

Proposed NU Business Name: **M/S MILAN MACHINERIES**



Project identification and prepared by: Md AnswarAli, Modhupur
Unit, Tangail.

Project verified by: MD. Mizanur Rahman



Brief Bio of The Proposed Nobin Udyokta

Name	:	MD. SAIDUL ISLAM MILAN
Age	:	18-04-1987(30 Years)
Education, till to date	:	S.S.C pass
Marital status	:	Married
Children	:	01 Son
No. of siblings:	:	01 Brother and 03 sisters
Address	:	Vill: Ashura, P.O :Modhupur, P.S: Modhupur, Dist: Tangail
Parent's and GB related Info		
(i) Who is GB member	:	Mother <input checked="" type="checkbox"/> Father <input type="checkbox"/>
(ii) Mother's name	:	MOST. LILY BEGUM
(iii) Father's name	:	MD. ABDUL MOTALEB
(iv) GB member's info	:	Branch:Alokadiya, Centre # 30 (Female), Member ID: 2035/1, Group No: 02 Member since: 12-04-2004 (13Years) First loan: 5,000 taka. Existing loan: 55,000 taka Outstanding loan: 23,540 taka.
Further Information:		
(v) Who pays GB loan installment	:	Father
(vi) Mobile lady	:	No
(vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc..	:	No

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and Training Info	:	14 years experience in running business. He has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01752-770531
Mother's Contact No.	:	01776-334582
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST. LILY BEGUM joined Grameen Bank since 13 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info

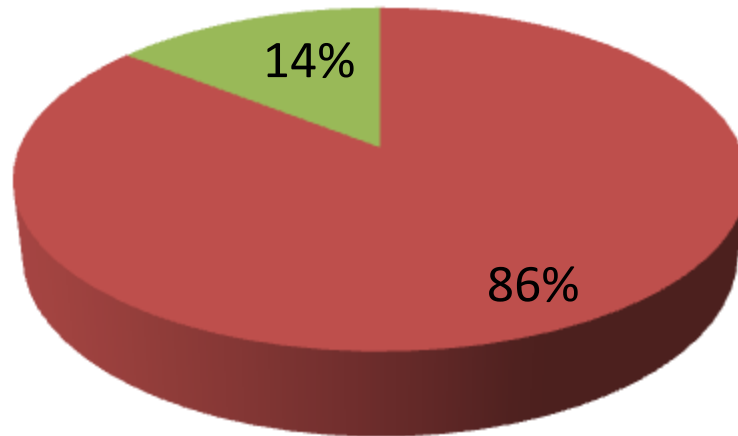
Business Name	:	M/S MILAN MACHINERIES
Location	:	Tangail road, Malauri, Modhupur, Tangail.
Total Investment in BDT	:	BDT :558,000/-
Financing	:	Self BDT 478,000 (existing business) 86% Required Investment BDT 80,000(as equity) 14%
Present salary/drawings from business (estimates)	:	BDT 5,000
Proposed Salary	:	BDT 5,000
Size of shop	:	22 ft x 16ft= 352 square ft
Security of the shop	:	200,000/-
Implementation	:	<ul style="list-style-type: none">▪The business is planned to be scaled up by investment in existing goods like; power tilar, liner, piston, mobilpamp, ring etc.▪The business is operating by entrepreneur. Existing no employee.▪The business is Own.▪Collects goods from Dhaka.▪Agreed grace period is 3 months.

Existing

Particular	Daily	Monthly	Yearly
Revnue (Sale)			
powertilar,liner,piston,mobilpamp,others	5000	150000	1800000
	0	0	0
Total Sales(A)	5000	150000	1800000
Less Variable Expense (B)			0
powertilar,liner,piston,mobilpamp,others	4000	120000	1440000
Total Variable Expense	4000	120000	1440000
Contributon Margin (CM) [C=(A-B)]	1000	30000	360000
Less Fixed Expense			
Rent		3000	36000
Electric Bill		400	4800
Transportaion		1000	12000
Salary (Self)		5000	60000
Salary (Staff)		10000	120000
Entertainment		600	7200
Guard		40	480
Generator		400	4800
Mobile Bill		300	3600
Total Fixed Cost (D)		20740	248880
Net Profit (E)= [C-D]		9260	111120

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Existing	Qty.	Unit Price	Proposed	Proposed Total
power tilar	1	125,000	125,000			0	125,000
liner	100	800	80,000			0	80,000
piston	50	360	18,000			0	18,000
mobil pamp	20	250	5,000			0	5,000
ring	0	0	10,000			0	10,000
others	0	0	40,000			0	40,000
security	0	0	200,000			0	200,000
parts purchase						80,000	80,000
			0			0	0
			0			0	0
Total	171	126410	478,000	0	0	80,000	558,000

Source of Finance



■ Entrepreneur's Contribution
478,000

■ Investor's Investment 80,000

■ Total 558,000

Financial Projection (BDT)

Particular	Daily	Monthly	Year -1	Year-2
Revenue(Sales)				
powertilar,liner,piston,mobilpamp,others	7000	210000	2520000	2646000
0	0	0	0	0
Total Sales(A)	7000	210000	2520000	2646000
Less Variable Expense (B)				
powertilar,liner,piston,mobilpamp,others	5600	168000	2016000	2116800
Total Variable Expense	5600	168000	2016000	2116800
	1400	42000	504000	529200
Less Fixed Expense				
Rent		3000	36000	36000
Electric Bill		400	4800	5100
Transportaion		1000	12000	12600
Salary (Self)		5000	60000	60000
Salary (Staff)		10000	120000	120000
Entertainment		600	7200	7200
Gard		40	480	480
Generator		400	4800	4800
Mobil Bill		300	3600	3700
Total Fixed Cost (D)		20740	244080	245080
Net Profit (E)= [C-D]		21260	255120	267876
Investment Pay Back			48,000	48,000

Cash flow projection on business plan (rec. & Pay)

<i>Sl #</i>	<i>Particulars</i>	<i>Year 1 (BDT)</i>	<i>Year 2 (BDT)</i>
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	255,120	267876
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		207120
	Total Cash Inflow	335,120	474,996
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48,000
3	Net Cash Surplus	207,120	426,996

SWOT ANALYSIS

STRENGTH

Employment: Self: 01 Family:0 Others:0
Experience & Skill : 14 Years
Quality goods & services;
Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community
Location of shop; Tangail road,
malauri,modhupur,tangail
Regular customers;

THREATS

Theft
Fire
Political unrest

Pictures

শ্রেষ্ঠ শ্রেণিতে
স্বাস্থ্য ভিত্তি চলেছে
না, অকুণ্ঠ চর্চা...
আমি এখানে
স্বাস্থ্য
কাজেই
ভিত্তি হবে
স্বাস্থ্যের জন্য স্বাস্থ্যের স্বাস্থ্যের স্বাস্থ্যের

কাজী আশরাফ ভবন, মালাউড়ী (কাজীবাড়ী) মধুপুর, টাঙ্গাইল

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মিলন মেসিনারী

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FAMILY PICTURE

