#### **Proposed NU Business Name: RONY STORE**



Project identification and prepared by:MD. RABIUL ISLAM Godagari Unit , Rajshahi

Project verified by: MD.



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. RONY PARVEJ		
Age	:	18/03/1984(33Years)		
Education, till to date	:	Class Five		
Marital status	:	Married		
Children	:	1 Daughter		
No. of siblings:	:	2 Brothers		
Address	:	Vill: Vatupara,P.O:Vatupara,P.S: Godagari, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. SAIFATUN ARA MD. NOWSHAD ALI Branch:Matikata,godagari,Centre #32(Female), Member ID:2916, Group No:06 Member since:10/05/2004 First loan: BDT -3000		
Further Information:	١.	Existing Loan: BDT 3000, Outstanding loan:1218		
(v) Who pays GB loan installment	:	Father		
(vi) Mobile lady (vii) Grameen Education Loan		No No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	No
Other Own/Family Sources of Liabilities	:	Agriculture
Entrepreneur Contact No.	:	01748168500
Father's Contact No.	:	01737506802
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Godagari Unit, Rajshahi

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

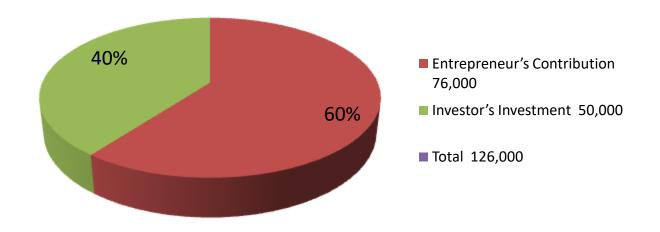
**MST. SAIFATUN ARA** joined Grameen Bank since 13 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info				
Business Name	:	RONY STORE		
Location	:	/atupara, Vatupara, Godagari, Rajshahi		
Total Investment in BDT	:	BDT 126000/-		
Financing	:	Self BDT 76000/-(from existing business) 60%		
		Required Investment BDT 50,000/-(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5000/-		
Proposed Salary	:	5000/=		
Size of shop	:	10ft x 10ft= 100 square ft		
Security of the shop	:	-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Sugar, Potatoo, Salt, Cold drinks, Cosmetices etc.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>Average gain</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue(Sales)					
Rice, Sugar, Potatoo, Salt, Cold drinks, Cosmetices					
etc	8000	240000	2880000		
Total Sales (A)	8000	240000	2880000		
Less. Variable Expense					
Rice, Sugar, Potatoo, Salt, Cold drinks, Cosmetices					
etc	7000	210000	2520000		
Total Variable Expense (B)	7000	210000	2520000		
Contribution Margin(CM) [C=(A-B)]	1000	30000	360000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		300	3600		
Mobile Bill		600	7200		
Salary (self)		5000	60000		
Salary (staff)		0	0		
Transportation		200	2400		
Food/other		200	2400		
Medicine		0	0		
Bank Charge/gurd		200	2400		
Total Fixed Cost (D)		6500	78000		
Net Profit (E) [C-D]		23500	282000		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Rice	15000	24000	39000			
Sugar	7500	5000	12500			
Potatoo	1150	0	1150			
Salt	3300	0	3300			
Cold drinks	15000	0	15000			
Dal	6750	4500	11250			
Flour	4500	4500	9000			
Cosmetices	5000	5000	10000			
Biscuits Item	8000	2000	10000			
Oil Item	10000	5000	15000			
Total	76000	50000	126000			

### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (Sales)	-					
Rice, Sugar, Potatoo, Salt, Cold drinks,						
Cosmetices etc	12000	360000	4320000	4536000	4762800	
Total Sales (A)	12000	360000	4320000	4536000	4762800	
Less. Variable Expense						
Rice, Sugar, Potatoo, Salt, Cold drinks,						
Cosmetices etc	10600	318000	3816000	4006800	4207140	
Total Variable Expense (B)	10600	318000	3816000	4006800	4207140	
Contribution Margin (CM) [C=(A-B)	1400	42000	504000	529200	555660	
Less. Fixed Expense						
Rent		0	0	0	0	
Electricity Bill		300	3600	3900	4200	
Mobile Bill		600	7200	7500	7800	
Salary (self)		5000	60000	60000	60000	
Salary (staff)		0	0	0	0	
Transportation		200	2400	2700	3000	
Food		200	2400	2400	2400	
Medicine		0	0	0	0	
Bank Charge		200	2400	2400	2400	
Total Fixed Cost (D)		6500	78000	78900	79800	
Net Profit (E) [C-D]		35500	426000	450300	475860	
Investment Payback			20000	20000	20000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	1st Year	2nd Year	3rd Year
1	Cash Inflow			
1.1	Investment Infusion by investor	50000		
1.2	Net P[rofit	426000	450300	475860
1.3	Depreciation (Non Cash item)			
1.4	Opening Balance of Cash Surplus		406000	836300
	Total Cash Inflow	476000	856300	1312160
2	Cash Outflow			
2.1	Purchase of Product	50000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr.			
2.3	Fee)	20000	20000	20000
	Total Cash Outflow	70000	20000	20000
3	Net Cash Surplus	406000	836300	1292160

### **SWOT ANALYSIS**

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10Years

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of farm: Vatupara, Vatupara, Godagari. Rajshahi Regular customers;

### THREATS

Theft Fire

Political unrest

# Pictures









## **FAMILY PICTURE**

