Proposed NU Business Name: TAHSIN MEDICINE CORNER



Project identification and prepared by: Orjun Kumar Shill,
Dakshinkhan Unit, Dhaka
Project verified by: Md. Siddigur Rahman



Brief Bio of The Proposed Nobin Udyokta				
Name	:	Zakir Hossain		
Age	:	01-03-1982 (35 Years)		
Education, till to date	:	Hsc		
Marital status	:	Married		
Children	:	01 Dauther 01 Son		
No. of siblings:	:	03 Brothers		
Address	:	Vill: Borobari ,P.O: Kanchkura ,P.S: Uttorkhan, Dist: Dhaka		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father Khosnehar Begum Md Shajahan Gazi Branch: Dakshinkhan, Centre # 41(Female), Member ID: 3641/1, Group No: 06 Member since: 05-06-1997 (20 Years) First loan: BDT = 2,000 /- Last Loan= 50,000/-		
Further Information: (v) Who pays GB loan installment	 :	Outstanding loan:= Nill Father		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences & Skill	:	04 years of business experience.
Own Business and	:	04 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	••	Nill
Other Own/Family Sources of Liabilities	••	None
Entrepreneur Contact No.	:	01863-825690
Family's Contact No.	:	01779-609202
NU Project Source/Reference		Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

Khosnehar Begum joined Grameen Bank since 20 years ago. At first she took BDT 2,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

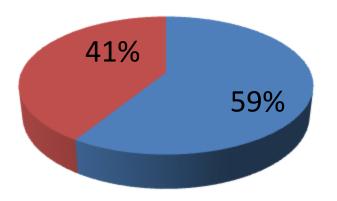
Pro	Proposed Nobin Udyokta Business Info				
Business Name	:	Tahsin Medicine Corner			
Location	:	Borobari , Kanchkura, Uttorkhan, Dhaka			
Total Investment in BDT	:	BDT 170,000/-			
Financing	:	Self BDT 100,000/- (from existing business) 69%			
		Required Investment BDT 70,000/- (as equity) 41%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	12 ft x 10 ft= 120 square ft			
Security of the shop	:	Nill			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Medicine etc. Average 20 % gain on sales. The business is operating by entrepreneur. Existing No employee. The shop is Owner . Collects goods from Dakshinkhan, Uttora. Agreed grace period is 3 months. 			

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Medicine	2,500	75,000	900,000		
0	0	0	0		
Total Sales (A)	2,500	75,000	900,000		
Less. Variable Expense					
Medicine	2,000	60,000	720,000		
Total variable Expense (B)	2,000	60,000	720,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		300	3,600		
Transportation		1,000	12,000		
Mobile Bill		1000	12,000		
Entertainment		500	6,000		
Salary (sttaf)		0	0		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		7,800	93,600		
Net Profit (E) [C-D)		7,200	86,400		

	Investment Breakdown							
Particulars	Existing			Particulars	Proposed			Proposed
Particulars	Quantity	Price	Unit Price		Quantity	Price	Unit Price	Total
Monas	15	450	6750	Monas	10	450	4,500	11,250
Famisef	10	500	5000	Famisef	15	500	7,500	12,500
Azin	12	420	5040	Azin	10	420	4,200	9,240
Famiclav	18	420	7560	Famiclav	12	420	5,040	12,600
Zimax	12	420	5040	Zimax	10	420	4,200	9,240
Save-3	25	420	10500	Save-3	20	420	8,400	18,900
Cipro-a	30	280	8400	Cipro-a	25	280	7,000	15,400
Toti 120	15	280	4200	Toti 120	20	280	5,600	9,800
Tufnil	10	400	4000	Tufnil	15	400	6,000	10,000
	0	0	0				0	0
Others			43510	Others			17,560	61,070
Total			100,000				70,000	170,000

Source of Finance





Financial					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
Medicine	3,500	105,000	1,260,000	1,323,000	1,389,150
0	0	0	0	0	0
Total Sales (A)	3,500	105,000	1,260,000	1,323,000	1,389,150
Less. Variable Expense					
Medicine	2,800	84,000	1,008,000	1,058,400	1,111,320
Total variable Expense (B)	2,800	84,000	1,008,000	1,058,400	1,111,320
Contribution Margin (CM) [C=(A-B)	700	21,000	252,000	264,600	277,830
Less. Fixed Expense			1	1	
Rent	<u> </u>	0	0	0	0
Electricity Bill		315	3,780	3,969	4,167
Transportation		1,100	13,200	13,860	14,553
Mobile Bill		1,200	14,400	15,120	15,876
Entertainment		500	6,000	6,300	6,615
Salary (sttaf)	<u> </u>	0	0	0	0
Salary (self)		5,000	60,000	60,000	60,000
Non Cash Item	<u> </u>		<u> </u>	<u> </u>	
Depreciation	<u> </u>	0	0	0	0
Total Fixed Cost		8,115	97,380	99,249	101,211
Net Profit (E) [C-D)		12,885	154,620	165,351	176,619
Investment Payback			28,000	28,000	28,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	154,620	165,351	176,619
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		126,620	263,971
	Total Cash Inflow	224,620	291,971	440,590
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including	28.000	28.000	38,000
2.3	Ownership Tr. Fee)	28,000	28,000	28,000
	Total Cash Outflow	98,000	28,000	28,000
3	Net Cash Surplus	126,620	263,971	412,590

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Own Business: 04 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











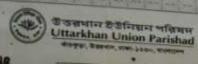












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