Proposed NU Business Name: MAHABUB ENTERPRISE

২য় দফার আবেদন

Project identification and prepared by: Md Mofazzal hossain, Elenga Unit, Tangail

Project verified by: Md. Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD MAHABUB RAHMAN			
Age	:	01-10-1986(29 Years)			
Education	:	Five			
Marital status	:	Married			
Children	:	Nill			
No. of siblings:	:	5 Brother & 2 Sister			
Address	:	Vill: Badda P.O: Kokdohora, P.S: Kalihati , Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MOST. HALIMA MD MOMIJUR RAHMAN Branch Kokdohora Kalihati, Centre # 04 (Female), Member ID: 1102, Group No: 03 Member since: 28-12-2005 (10 Years) First loan: BDT 5000/=			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 13,00 0/= utstanding loan:6708/= Brother No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		Eight years experience in running business.
Training Info	:	He has Two years training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities		Nill
Entrepreneur Contact No.	:	01747-896403
Mother's Contact No.	•	Nill
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOST **HALIMA** joined Grameen Bank since 10 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name		MAHABUB ENTERPRISE			
Location	:	Badda North Para,Kalihati,Tangail			
Total Investment in BDT	:	BDT 252800			
Financing	:	Self BDT 152,800(from existing business) 40%			
		Required Investment BDT 1,00,000(as equity) 60%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 8,000			
Size of shop	:	12 ft x 09 ft= 108 square ft			
Security of the shop	:	-			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Flour, Soyabin oil, Salt, Soap, Cosmetics, Soft Drinks, Coil, Biscuit, Chanachur, Ice-cream, cloths etc. Average 20% gain on sale. The shop is Own. Collects goods from Elanga, Tangail Agreed grace period is 4 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Rice, , Soya bin oil, Salt, Soap, Cosmetics Etc	2,700	81,000	972,000			
	2,700	81,000	972,000			
Less. Variable Expense						
Rice, , Soya bin oil, Salt, Soap, Cosmetics Etc	2,160	64,800	777,600			
Total variable Expense (B)	2,160	64,800	777,600			
Contribution Margin (CM) [C=(A-B)	540	16,200	194,400			
Less. Fixed Expense						
Rent						
Electricity Bill		300	3,600			
Transportation		200	2,400			
Salary (self)		8,000	96,000			
Salary (stuff)			<u> </u>			
Entertainment		100	1,200			
Guard		-	_			
Generator Bill		-	-			
Mobile Bill		200	2,400			
Total fixed Cost (D)		8,800	105,600			

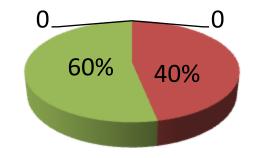
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Not Describe (E) [C D)

Investment Breakdown							
	g		Proposed				
Particulars Qty. Unit Price			Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Rice	4	2,200	8,800	5	2,000	10,000	18,800
Flower	4	1,500	6,000				6,000
oil soyabin	2	15,000	30,000	6	15,000	90,000	120,000
Gas Bottol	10	2,100	21,000				21,000
Spaice			10,000				10,000
Soap			5,000				5,000
Elecktrick	500	1,000	15,000				15,000
Biscute	100	70	7,000				7,000
Other			-				-
Bikash			50,000				50,000
			152,800			100,000	252,800

Source of Finance



Entrepreneur Contribution	152,800
Investors Investment	100,000
Total Investment	252,800

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3rd year
Revenue (sales)					
	1	,			
Rice, , Soya bin oil, Salt, Soap, Cosmetics Etc	3,200	96,000	1,152,000	1,209,600	1,270,080
		222		120	
Total Sales (A)	3,200	96,000	1,152,000	1,209,600	1,270,080
Less. Variable Expense		 '		 	<u> </u>
Rice, , Soya bin oil, Salt, Soap, Cosmetics Etc	2,560	76,800	921,600	967,680	1,016,064
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	2.750	75,000	221 500	257.500	1 21 5 0 5 4
Total variable Expense (B)	2,560	76,800	921,600	967,680	1,016,064
Contribution Margin (CM) [C=(A-B)	640	19,200	230,400	241,920	254,016
Less. Fixed Expense					
Rent				-	
Electricity Bill		300	3,600	3,600	3,600
Transportation		200	2,400	2,400	2,400
Salary (self)		8,000	96,000	96,000	96,000
Salary (stuff)			-	-	
Entertainment		100	1,200	1,200	1,200
Guard		'			
Generator Bill			-	_	
Mobile Bill		200	2,400	2,400	2,400
Total fixed Cost (D)	'	8,800	105,600	105,600	105,600
Net Profit (E) [C-D)		10,400	124,800	131,040	124,800
Payback			40,000	40,000	40,000

Cash flow projection on business plan (rec. & Pay)

Sl#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow	2001 2 (222)	(222)	
1	Investment Infusion by Investor	100,000		
1	Net Profit	124,800	131,040	124,800
1	Depreciation (Non cash item)		-	
1	Opening Balance of Cash Surplus		84,800	175,840
	Total Cash Inflow	224,800	215,840	300,640
2	Cash Outflow			
2	Purchase of Product	100,000		
2	Payment of GB Loan			
2	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	84,800	175,840	260,640

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

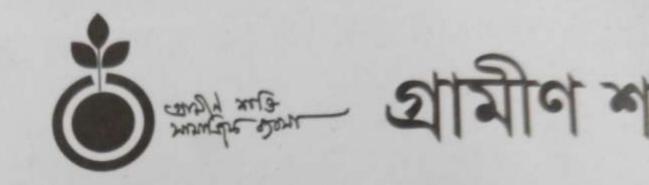
THREATS

Theft

Fire

Political unrest

Pictures



প্রস্তাবিত

थकस्त्रत नामः अ४२२२२ असोव्यार्थन -इडेनिएव नामः अभियो

উদ্যোক্তার সংক্ষিপ্ত জীবন বৃত্তান্ত:

नामः (साः स्टिवेय वेद्याप्ते -

















