A Nobin Udyokta Project

विभिन्नार (यह)न





Presented by: Md. Mohin Uddin
NU Identified and PP Prepared by: Md. Harun or Rashid

Noakhali Unit
Anchal-2
GRAMEEN TRUST

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



Name	:	Md. Mohin Uddin
Age	:	01/02/1986 (34Years)
Marital status	:	Married
Children	:	01son and 01 daughter
No. of siblings:	:	04 Brother , 2 sister
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father Shafia Khatun Shofiullah Member since:14/05/2008. Drop Out: 25-12-2014 Branch: Bizbag, Centre no.04/m, Group:01 Loanee No.1137/3 First loan:5,000/- Existing loan: 00
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GCCN, GKF etc (ix) Others	: : : : : : : : : : : : : : : : : : : :	N/A N/A N/A N/A
Education	:	Eight

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA



(Continued)

Present Occupation	:	Steel Furniture Workshop Collect raw materials from Chowmohani Bazar. Local Consumer are the target customer group.
Initial Investment	:	80,000/=
Trade License No		472/2017-2018
Business Experience And Training Info	::	10Years Received training from Chowmohani Bazar for 02years.
Other Own/Family Sources of Income	:	N/A
Other Own/Family Sources of Liabilities	:	N/A
NU Contact Info		01715-224863
NU Project Source/Reference	:	Noakhali Unit

BRIEF HISTORY OF GB LOAN Utilization by Family



NU's mother has been a member of Grameen Bank (GB) From 2008 to 2014. At first his mother took a loan amount of 5,000 BDT from Grameen Bank. She invested the money in NU's business. NU's mother gradually improved their life standard by using GB loan.

PROPOSED BUSINESS Info.



Business Name	:	Bismillah Metal	
Address/ Location	:	Samir Munshir Haat, Senbagh, Noakhali-3821.	
Total Investment in BDT	:	5,90,000/-	
Financing	:	Self BDT 5,20,000 (from existing business) 88 Required Investment BDT 70,000/-(as equity) 12%	%
Present salary/drawings from business (estimates)	:	7,000/-	
Proposed Salary	:	7,000/-	
Proposed Business (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) Agreed grace period	:	20% 20% 03 Months	

PRESENT & PROPOSED INVESTMENT Breakdown



Particular	Existing Business (BDT)	Proposed (BDT)	Total (BDT)	
Investments in differe	nt categories:	(1)	(2)	(1+2)
Present stock items: Advance- Furniture & Decoration Electric Items Machineries Item Other items (Details attached in Next slice)	1,00,000 10,000 10,000 3,00,000 1,00,000	5,20,000		5,90,000
Proposed items: (Details attached in Next slide	e)		70,000	70,000
Total Capit	al	5,20,000	70,000	5,90,000

PRESENT & PROPOSED INVESTMENT Breakdown

(Continued)



Present Stock Items					
Product name	Amount				
Advance	1,00,000				
Furniture & Decoration	10,000				
Electric Items	10,000				
Machineries Item	3,00,000				
Other items	1,00,000				
Total Present Stock	5,20,000				

Proposed Items						
Product Name	Unit	Amount				
Plain Sheet 20,22,24,26 Gaze		70,000				
Total Proposed Stock		70,000				

EXISTING BUSINESS OPERATIONS Info.



Dawkiaulawa	Existing Business (BDT)				
Particulars -	Daily	Monthly	Yearly		
Sales (A)	3,500	1,05,000	12,60,000		
Less: Cost of sales (B)	2,800	84,000	10,08,000		
Gross Profit (C) [C=(A-B)]	700	21,000	2,52,000		
Less: Operating Costs					
Electricity bill		1,500	18,000		
Generator bill		500	6,000		
Shop Rent		3,000	36,000		
Night Guard bill		100	1,200		
Mobile bill		600	7,200		
Present salary/Drawings- self		7,000	84,000		
Present salary/Drawings- staf		3,000	36,000		
Conveyance or Transport]		1,500	18,000		
Others (fees, Entertainment, TL renew)		600	7,200		
Non Cash Item:					
Depreciation					
Expenses(10,000*10%+10,000*15%+35,000*20%)		792	9,504		
Total Operating Cost (F)		18,592	2,23,104		
Net Profit (E-F):		2,408	28,896		

FINANCIAL PROJECTION OF NU BUSINESS PLAN



Particulars		Year 1 (BD	Τ)	Year 2 (BDT)			
Faiticulais	Daily	Monthly	Yearly	Daily	Monthly	Yearly	
Sales (A)	4,200	1,26,000	15,12,000	4,500	1,35,000	16,20,000	
Less: Cost of Sale (B)	3,360	1,00,800	12,09,600	3,600	1,08,000	12,96,000	
Gross Profit (A-B)=(C)	840	25,200	3,02,400	900	27,000	3,24,000	
Less: Operating Costs							
Electricity bill		1,500	18,000		1,500	18,000	
Generator bill		500	6,000		500	6,000	
Shop Rent		3,000	36,000		3,000	36,000	
Night Guard bill		100	1,200		100	1,200	
Mobile bill		600	7,200		600	7,200	
Present salary/Drawings- self		7,000	84,000		7,000	84,000	
Present salary/Drawings- staf		3,000	36,000		3,000	36,000	
Conveyance or Transport		1,500	18,000		1,500	18,000	
Others (fees, Entertainment, TL renew)		600	7,200		600	7,200	
Non Cash Item:							
Depreciation Expenses		792	9,504		792	9,504	
Total Operating Cost		18,592	2,23,104		18,592	2,23,104	
Net Profit $(C-D) = (E)$		6,608	79,296		8,408	1,00,896	
GT payback		42,000			42,000		
Retained Income:	37,296 58,896						

CASH FLOW Projection on Business Plan (Rec. & Pay.)



SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1.0	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	79,296	1,00,896
1.3	Depreciation (Non cash item)	9,504	9,504
1.4	Opening Balance of Cash Surplus		46,800
	Total Cash Inflow	1,58,800	1,57,200
2.0	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back Including Ownership Tr. Fee	42,000	42,000
	Total Cash Outflow	1,12,000	42,000
3.0	Net Cash Surplus	46,800	1,15,200

SWOT Analysis



STRENGTH

- NU is full time engaged with metal business
- Skilled & Experience 10
- Good Communication System.
- No Credit Sale

WEAKNESS

Lack of investment

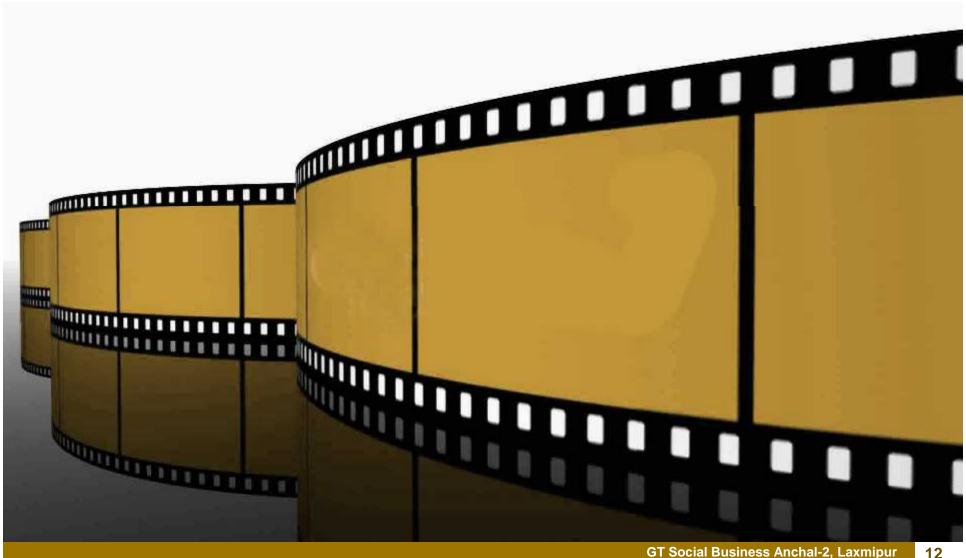
OPPORTUNITIES

- Expansion Of Business
- Increasing the profitability

THREATS

- Metal related disease
- Theft









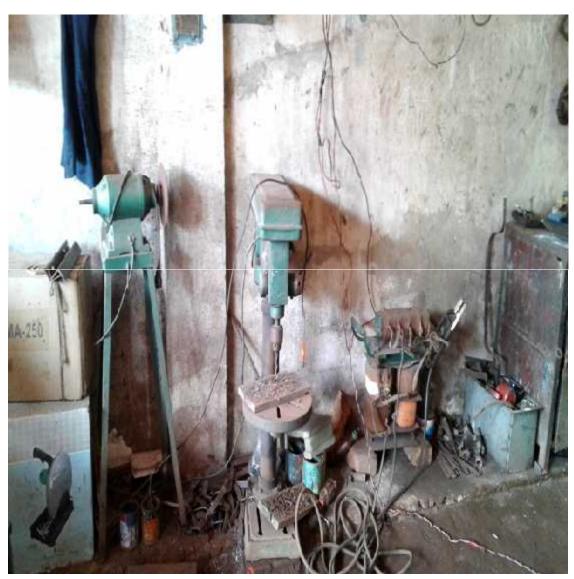




































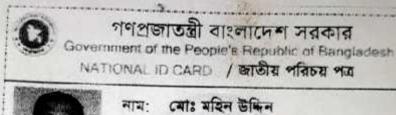














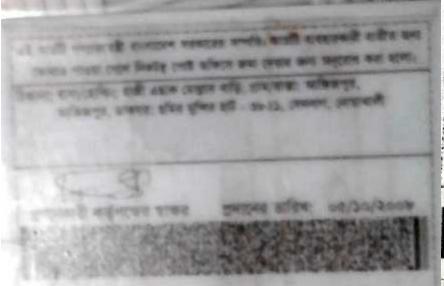
Name: Md Mohin Uddin

পিতা: শফি উল্যা

মাতা: সাফিয়া খাতুন

Date of Birth: 01 Feb 1986

ID NO: 7518047907380



এই কাডটি গণপ্রজাতন্ত্রী বাংগাদেশ সরকারের সম্পত্তি কাউটি ব্যবহারকারী বাতীত অন। কোকাও গাওয়া গোলে নিকটছ পোট অফিসে জমা দেয়ার জন্য অনুব্রোধ করা হলোঃ

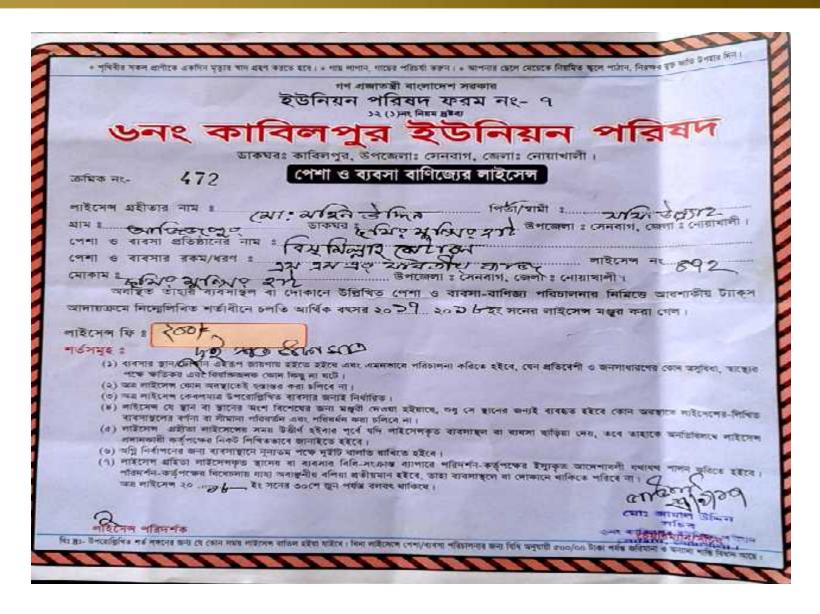
ঠিকানা: বাসা/হোভিং: হাজী এছাক মোল্লার বাডি, গ্রাম/রাস্তা: আজিজপুর, আজিজপুর, ডাকখব: গ্রমির মুন্সির হাট - ৩৮২১, সেনবাণ, নোল্লাখালী



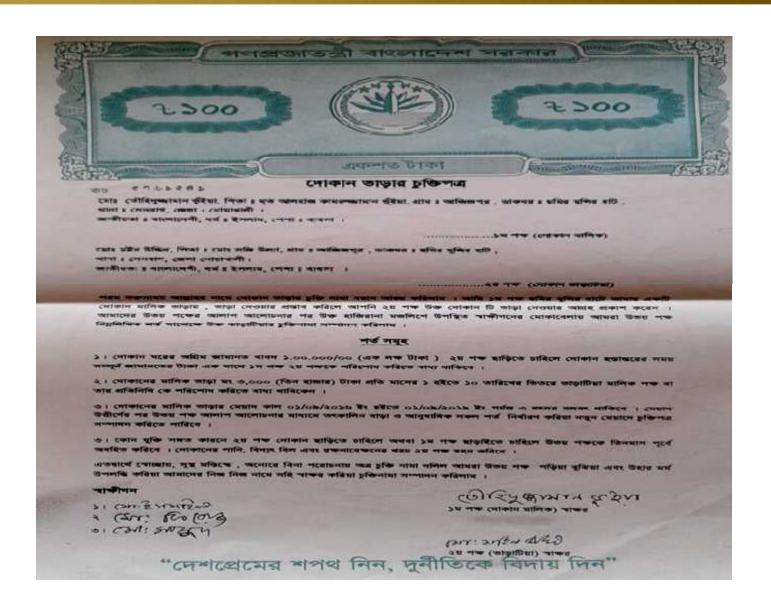
প্রদানকারী কর্তৃপক্ষের সাক্ষর

প্রদানের ভারিখ: ০৫/১০/২০০৮

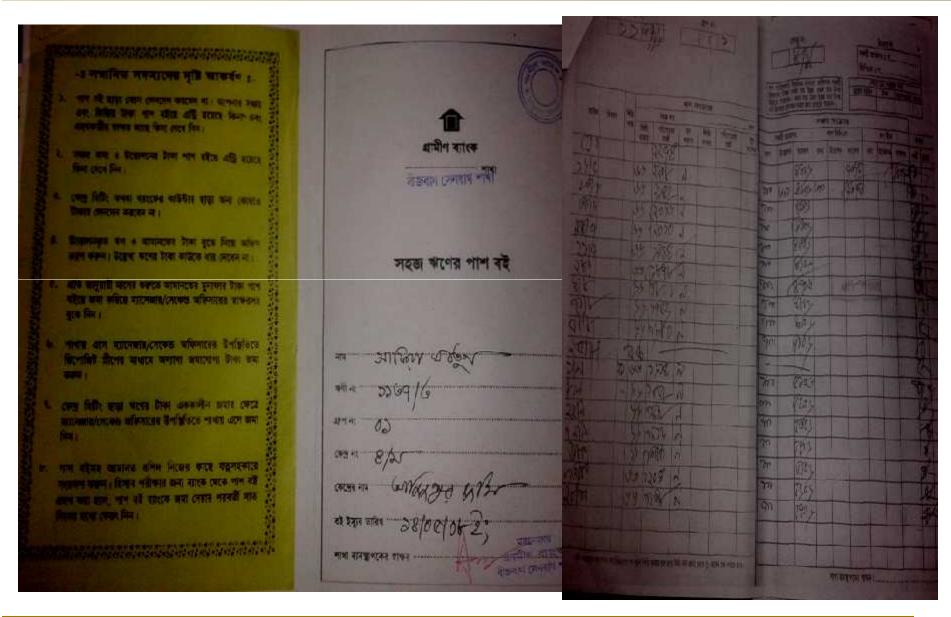














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