- (from existing business) 78%			
		Required Investment BDT 70,000/- (as equity) 22%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	30 ft x 15 ft= 450 square ft			
Security of the shop	:	Nil			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Furniture etc. Average 20 % gain on sales. The business is operating by entrepreneur. Existing Four employee. The shop is rented . Collects goods from Fultala bazar. Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Furniture	6,000	180,000	2,160,000			
Total Sales (A)	6,000	180,000	2,160,000			
Less. Variable Expense						
Wood	4,800	144,000	1,728,000			
Total variable Expense (B)	2,400	144,000	1,728,000			
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000			
Less. Fixed Expense						
Rent		500	6,000			
Electricity Bill		300	3,600			
Transportation		2,000	24,000			
Mobile Bill		500	6,000			
Entertainment		2000	24,000			
Salary (sttaf)		20,000	240,000			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		30,300	363,600			
Net Profit (E) [C-D)		5,700	68,400			

Investment Breakdown								
Particulars		Existing	3	Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Box Khat	1	25000	25000	Varities wood	100	500	50,000	75,000
Semi Box Khat	3	12000	36000	Machinaries			20,000	56,000
Almirah	1	25000	25000				0	25,000
Kabinet	1	40000	40000				0	40,000
Desin Table	1	7000	7000				0	7,000
Box Alna	1	4000	4000				0	4,000
Varities wood	220	500	110000				0	110,000
Others			3000	Others			0	3,000
Total			250,000				70,000	320,000

Source of Finance

■ Entrepreneur's contibution 250000 ■ Investor's Investment 70000 ■ Total 320000



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd year	
Revenue (sales)						
Furniture	7,000	210,000	2,520,000	2,646,000	2,778,300	
Total Sales (A)	7,000	210,000	2,520,000	2,646,000	2,778,300	
Less. Variable Expense						
Wood	5,600	168,000	2,016,000	2,116,800	2,222,640	
Total variable Expense (B)	5,600	168,000	2,016,000	2,116,800	2,222,640	
Contribution Margin (CM) [C=(A-B)	1,400	42,000	504,000	529,200	555,660	
Less. Fixed Expense						
Rent		500	6,000	6,000	6,000	
Electricity Bill		300	3,600	3,780	3,969	
Transportation		2,000	24,000	25,200	26,460	
Mobile Bill		500	6,000	6,300	6,615	
Entertainment		2,000	24,000	25,200	26,460	
Salary (sttaf)		20,000	240,000	252,000	264,600	
Salary (self)		5,000	60,000	60,000	60,000	
Non Cash Item						
Depreciation		517	6,200	6,200	6,200	
Total Fixed Cost		30,817	369,800	384,680	400,304	
Net Profit (E) [C-D)		11,183	134,200	144,520	155,356	
Investment Payback			28,000	28,000	28,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	134,200	144,520	155,356
1.3	Depreciation (Non cash item)	6,200	6,200	6,200
1.4	Opening Balance of Cash Surplus		112,400	235,120
	Total Cash Inflow	210,400	263,120	396,676
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	28.000	38,000	28,000
2.3	Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	112,400	235,120	368,676

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:04

Experience & Skill: 16 Years

Own Business: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





















গ্ৰপ্ৰভাতত্ত্বী বাংলাদেশ সৱকার Government of the People's Republic of Burylandon NATIONAL IO CARD / কাউছ পৰিচয় পৱ



নাহ: মোঃ দিয়াকত শেধ

Name: Md Liskat Shekn

শিতা; যোঃ সভকত শেম

WINE WEST

Date of Birth 01 Jon 1989

ID NO: 4716976004961

এই বাহতি পাত্ৰকাৰী বাংলাকৰ সংক্ৰমত কৰাৰি বাহতি বাহত্বকালী বালিৰ কৰা কোৰাত পাঞ্জা পোন নিকটৰু পেট অভিনে কমা কোত কৰা কন্তাক কৰা হাজে উত্তাৰ্জ বাহাৰ বাংলাক সকলোহ ভাৰতক কুনাকল ১৯২১০ বুলকাল, কুনাল

APor

প্রদানকারী কর্বশক্ষের হাজর প্রদানের আহিছা ২২/১১/১০০৮



গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladech NATIONAL ID CARD / স্বাধীর পরিচয় বহ



নাম: আছুৱা বেগম

Name: Asura Begum

খামী: সংকরণেথ

মারো: ভহমিনা বেগম

Date of Birth: 01 Jnn 1972

ID NO: 4716976004927

এই বাক্টা কানুস্থানট বালাদেশ সংগাচৰ কান্ট্য কাল্টা কাৰ্য্যকাৰী বাটাৰ চক্ৰ সোহত প্ৰায় চালৰ নিকটৰ প্ৰেট আদিশ কৰা সোচৰ কৰা কাল্ডাৰ কৰা হালা। বিকাশ, বাৰ্ডা বাংগাৰ, প্ৰয়োগ, ব্যৱস্থাই, কুণ্ডালা - ৯২১৮, কুণ্ডালা, বুল্যা

APO TO THE RESIDENCE OF THE PROPERTY OF THE PR



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प्रश्न भारति पामित्रे

क्राडाज़ी लंडाकर क्टिन्ने नाम माया 2

FAMILY PICTURE

