### **Proposed NU Business Name: MONIR DAIRY AND POULTRY FARM**





Project identification and prepared by:Md.Mahfujor Rahman

Project verified by: Md.Siddiqur Rahman



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	Md.Monir Hossain				
Age	:	06-10-1998 (19 Y <i>ears</i> )				
Education, till to date	:	Class 8				
Marital status	:	Unmarried				
Children	:	-				
No. of siblings:	:	3 Sister				
Address	:	Vill: Pacoltia P.O:Gosinga P.S: Sreepur Dist: Gazipur				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MST. AKLIMA KHAUON  MD.KAMAL HOSSAIN  Branch: Gosinga Sreepur, Centre: 46(Female),  Member ID: 4836/1, Group No: 01  Member since: 2000-2012 (12 years)  First loan: BDT 5000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : : :	Existing loan: BDT 20000, Outstanding Loan:0 Father No No No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	No
Business Experiences and	:	10 years experience in running business. 10 years Experience own business
Training Info	:	She has no training.
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01787320132
Family's Contact No.	:	01629415041
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Sreepur unit, Gazipur.

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

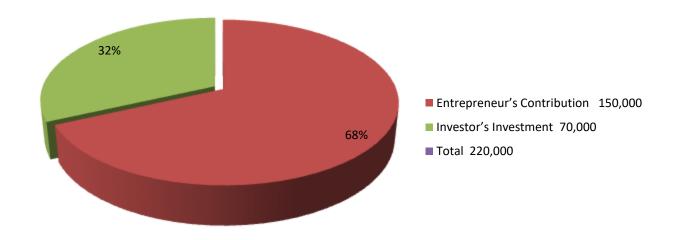
**MST. AKLIMA KHATUN** joined Grameen Bank since 10 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MONIR DAIRY AND POULTRY FARM			
Location	:	Sreepur			
Total Investment in BDT	:	BDT 220,000/-			
Financing	:	Self BDT 150,000/- (from existing business) 68% Required Investment BDT 70,000/- (as equity) 32%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	25 ft x30 ft=750 square ft			
Implementation	:	<ul> <li>He has cow, chicken in his farm.</li> <li>Average daily milk production is 8 liter and milk price is BDT 60.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>Collects goods from Maona</li> <li>The farm is owned.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business						
Particular	Daily	Monthly	Yearly			
Revnue (Sale)						
Milk	48	14400	172800			
Chicken & Egg	40	12000	144000			
Total Sales(A)	88	26400	316800			
Less Variable Expense (B)			0			
Poultry Feed, Straw, Bran, Medicine etc	7:	2 2160	25920			
Total Variable Expense	7:	2 2160	25920			
Contributon Margin (CM) [C=(A-B)]	80	3 24240	290880			
Less Fixed Expense						
Rent		0	0			
Electric Bill		500	6000			
Transportaion		1000	12000			
Salary (Self)		5000	60000			
Salary (Staff)		0	0			
Entertainment		200	2400			
Guard		0	0			
Generator		0	0			
Mobile Bill		500	6000			
Total Fixed Cost (D)		7200	86400			
Net Profit (E)= [C-D]		17040	204480			

Investment Breakdown								
	Proposed							
Particulars	Qty.	Unit Price	Amount	Qty.	Unit	Amount	Proposed	
			(BDT)		Price	(BDT)	Total	
Cow	2	50000	100000	1	70000	70,000	170,000	
polty	100	500	50000			0	50,000	
	102	50500	150,000	1	70000	70,000	220000	

#### **Source of Finance**



Financial Projection (BDT)						
Particular	Daily	Monthly	Year -1	Year-2	Year-3	
Revenue(Sales)						
Milk	840	25200	302400	317520	333396	
Chicken & Egg	400	12000	144000	151200	158760	
Total Sales(A)	1240	37200	446400	468720	492156	
Less Variable Expense (B)						
Poultry Feed, Straw, Bran, Medicine etc	126	3780	45360	47628	50009	
Total Variable Expense	126	3780	45360	47628	50009	
Contributon Margin (CM) [C=(A-B)]	1114	33420	401040	421092	442147	
Less Fixed Expense						
Rent		0	0	0	0	
Electric Bill		500	6000	6300	6600	
Transportaion		1000	12000	12600	13230	
Salary (Self)		5000	60000	60000	60000	
Salary (Staff)		0	0	0	0	
Entertainment		200	2400	2400	2400	
Guard		0	0	0	0	
Genarator		0	0	0	0	
Mobil Bill		500	6000	6100	6200	
Total Fixed Cost (D)		7200	86400	87400	88430	
Net Profit (E)= [C-D]		26220	314640	330372	346891	
Investment Pay Back			28,000	28,000	28,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	314,640	330372	346890.6
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		286640	589012
	Total Cash Inflow	384,640	617,012	935,903
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	286,640	589,012	907,903

## **SWOT ANALYSIS**

# Strength

Employment: Self: 1 Family:0 Others:0

Experience & Skill: 10

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures









# **FAMILY PICTURE**

