Proposed NU Business Name: RIMU TELECOM



Project identification and prepared by: Md Sujat Ali Shakhipur Unit Project verified by: Md. Shamsul Arefin



Brief Bio of The Proposed Nobin Udyokta						
Name	:	RAZAUL				
Age	:	12-01-1983 (34 Y <i>ears</i>)				
Education, till to date	:	HSC				
Marital status	:	Married				
Children	:	1 Son 3 Daughters				
No. of siblings:	:	6 Brothers 3 Sisters				
Address	:	Vill:Nolua, P.O: Nolua-1950, P.S: Sokhipur, Dist.Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father KOMLA BEGUM ABDUL KHALEK Branch: Jadavpur, Centre # 53(female), Member ID: 2250, Group No: 08 Member since 2009 to 2014 (5 Years) First loan: BDT 5,000/- Last loan: BDT 20,000/-				
Further Information: (v) Who pays GB loan installment	 :	Outstanding loan: Nil Father				
(vi) Mobile lady		No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences & Skill	:	0 years of business experience.
Own Business and	:	0 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01713-560317
Family's Contact No.	:	01716-208771
NU Project Source/Reference	••	Grameen Shakti Samajik Byabosha Ltd.Sokhipur unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

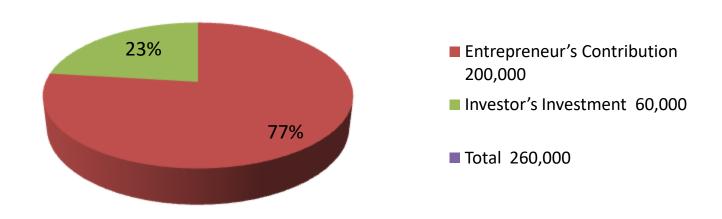
KOMLA BEGUM joined Grameen Bank for 5 years. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RIMU TELECOM			
Location	:	Nolua			
Total Investment in BDT	:	BDT 260,000/-			
Financing	:	Self BDT 200,000/- (from existing business) 77%			
		Required Investment BDT 60,000/- (as equity) 23%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	20 ft x 8 ft= 160 square ft			
Security of the shop	:	Nil			
Implementation	:	 The business is planned to be scaled up by investment in Shoes, Flexiload, Telecom Products etc Average 20% gain on sales. The business is operated by entrepreneur. The shop is own. Collects goods from Gulistan. Agreed grace period is 3 months. 			

Existing Business						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
Shoes, Flexiload, Telecom Products etc	3000	90000	1080000			
	0	0	C			
Total Sales(A)	3000	90000	1080000			
Less Variable Expense (B)			C			
Shoes, Flexiload, Telecom Products etc	2400	72000	864000			
Total Variable Expense	2400	72000	864000			
Contributon Margin (CM) [C=(A-B)]	600	18000	216000			
Less Fixed Expense						
Rent		0	C			
Electric Bill		500	6000			
Transportaion		2000	24000			
Salary (Self)		5000	60000			
Salary (Staff)		0	C			
Entertainment		200	2400			
Guard		0	C			
Generator		0	C			
Mobile Bill		500	6000			
Total Fixed Cost (D)		8200	98400			
Net Profit (E)= [C-D]		9800	117600			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Ladies Shoe	200	300	60,000	100	300	30,000	90,000
Gents Shoe	150	500	75,000	60	500	30,000	105,000
Sponse			50,000			0	50,000
Others			15,000			0	15,000
			200,000			60,000	260000

Source Of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Shoes, Flexiload, Telecom Products etc	4000	120000	1440000	1512000	1587600	
0	0	0	0	0	0	
Total Sales(A)	4000	120000	1440000	1512000	1587600	
Less Variable Expense (B)						
Shoes, Flexiload, Telecom Products etc	3200	96000	1152000	1209600	1270080	
Total Variable Expense	3200	96000	1152000	1209600	1270080	
Contributon Margin (CM) [C=(A-B)]	800	24000	288000	302400	317520	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		500	6000	6300	6600	
Transportaion		2000	24000	25200	26460	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Guard		0	0	0	0	
Genarator		0	0	0	0	
Mobil Bill		500	6000	6100	6200	
Total Fixed Cost (D)		8200	98400	100000	101660	
Net Profit (E)= [C-D]		15800	189600	199080	209034	
Investment Pay Back			24,000	24,000	24,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	189,600	199080	209034
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		165600	340680
	Total Cash Inflow	249,600	364,680	549,714
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24,000	24,000
3	Net Cash Surplus	165,600	340,680	525,714

SWOT ANALYSIS

Strength

Employment: 0 Self: 01 Family:0 Others:0

Experience & Skill;

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

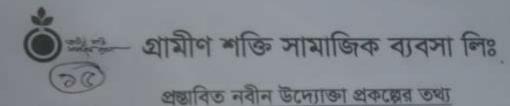
THREATS

Theft

Fire

Political unrest

Pictures



वकाइत नामः १२३ ति ताराम

ইউনিটের নাম: ১১১০১ সু ?

প্রকল্প প্রস্তাব গ্রহণের তারিখ: 30 ->> -2

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃতাভঃ

मामः प्रकारकार

वरामः ७ ६ २१२ छ अना जातिथः >2-०> के प्री ८० आठीय शतिकय्शत नपतः ००० € ८००

भिकाशक त्याशाकाः १५ ८. ८ त्वर्भिका

বৈবাহিক অবস্থা: ১৯৯১ 2 (9

ছिल-भारत मश्थाः ७ (भारण रे ५८/न

ভাই/বোনের সংখ্যা: ৫ কম্প্র তক্তেম

বর্তমান ঠিকানা: গ্রাম: ন'লুগুর্গ পো: বিলুগুর

স্থায়ী ঠিকানা: গ্রাম:

वावा/मा मावाइन नर- 0/7-16 -

उत्माखात भावादेन न१-01713-560317

वावा / माः श्राक्षेत्र / तानिर अम्भा ।





