Proposed NU Business Name: IKBAL DAIRY FARM



Project identification and prepared by: Md. Delower hossain, Kapashia Unit, Gazipur

Project verified by: Md. Siddikur Rahman



| Brief Bio of The Proposed Nobin Udyokta | | | | | |
|-------------------------------------------------------------------------------------------------------------------------------------------------|-------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| Name | : | MD. IKBAL | | | |
| Age | : | 08/03/1983(34Y <i>ears</i>) | | | |
| Education, till to date | : | Class 05 | | | |
| Marital status | : | Married | | | |
| Children | : | 1 Son & 1 Daughter. | | | |
| No. of siblings: | : | 1 Brother& 3 Sisters | | | |
| Address | : | Vill: Borohor, P.O: Amraid-1743, P.S: Kapasia, Dist: Gazipur. | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | | Mother Father MST. NURUNNAHAR MD. IJJAT ALI Branch: Barishub Centre # 23 (Female), Member ID: 6323, Group No: 10 Member since: 05/08/1997 TO 2017 (20 Years) First Loan: BDT 5,000/-, Existing Loan: BDT 50,000/- | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Outstanding Loan: 25,460/- Father No No No | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | YES |
|-------------------------------------------------------------------------------------------------|---|-----------------------------------------------------------------|
| Business Experiences and | : | 10 years experience in running business. |
| Training Info | : | He has 04 Years training |
| Other Own/Family Sources of Income | : | FARMING. |
| Other Own/Family Sources of Liabilities | : | None |
| Entrepreneur Contact No. | : | 01776-207248 |
| Family's Contact No. | : | 01966-588695 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Kapashia Unit, Gazipur. |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

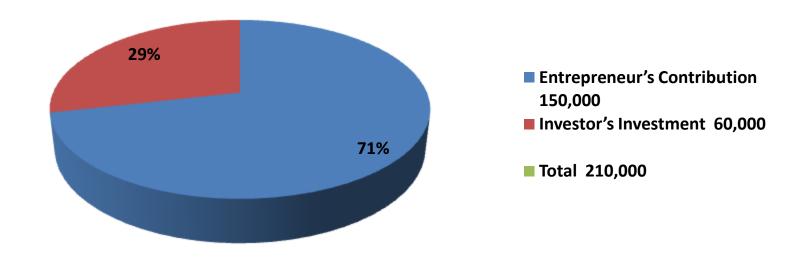
MST. NURUNNAHAR joined Grameen Bank since 20 years ago. At first She took BDT 5,000/- loan from Grameen Bank. She gradually took loan from GB. He utilized loan in buying cow.

| Proposed Nobin Udyokta Business Info4 | | | | | |
|---------------------------------------------------|---|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|
| Business Name | : | IKBAL DAIRY FARM | | | |
| Location | : | Borohor, Amraid. | | | |
| Total Investment in BDT | : | BDT 2,10,000/- | | | |
| Financing | : | Self BDT 1,50,000/-(from existing business) 71% Required Investment BDT 60,000/- (as equity) 29% | | | |
| Present salary/drawings from business (estimates) | : | BDT 4,000/- | | | |
| Proposed Salary | : | BDT 4,000/- | | | |
| Size of shop | : | 10 ft x 8 ft = 80 sq. ft | | | |
| Security of the shop | : | Nill | | | |
| Implementation | : | The business is planned to be scaled up by investment in Livestock(e.g: Cow,Calf). Average 80% gain on sales. The business is operated by entrepreneur. Existing no employee. The shop is owned. Collects goods from Amraid Bazar. Agreed grace period is 3 months. | | | |

| Existing Business | | | | | | |
|-----------------------------------|-------|---------|--------|--|--|--|
| BDT (TK) | | | | | | |
| Particulars | Daily | Monthly | Yearly | | | |
| Revenue (sales) | | | | | | |
| Milk(Daily 6 litters*60). | 360 | 10800 | 129600 | | | |
| | 0 | 0 | O | | | |
| Total Sales (A) | 360 | 10800 | 129600 | | | |
| Less. Variable Expense | | 0 | 0 | | | |
| Straw,Burn,Medicine etc | 72 | 2160 | 25920 | | | |
| Total variable Expense (B) | 0 | 0 | 0 | | | |
| Contribution Margin (CM) [C=(A-B) | 288 | 8640 | 103680 | | | |
| Less. Fixed Expense | | | | | | |
| Rent | | 0 | 0 | | | |
| Electric Bill | | 0 | O | | | |
| Transportaion | | 700 | 8400 | | | |
| Salary (Self) | | 4000 | 48000 | | | |
| Salary (Staff) | | 0 | O | | | |
| Entertainment | | 150 | 1800 | | | |
| Guard | | 0 | O | | | |
| Generator | | 0 | O | | | |
| Mobile Bill | | 300 | 3600 | | | |
| Total fixed Cost (D) | | 5150 | 61800 | | | |
| Net Profit (E) [C-D) | | 3490 | 41880 | | | |

| Investment Breakdown | | | | | | | | |
|----------------------|------|------------|-----------------|------|---------------|-----------------|----------------|--|
| Existing | | | | | Proposed | | | |
| Particulars | Qty. | Unit Price | Amount (BDT) | Qty. | Unit Price | Amount (BDT) | Proposed Total | |
| Cow | 1 | 70,000 | 70,000 | 1 | 60,000 | 60,000 | 130,000 | |
| Calf | 1 | 30,000 | 30,000 | | | | 30,000 | |
| Ox | 1 | 50000 | 50,000 | | | | 50,000 | |
| TOTAL | | | 150,000 | | | 60,000 | 210,000 | |

Source of Finance Chart Title



| Financial Projection | | | | | | | |
|-----------------------------------|-------|---------|----------|----------------|----------------|--|--|
| BDT (TK) | | | | | | | |
| Particulars | Daily | Monthly | 1st Year | 2nd Year (+5%) | 3rd Year (+5%) | | |
| Revenue (sales) | | | | | | | |
| Milk (Daily 8 Litters *60) | 480 | 14400 | 172800 | 181440 | 190512 | | |
| | 0 | 0 | 0 | 0 | 0 | | |
| Total Sales (A) | 480 | 14400 | 172800 | 181440 | 190512 | | |
| Less. Variable Expense | 0 | 0 | | | | | |
| Straw,Burn,Medicine etc | 96 | 2880 | 34560 | 36288 | 38102 | | |
| Total variable Expense (B) | 0 | 0 | 0 | 0 | 0 | | |
| Contribution Margin (CM) [C=(A-B) | 384 | 11520 | 138240 | 145152 | 152410 | | |
| Less. Fixed Expense | 0 | | | | | | |
| Rent | 0 | 0 | 0 | 0 | 0 | | |
| Electric Bill | 0 | 0 | 0 | 300 | 600 | | |
| Transportaion | 0 | 1000 | 12000 | 12600 | 13230 | | |
| Salary (Self) | 0 | 4000 | 48000 | 48000 | 48000 | | |
| Salary (Staff) | 0 | 0 | 0 | 0 | 0 | | |
| Entertainment | 0 | 150 | 1800 | 1800 | 1800 | | |
| Guard | 0 | 0 | 0 | 0 | 0 | | |
| Generator | 0 | 0 | 0 | 0 | 0 | | |
| Mobile Bill | 0 | 350 | 4200 | 4300 | 4400 | | |
| Total fixed Cost (D) | 0 | 5500 | 66000 | 67000 | 68030 | | |
| Net Profit (E) [C-D) | 0 | 6020 | 72240 | 75852 | 79645 | | |
| Investment Payback | | | 24,000 | 24,000 | 24,000 | | |

Cash flow projection on business plan (Rec. & Pay)

| SI# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|------------------------------------------------------|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 60,000 | | |
| 1.2 | Net Profit | 72,240 | 75852 | 79644.6 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 48240 | 100092 |
| | Total Cash Inflow | 132,240 | 124,092 | 179,737 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 60,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 24000 | 24000 | 24000 |
| | Total Cash Outflow | 84,000 | 24,000 | 24,000 |
| 3 | Net Cash Surplus | 48,240 | 100,092 | 155,737 |

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Bir Ujili Bazar. Regular customers;

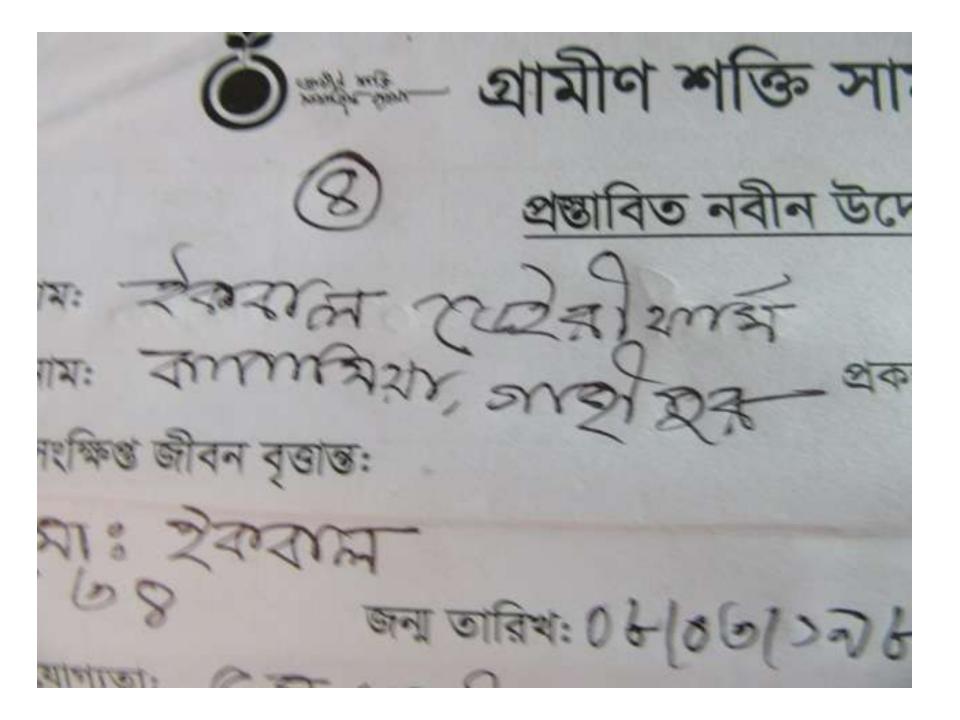
THREATS

Theft

Fire

Political unrest

Pictures











FAMILY PICTURE

