Proposed NU Business Name: GOBADI POSHU PALON



Project identification and prepared by: Md Mokter, Adomdighi Unit, Bogra

Project verified by: MD. Mozaharl Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. RUBEL HOSSAIN				
Age	:	03-03-1985(32 Years)				
Education, till to date	:	Class: HSC				
Marital status	••	Married				
Children	:	2 Son				
No. of siblings:	:	01 Sister				
Address	:	Vill: Gorgram, P.O: Adomdighi, Thana: Adomdighi, Dist: Bogra				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST. ANOWARA BEGUM MD. SABAR ALI Branch: Adomdighi , Centre # 26 (Female), Member ID: 4853, Group No: 07 Member since: 01-10-1995 (5Years) First loan: BDT 1,500				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT: 30,000, Outstanding loan: BDT: Nill Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has No Years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01748-074308
Mother's Contact No.	:	01794-602337
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Adomdighi Unit, Bogra

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

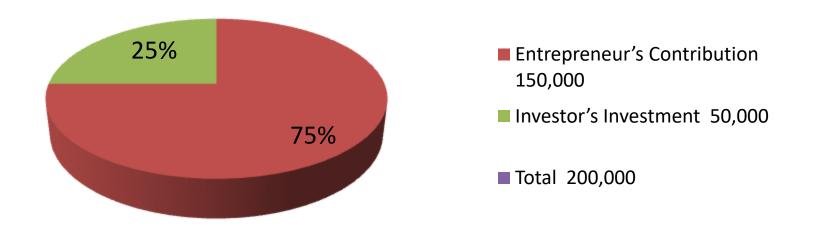
MST. ANOWARA BEGUM joined Grameen Bank since 20 years ago. At first she took 1,500 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	GOBADI POSHU PALON			
Location	:	Gorgram, Adomdighi, Bogra			
Total Investment in BDT	:	BDT 200,000/-			
Financing	:	Self BDT 150,000/-(from existing business) 75%			
		Required Investment BDT 50,000/-(as equity) 25%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	15 ft x 10 ft= 150 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk etc. The business is operating by entrepreneur. Existing no employee. One will be appointed in the future. Collects goods from Adomdighi, Bogra Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue(Sales)			-			
	300	9000	108000			
Total Sales (A)	300	9000	108000			
Less Variable Expense		0	0			
	60	1800	21600			
Contribution Margin (CM) [C=(A-B)	240	7200	86400			
Less Variable Expense						
Rent		0	0			
Electricity bill		200	2400			
Transportation		100	1200			
Salary (self)		5000	60000			
Salary(Staff)		0	0			
Entertainment		100	1200			
Mobile bill		100	1200			
		0	0			
Total fixed cost (D)		5,500	66000			
Net Profit (E)= [C-D]		1,700	20400			

Investment Breakdown								
Existing				Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Propose d	
			(BDT)			(BDT)	Total	
Cow	2	75,000	150,000	1	50,000	50,000	200,000	
Total	2	0	150,000	1		0,000	200,0000	

Source of Finance



Financial Projection (BDT)							
Paticular	Daily	Monthly	Year1	Year 2	Year 3		
Revenue(Sales)							
	500	15000	180000	189000	198450		
Total Sales (A)	500	15000	180000	189000	198450		
Less Variable Expense		0	0	0	0		
	100	3000	36000	37800	39690		
Total variable Expense (B)	100	3000	36000	37800	39690		
Contribution Margin (CM)							
[C=(A-B)	400	12000	144000	151200	158760		
Less Variable Expense			0	0	0		
Rent		0	0	0	0		
Electricity bill		200	2400	2520	2646		
Transportation		200	2400	2520	2646		
Salary (self)		5000	60000	63000	66150		
Salary(Staff)		0	0	0	0		
Guard		0	0	0	0		
Genator		0	0	0	0		
Entertainment		100	1200	1260	1323		
Mobile bill		200	2400	2520	2646		
Total fixed cost (D)		5,700	68400	71820	75411		
Net Profit (E)= [C-D]		6,300	75600	79380	83349		
Investment Payback			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	68400	71820	75411
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		48,400	100,220
	Total Cash Inflow	118,400	120,220	175,631
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20000	20,000
3	Net Cash Surplus	48,400	100220	155631

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; , Adomdighi, Bogra Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







FAMILY PICTURE

